

Teachers hit 2,000 schools in new strike

By Mark Dowd and Nicholas Wood

Cancelled lessons and classroom disruption returned to Britain yesterday as 20,000 teachers from the second largest union, the National Association of Schoolmasters/Union of Women Teachers, started more than 2,000 schools in the first of a wave of half-day strikes.

The action is designed to put pressure on local authority employers to improve the terms of the Coventry deal when the two sides meet this weekend in Nottingham.

An estimated 230,000 pupils were affected by yesterday's walkouts in Greater London, Humberside and Lincolnshire.

Most areas of England, Wales and Northern Ireland are expected to be affected before the end of the week, although Hampshire and North Yorkshire will be spared because of the injunctions gained by the councils against the union last week.

Members of the union in the two counties are being balloted on possible strike action scheduled for after the Nottingham talks.

Many children had to be sent home yesterday, although some schools managed to

make arrangements to provide cover.

Defending the union's action at a rally of 550 teachers in London, including a number of National Union of Teachers members, Mr Fred Smithies, general secretary of the NAS/UNT, said: "We are not pursuing an avuncular path. We are pursuing a path of belated justice."

He accused the Government and the local authorities of wanting a contract for teachers without paying anything for it and promised a hard-line approach from the union negotiating team when talks resume.

The offer by Mr Kenneth Baker, Secretary of State for Education and Science, of a 16 per cent rise was "a con job," he said, "and it is not even a

good con job, it is a blatant con job."

Mr Smithies added that teachers were underpaid by 34 per cent and that the union was seeking something approaching a 50 per cent increase on current pay.

"That seems an outrageous figure, but to the right-thinking person it should be obvious that the country has saved a vast amount of money by underpaying teachers for the past 10 years," he said.

Last night, Mr Baker criticized the strike as "totally unnecessary and scandalous".

Mr Baker also gave the most unequivocal indication to date of his preparedness to resort to legislation should the Nottingham talks fail to agree a pay-and-conditions settlement in keeping with the Government's plans for the future of the profession.

He amplified on his announcement last week to scrap the Burnham machinery on teachers' pay and replace it with an interim standing committee. It would not only advise him on salaries and conditions, but would also, if necessary, be used as a vehicle for rushing through legislation and imposing a settlement.

Dr David Owen, leader of the Social Democratic Party, said it would be "madness" on the NAS/UNT's part to refuse to negotiate on the package on offer.

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Dr David Jacobsen, the freed American hostage, with Mr Terry Waite after arriving at Wiesbaden, West Germany, from Cyprus yesterday.

Freed US hostage in good shape

By John England, Wiesbaden

Dr David Jacobsen, the American held captive for 17 months by Muslim extremists in the Lebanon, flew into West Germany yesterday and said: "I am very happy."

He landed at a US Army air base at Wiesbaden in an executive jet after a flight from Cyprus to be greeted by applause from servicemen and their families.

With him was Mr Terry Waite, the Archbishop of Canterbury's special envoy, who had won him his freedom.

The 55-year-old former hostage told journalists he gave special thanks to Mr Waite. "Terry is a man of hope," he said.

In an emotional reference to his fellow-hostages still in captivity, Dr Jacobsen said: "We pray to God that they will soon be released. Those guys are in hell."

Dr Jacobsen was then driven to the US Air Force regional medical centre in Wiesbaden for what officials said would be "extensive" medical checks.

Later, after Mr Jacobsen had undergone initial examinations of his physical and mental conditions, Colonel Ken Madril, commander of the centre, said: "He is in amazingly good shape."

But he refused to answer any questions on what Mr Jacobsen had gone through.

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Cash boost likely for Aids battle

By Thomson Prentice, Science Correspondent

The Government is likely to inject several million pounds into the campaign against acquired immune deficiency syndrome (Aids) in the next few weeks.

The campaign is to be launched with a national distribution of leaflets to every household, giving advice, and information on the disease, and on newspaper advertising.

The funding reflects the greater urgency in Government efforts to control the spread of Aids through changes in sexual and social behaviour.

Television advertising is also a possibility, and is likely to be discussed this week at a meeting of a newly-formed Cabinet committee set up to deal with the Aids epidemic as a top priority.

The committee, under the chairmanship of Lord Whitlaw, Lord President of the Council, includes a number of senior ministers and has been developed from an existing inter-departmental group of Government advisers.

The expected increase in funding comes after growing concern among specialists and Aids organizations about the spread of the disease and the Government's response to it.

The £2 million allocated by the Department of Health in the current financial year for public information on Aids has been almost spent on five advertising campaigns since March.

The latest statistics on Aids cases are likely to be announced by the Department of Health today. Previous figures showed that about 250 people had died from the disease in Britain.

All Royal Navy, Royal Air Force and Army personnel are to be sent a leaflet on how to avoid catchings Aids, with more than 300,000 copies being sent to British forces throughout the world.

A three-paragraph slip of paper warning that homosexual acts are illegal in the services will be included. Posters are also being issued to military bases and ships as part of the campaign.

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Ridley faced with revolt on rates grant

By Philip Webster, Chief Political Correspondent

Several parliamentary private secretaries, the chief aides of government ministers, are threatening to resign unless Mr Nicholas Ridley, the Secretary of State for the Environment, revises his proposals for next year's rate support grant settlement.

In what is rapidly becoming the most serious back-bench revolt of the present parliament, a number of PPSs - who are one step from the ministerial ranks - are telling the Government whips and their colleagues that they will be unable to back the Government unless it changes its plans in order to help the southern shire counties.

The aides are unofficial members of the Government's so-called "payroll vote", and failure to support the Government almost invariably results in resignation or instant dismissal.

But the present line-up of PPSs is particularly well-represented in the 12 largely Tory southern counties and has complained that the Ridley settlement will lead to unacceptably high rate increases in what is expected to be an election year.

The resignation threat has been used before, but this year it is being taken seriously. All this week Mr Ridley, who has said no more money is available, is holding separate meetings with MPs from the counties claiming to be most affected by the RSG distribution in a fresh attempt to defend his stand.

Last year 32 Conservative MPs voted against the Government and another 20 abstained over the rates settlement. This year the potential

rebels are predicting a much bigger revolt. The Conservatives are upset because it is predominantly Tory areas that will be affected. It was calculated yesterday that of the large number of Conservative MPs in the 12 key counties, only 40 were not either PPSs or ministers.

Without more money from the Treasury, which is unlikely to be forthcoming, there appears to be little that Mr Ridley can do to forestall a rebellion.

One PPS whose county is receiving well below the national average of grant yesterday said: "Unless something is done to help us I will resign. I can no longer support this state of affairs."

Key personalities in the efforts to get Mr Ridley to vary the allocation are, ironically, Mr Patrick Jenkin, the former Secretary of State for the Environment, and Mr Ian Gow, the former Housing Minister and PPS to Mrs Thatcher.

But Mr Ridley is fighting a strong rear-guard action. Yesterday in an interview on BBC Radio's *World at One*, he said back-benchers had heard only one side of the story from the shire treasurers. "If rates do go up it is because local authorities spend more, but we see no reason why they should do that. Enormous savings are possible."

Mr Ridley said the threat of a revolt seemed to arise every year. "They think it is unfair that each year the grant is concentrated very heavily on poorer parts of the country, inner cities and areas of deprivation, but that is built into the Act and there is very little one can do to stop that."

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Tomorrow

Married to the service



Affairs of state, affairs of the heart: the modern stresses on diplomats' wives

Portfolio Gold

The Times Portfolio Gold daily competition prize of £4,000 was won yesterday by Mrs B. Hookway of Esher, Surrey. Details, page 3. Portfolio list, page 31; how to play, information service, page 24.

Vera's war

The BBC tried during the war to make Vera Lynn's programme off the air, believing that her songs were lowering military morale. Page 16

Stop thief

Computer fraud is costing British business £40 million a year and the culprits are hard to find. Computer Horizons, 33-36

TIMES BUSINESS

Oil price drop

North Sea oil prices fell yesterday as the market looked for confirmation that the Organization of Petroleum Exporting Countries would increase prices to the target of \$18 a barrel. Page 25

Mercury cut

Mercury Communications, trying to stay a step ahead of its sole competitor, British Telecom, cut its prices for long-distance telephone calls by about 12 per cent. Page 25

TIMES SPORT

Speaking out

Viv Richards, the Somerset and West Indies cricketer, attacked his county over his sacking but said he would continue to play for them if reinstated. Page 46

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Saudis expel 29 drinking Britons

By Nicholas Beeson

Britain was embroiled yesterday in another embarrassing incident with Saudi Arabia, this time over the expulsion of 29 British hospital staff caught drinking alcohol at a party in Riyadh in September.

The move comes in wake of last month's publication of a confidential Foreign Office dispatch about Saudi Arabian foibles by the former British ambassador to Riyadh and comes only one week before the Prince and Princess of Wales are due to visit.

Yesterday the first batch of 18 British deportees, the largest number of Westerners ever expelled from Saudi Arabia, arrived at Heathrow, claiming they were victimized by "religious police".

The incident at the party was thought to have been dropped by Saudi authorities until three British women, two nurses and one secretary, were arrested on October 24 for being alone with a man in a car. Margaret Delaney, aged 30, Alison Lee, aged 23, and Julie Cockayne, aged 27, who were at the party, are expected to be deported within 48 hours.

The hospital spokesman said that the women were aware of local customs when they signed their contracts.

Belgium recalls Syrian envoy for EEC meeting

From Richard Owen, Brussels

Belgium yesterday recalled its ambassador to Syria for consultations before next Monday's informal meeting in London of EEC Foreign Ministers.

The move is one of several signs that, despite the failure of the EEC to head Britain's call last week in Luxembourg for tough action against Damascus, next week's session will see some concerted action against Syria over its involvement in terrorism.

The recalling of EEC ambassadors was one of the steps proposed by Sir Geoffrey Howe, the Foreign Secretary.

Only Greece is likely to continue to refuse to take part in joint measures against Damascus, diplomats said.

The Netherlands said yesterday it was sympathetic to Britain's aims but would wait until Monday before deciding what steps to take.

Officials said the measures most likely to be taken were a ban on high-level visits between Syria and Europe and surveillance of Syrian diplomats and airline officials.

Following an intensive search to find stars to match Labour's success with its Red Wedge campaign, headed by the folk singer Billy Bragg, the Tory Party Youth Committee, chaired by Mr John Moore, the Transport Secretary, has come up with a list likely to raise eyebrows amongst the party old guard.

The best known names, all of whom are now officially members of the committee, are those of former Olympic gymnast Suzanne Dando, Miles Copeland, manager of pop group the Police, Debbie Moore, founder of the success-

Labour's man in hospital

Mr George Howarth, Labour's candidate in the Knowsley North by-election, was admitted to hospital yesterday after sneezing and aggravating an old back injury.

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Tories look to stars for help

By Toby Young

A drummer in a pop group, a former Olympic gymnast, and the head of a pirate radio station are among the new recruits to the Conservative Party's campaign to win support among young voters.

The inclusion of Streeter in the group, known inside Conservative Headquarters as the "YUP Committee", as well as anti-BBC campaigner and independent television producer David Graham, and Hugh Bagot-Webb, a Conservative Research Department privatization specialist, underlines the importance that the Tories place on the deregulation of the media as an attractive policy for the young.

The new recruits will form an advisory group who will draw up a series of proposals to counter the growing attraction of Labour among the 62

million voters aged between 18 and 24, who have entered the electoral register since Mrs Thatcher came to power. A series of articles in *The Times* earlier this year highlighted the difficulties that the Conservative government - and the Prime Minister in particular - has in reaching this group.

The new team, whose activities will be co-ordinated by Mr David Tripper, the junior employment minister will sit alongside an existing team of political professionals, including Mr Michael Dobbs, Mr Tebbit's chief of staff, Mr Harvey Thomas, the party's Director of Presentation, and two of the younger generation of MPs, Mr Geoff Lawler and Mr Robert Jones.

NEWS SUMMARY

'Drug smugglers' rescued by RAF

Two suspected drugs smugglers were plucked from the sea by an RAF rescue helicopter yesterday at the end of an investigation by Customs and Excise officers which led to 11 arrests in Wales, London and the Home Counties, and the seizure of marijuana worth £1 million.

Customs officers and police were watching early yesterday as two inflatable boats travelled between a fishing vessel and an isolated beach at Aberbach, Dyfed. In worsening sea conditions, the investigators saw both dinghies flip over and the surveillance team was forced to break cover and call in the RAF. The two men were treated at a local hospital before being transferred into police custody.

Disturbing evidence that heroin is gradually ousting cannabis as one of the cheapest, most popular and easily obtainable drugs has been uncovered during a big drugs investigation.

Operation Century, involving the entire Lancashire Drug Squad, has led to 55 arrests.

Reactor clearance

The Foreign Office yesterday lifted its advisory warning for British visitors to the region affected by the Chernobyl disaster, six months after clouds of radiation billowed from the stricken reactor.

A Foreign Office spokesman said Britons could now safely travel to the Western Ukraine and Byelorussia, providing they respected local advice about the types of food they should eat.

700 will lose jobs

The brake component manufacturer Clayton Dewandre is to close its Lincoln factory with the loss of 700 jobs, unions at the plant said yesterday.

Shop stewards at the factory have been told that it will close within the next 12 to 18 months.

Members of the Amalgamated Union of Engineering Workers are now expected to vote on a strike.

£290,000 damages

A stockbroker's widow and two young children won £290,000 damages in the High Court yesterday for their death in a "terrible and tragic" car accident.

Mr Justice Michael Davies, who approved the award, said Mrs Loraine Wells, aged 33, of Sterndale Road, Brook Green, West Kensington, London, would have received more than £1 million if her husband Benjamin, aged 33, had not been found to be 75 per cent to blame.

He died immediately after his car was in collision with a lorry on the A38 near Lichfield, Staffordshire, in February 1982.

Chalker attack

Mrs Lynda Chalker, Minister of State at the Foreign Office, criticized British businessmen yesterday for failing to win more EEC orders.

She told a Euro conference in Glasgow: "In the French market, our closest Continental partner, we have an 8 per cent share, but Germany has a 16.6 per cent share".



Show horse found

River Bells, a show hunter worth about £6,000, which was stolen from his Hampshire paddock more than two months ago, has been found in woodland behind Devon and Exeter racecourse.

The horse's owner, Mr Stephen Sherwood, master of the New Forest Foxhounds, said at his home near Ringwood, Hampshire, that a nationwide search had made the horse "too hot to handle".

River Bells has qualified in the middleweight class in the Horse of the Year Show for the past five years.

Witnesses of violence spared courtroom trauma Live video link for child evidence

By Philip Webster Chief Political Correspondent

Child witnesses of violent crime are to be spared the ordeal of appearances in court by being allowed to give their evidence through a live video link.

The move was announced last night by Mr Douglas Hurd, the Home Secretary, in a speech to Conservative lawyers in London in which he outlined the main provisions of the Criminal Justice Bill, to be introduced early in the new session of Parliament.

Mr Hurd had announced at the Conservative conference in Bournemouth that child victims of sexual or physical abuse would be able to give evidence by video.

Rather than having to go into the courtroom, children would be able to be questioned in less formal surroundings, possibly in another part of the court building and probably accompanied by their parents, they would appear in court on a television screen and be examined and cross-examined in the normal way.

The aim is to enable the process to be as close as possible to live evidence in court, so safeguarding the rights of defendants without having the child present in the courtroom.

The move is designed to avoid the trauma caused to a child by re-living the assault in the presence of the alleged assailant.

Now, Mr Hurd announced last night, that protection is to be given to child witnesses of serious acts of violence as well. Children who have witnessed violent attacks on their parents or other people would not have to go into the court to face the person accused of the assault.

In his speech, Mr Hurd also made it clear that his already announced proposals to confiscate the profits of serious crime would provide the courts with powers to claw back the proceeds of all types of crime from which substantial profits have been made.

There will be no complicated lists, as some experts have suggested, of the types of crime which should be subject to confiscation powers.

Mr Hurd said: "It cannot be right for criminals to serve periods in custody knowing that their gains remain intact and that they will ultimately provide them and their families with a life of comfort".

He said his plans "were an important strengthening of the deterrent powers of the courts in dealing with major crime".

As reported in *The Times* yesterday, Mr Hurd announced that the Government was not proceeding with the proposal to remove the right of jury trial for petty theft.

Mr Hurd confirmed the decisions to raise the upper age limit for jury service from 65 to 70 and to abolish the right of peremptory challenge to membership of juries.

Most controversial measures in the Bill, Mr Hurd said, concern the use of peremptory challenge, particularly where several defendants had conspired their challenge seemingly to change the fundamental balance of a jury.

"This seems to have had the objective of increasing the chances of acquittal rather than seeking a more representative sample. I do not accuse barristers of abusing the system. While it exists it is understandable that it should be used."

"But I believe it is anomalous, it undermines the random character of juries and it risks weakening public confidence in the jury system."

Crucial meetings on Ruskin lecturer

By Howard Foster and Mark Dewit

The first of three crucial meetings which could determine the future of Mr David Selbourne, the former Ruskin College lecturer who has suffered student boycotts of his lectures for writing an article for *The Times*, was held last night.

Mr John Hughes, the college's principal, was yesterday in London for a meeting with Mr George Walden, Under Secretary of State for Education. Mr Walden had summoned Mr Hughes to the Department of Education and Science because he was not happy with his written explanation of events leading up to Mr Selbourne's censure by the college's governing body last June.

Tomorrow Ruskin's three educational advisers, Professor A.H. Halsey, Lord McCarthy and Professor Les MacFarlane, hold their own meeting to discuss the problems involved. They will then tell the college whether they believe that Selbourne has infringed Mr Selbourne's academic freedom.

The college holds its annual meeting on Friday. There had been speculation that it might have been brought forward to enable the Selbourne issue to be discussed more quickly, but senior staff there have resisted pressure.

Mr Selbourne is now pursuing legal action against the college after its refusal to issue a statement guaranteeing the academic freedom to publish anywhere to staff and students.



Four British nurses arriving at Heathrow Airport yesterday after being expelled from Saudi Arabia. The four were among 29 British hospital staff caught drinking alcohol at a party in Riyadh in September.

Press wins contempt law change

By Frances Gibb, Legal Affairs Correspondent

The Government is to change the law on contempt of court to provide a right of review of "banning orders" made by crown court judges to prohibit press publication of details in criminal trials.

The reform to the Contempt of Court Act 1981 is expected to be made, as part of a settlement in a case which a journalist has brought before the European Commission on Human Rights.

It was brought by Mr Tim Crook, a radio journalist, with the backing of the National Union of Journalists, and it

went to the High Court in 1984. He and the union sought to challenge a ban on publication of the name of the chief prosecution witness imposed by Judge Lydney QC in a kidnapping case at the Central Criminal Court in January 1984.

Three High Court judges sitting at the Divisional Court held that they had no jurisdiction under section 29 of the Supreme Court Act to review a decision of a crown court judge to make such an order.

But in giving his judgement Lord Justice Stephen Brown

expressed grave doubt as to whether the judge had power to make the order he had made. It was of vital constitutional importance that criminal trials were held in public and freely reported, he said.

In the wake of that judgement, Mr Crook lodged a complaint before the European Commission on Human Rights and negotiations are now taking place between government officials and Mr Crook on a possible settlement.

There has been concern among lawyers and journalists that the number of "banning

orders is on the increase. The Press Council, the Criminal Bar Association and the Labour front bench legal affairs spokesman, Mr John Morris QC, have all called on the Government to investigate the workings of the Act.

The Government is also intending to reform the Act in the light of a case brought by Miss Harriet Harman, Labour MP for Peckham.

The Harman case was over the release to the press of confidential documents which had been produced in court.

Police fail battered wives, says MP

By Richard Evans Political Correspondent

The Metropolitan Police fails to deal with about 100,000 cases of domestic violence against women each year, a Labour MP claimed yesterday after leaving a confidential police report on the problem.

Mr Clive Smith, MP for Islington South and Finsbury, who raised the issue in a late parliamentary debate last night, called on Scotland Yard to set up a 24-hour telephone helpline to assist battered victims and to increase the number of women police officers because they are likely to take the matter more seriously.

The report leaked by Mr Smith was produced by Metropolitan Police working party into domestic violence. It discloses that only a minority of victims report assaults to police and "many who had reported to police find them unhelpful".

"Certainly, the police have a reputation for not treating violence between spouses or cohabitants seriously, or seriously enough, or in a comparable way to a violent encounter between strangers," the report says.

"Many police officers felt that domestic violence should not be part of their work at all. Any situation of that kind was seen as being generally just a waste of time."

Two weeks ago the Home Office produced new guidelines aimed at greater understanding and a more sympathetic approach from police towards victims of rape and domestic violence. It said victims should be questioned, where possible, by women officers in special suites at police stations or hospitals and be examined by women doctors.

The police working party, which produced its conclusions last January, emphasized the importance of the public understanding that the police took the question of wife assault seriously.

It called for substantial measures to deal with existing shortcomings, and recommendations included:

- Special training for police recruits on marital violence;
- Allowing officers to use police cars to take battered women to safe refuges - existing mileage limits prevent such transport now;
- Making more referrals to voluntary victim schemes;
- A willingness to adopt a "higher-profile approach" in taking cases to court;
- Better record keeping to establish more reliable statistics.

Mr Smith, who produced the police report at a House of Commons press conference, said it was a damning indictment of current police attitudes and actions. He claimed it proved that many police officers did not take domestic violence against women seriously.

Up to three out of four battered women did not contact police for help, he said. The amount of domestic violence in London alone indicated a horrifying problem nationwide.

Volunteers test Aids vaccines

By Thomson Pringle, Science Correspondent

The first tests in Europe of possible vaccines against Aids are to be made early next year on human volunteers.

A system of biological "fail-safe" measures is being prepared to ensure that the volunteers are protected from risks of contracting the disease from the experimental compounds used in the vaccines.

The tests will not begin until scientists are certain there are no risks.

Two potential vaccines have been developed partly from discoveries by the team working with Professor Luc Montagnier, of the Pasteur Institute in Paris, who first identified the Aids virus.

The work also draws on the findings of research groups in the United States.

Plans for the tests on healthy volunteers were presented in Paris last week by Professor Marc Girard, scientific director of Pasteur Vaccins, to a meeting of international experts.

The proposed tests have been announced as new information compiled by the World Health Organisation shows that the global spread of Aids (acquired immune deficiency syndrome) has now affected more than 100 countries in North and South America, Europe, Australasia and the Far East.

The volunteers are likely to be found in France.

United front call to block Sinn Fein

By Richard Ford

Dr Garret FitzGerald yesterday urged all democratic parties in the Irish Republic to form a united front to keep supporters of terrorism out of the Dail.

The Prime Minister described Provisional Sinn Fein as an "IRA party" whose decision to allow elected representatives to take seats in the Dail was an "abuse of the democratic system".

It was unprecedented for any group to seek to enter the Dail while carrying out a campaign of violence and murder, he said.

It is the prospect of Sinn Fein holding a pivotal position in the Dail through winning seats under the country's system of proportional representation that is worrying the Prime Minister.

In that position it is feared that Sinn Fein will be able to exert influence far beyond its actual support, particularly if no one party has an overall majority and is reliant on the support of independent and other minority groupings as occurred in 1981 and 1982.

Dr FitzGerald said he would urge people during the general election to give their last preferences to Sinn Fein.

Telecom staff vote on action

By Tim Jones

Leaders of British Telecom's 130,000 telephone engineers expect their members tomorrow to vote for industrial action in pursuit of a pay claim.

The result of the ballot will come at a time of worsening relations between the company and the unions who have claimed that two years of privatization have proved to be "a total disaster".

Mr John Golding, general secretary of the National Communications Union, believes the engineers will reject BT's 5.8 per cent pay offer and he expects the 36,000-strong clerical section to do the same.

Both sections have claimed increases of 10 per cent, saying the offer is poor reward in view of the "vast profits" which the company is enjoying.

The unions cannot be totally confident of the outcome. In spite of being urged by their leaders not to, almost 90 per cent of their members employed by BT took up the option to buy shares.

Some of them may wish to engage in action which could effectively damage their investment.

Shakespeare find Manuscript may be earliest

By Geraldine Norman, Sale Room Correspondent

Sotherby's has discovered a Shakespeare manuscript which may prove to be the earliest in existence. It has only two competitors for the title. The manuscript consists of two pages and a little bit of a third, quickly scribbled in the back of a vellum notebook, apparently by some contemporary theatregoer who was attending a performance of *Henry IV Part I*.

He seems to have scribbled some rolling periods in the course of the performance, while others embedded themselves in his memory and he wrote them down afterwards - in a slightly garbled form.

His purpose seems to have been to record these gems of verse for repetition in a

commonplace book; many people, both in Shakespeare's time and later, compiled anthologies of memorable thoughts and verses for their own decoration and that of others.

Sotherby's is evasive about where it turned up. It says that it was found by a family of "ancient lineage" at the back of a drawer of underclothes in a chest of drawers.

Other manuscripts taken to Sotherby's by the same family have proved surprisingly important, so they took the notebook around to the auctioneers on the off chance. It is to be auctioned on December 18 and is expected to fetch around £150,000.

The help of several Shakespeare scholars has been called on to assess the find. The notebook is folio size and in the front are 17 pages of metaphysical argument in Latin. Unfortunately two contradictory notes attribute its origin to different sources, one to a discourse at the Sorbonne in 1594 and the other to a scientist named Thomas Herriot.

Then comes a blank, followed by two more similar pages of notes and 34 stanzas of poetry that have been taken out. Finally, turning the book the other way up, the Shakespeare quotations have been written on the pastedown flyleaf and the following page with a small spill over on the next. There are 58 lines in all. Sale room, page 22.

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Handwritten note: 1/20

Hunt for human donor after Britain's first artificial heart transplant

Man stable after being given only days to live

By David Cross

Britain's first artificial heart transplant patient yesterday squeezed the hands of his doctor and his nurse as he began to recover from the long and complex operation at Papworth Hospital near Cambridge.

Mr Francis Wells, one of two surgeons who carried out the operation, lasting five hours, 20 minutes, over the weekend, said at the hospital that the patient was in a very good, stable condition and had signalled to his wife and medical staff that he was comfortable.

The man, aged 40 and yet to be named, was receiving lots of fluid and would shortly be able to eat.

Mr Terence English, the other surgeon, said the 13-member medical team wanted to replace the plastic and metal heart as soon as possible when a suitable natural one had been found. Ideally that would be within the next week or so when the patient had recovered from the immediate effects of the first operation.

Mr English said the patient had suffered three heart attacks in the past three years, the most recent in September. When the decision to use a

Jarvik-7 artificial heart was taken last week, the patient knew he was very seriously ill and the medical team thought he had no more than one or two days to live.

Now that he had been fitted with an artificial heart he would have priority among the 28 patients on the waiting list for heart transplants at Papworth.

Mr English said that clotting and the possibility of a stroke were the most likely immediate dangers to the patient's health. But he was being given drugs to thin his blood and he had experienced no severe bleeding problems to date. Rejection was not a problem with artificial hearts.

Mr English said the operation was a little more involved than a normal transplant. As a result, and because the team was less familiar with the surgery involved, it had taken 20-30 per cent longer than usual.

Mr English said that the cost of the artificial heart - between £12,000 (£8,000) and \$15,000 (£10,000) - was being borne by the American company which had pioneered the development of the artificial heart, as part of a \$400,000



programme for Papworth. That included five artificial hearts as well as all the complex compressed air system for circulating the blood and various monitors for tracking the patient's health.

The Papworth team had decided not to have more than one patient fitted with an artificial heart at any one time, Mr English said. That was because of the constant nursing and technical supervision required.

Mr English said that

Papworth regarded the implantation of an artificial heart as a temporary device for patients who might otherwise die if a suitable natural organ was not available.

Experience in the US had shown that permanent implants of artificial hearts were not successful in the long term.

The first patient to receive one - Dr Barney Clark, an American - died 112 days after his operation in December 1982. By August of this year,

the first five men to be given permanent artificial hearts had died - the last being Mr William Schroeder of Louisville, who suffered several strokes before dying 620 days after his operation.

The artificial heart is powered by a huge air compressor and critics have questioned what kind of life a

patient can enjoy linked to such a device.

The success rate for patients who have been given artificial hearts temporarily in the US, France and Sweden is much brighter. All nine patients who have used the latest Jarvik-7 model during the past year or so as a temporary device are still alive.

Hurd gets Bamber report

By Michael Horsnell

A report into the heavily criticized police handling of the Bamber murders was sent to the Home Secretary yesterday by Mr Robert Buryard, Chief Constable of Essex.

Mr Douglas Hurd, who ordered it the day after Jeremy Bamber, aged 25, was convicted of shooting five members of his family, is expected to make a statement to Parliament after studying the report.

Meanwhile, he will consult Sir Lawrence Byford, Chief Inspector of Constabulary, who conducted the official inquiry into police handling of the Yorkshire Ripper case in 1981.

Police and the Home Office declined to discuss the report yesterday. But Mr Buryard, Chief Constable since 1978, is understood to have resolutely defended the officers in charge, who admit they were duped by Bamber.

Mr Buryard is believed to have reported that, although the inquiry breakthrough was due to Bamber's betrayal by his former girlfriend, Miss Julie Mugford, forensic science evidence had already begun to implicate him.

Sir Lawrence is expected to recommend a tightening of police procedures.

Bamber received five life sentences last week for murdering his adoptive parents, his sister, and her twin sons in order to inherit £436,000 from his parents.

'Skylarking' youth killed best friend

The son of the comedian Mike Reid shot his best friend dead while 'skylarking with guns', a court was told yesterday.

Ian Rogers, aged 17, died after being shot last December at the comedian's home in Great Easton, Essex.

Yesterday Mr Reid sat in Chelmsford Crown Court as his son Mark, aged 20, pleaded not guilty to manslaughter.

Mr Graham Parkins, for the prosecution, said Mr Rogers had been messing about with a musket and Mr Reid picked up a shotgun.

Mr Parkins added that, in his account to the police, Mr Reid said: "I thought the gun was unloaded. We were just messing about."

He told the court: "The tragedy resulted from two young men who, for want of a better expression, were skylarking with guns."

The trial continues.

Maxwell denies bribing Kinnock for a peerage

Mr Robert Maxwell, the publisher, denied in the High Court yesterday bribing Mr Neil Kinnock, the Labour leader, and acting as his paymaster in an attempt to buy a peerage.

The former Labour MP claimed libel damages from the satirical magazine *Private Eye* over the "disgraceful" allegations that by paying for foreign trips he was guilty of bribery or attempted bribery.

Mr Maxwell, chairman of Mirror Group Newspapers, denies the allegations which appeared in two issues of *Private Eye* in July last year.

His counsel, Mr Richard Hartley, QC, told Mr Justice Simon Brown and a jury: "Can there be any doubt that what *Private Eye* is alleging is that Mr Maxwell has acted as paymaster to Mr Kinnock and is, in effect, bribing Mr Kinnock, or attempting to bribe him, in order to get a peerage. Not only is it extremely offensive, but a very serious allegation to make."

The first article claimed that although Mr Maxwell might not be popular with some sections of the Labour movement he "is definitely de-

Private Eye case

rigueur with party leader Neil Kinnock."

It said that although there would be an announcement of Mr Kinnock's visit to the East African capitals of Dar-es-Salaam and Nairobi, it would not be revealed that Mr Maxwell was acting as paymaster.

It added: "Members of Kinnock's kitchen Cabinet are fond of boasting how they made money out of the Moscow trip (another Maxwell subsidy), and recall how the Captain picked up the tab for Kinnock's Central American tour after the International Charity, War on Want, backed off for publicity reasons."

"How many more Kinnock freebies will Maxwell have to provide before he is recommended for a peerage?"

Mr Hartley said Mr Maxwell was one of the magazine's favourite targets and there was even a strip cartoon referring to him as "Captain Bob".

But the allegations were a "sham". It was "quite untrue" that it was his personal ambition to be elevated to the House of Lords. It was an offensive allegation to say he had exploited his position as a

newspaper publisher to create a public image.

While it was admitted that Mr Maxwell was a supporter of the Labour Party, it takes the "gutter press", such as *Private Eye*, to say he has done something cynical to buy a peerage, Mr Hartley said.

For the most part he ignored their jibes. But in 1975 he sued them for libel and received an unreserved apology and damages.

Then in 1983, when he was compared with Ronald Kray, the magazine published an apology. They also undertook not to publish any more offensive articles about Mr Maxwell. But that was a "hollow" undertaking, Mr Hartley added.

The magazine, against whose publishers, Pressdram Ltd, and their chairman, Mr Richard Ingrams, he seeks damages and an injunction restraining further publication, denies libel and claims what was published is true. They are also counter-claiming damages for libel over a *Mirror* article, headed "Another Whopper".

Maxwell take-over, page 25
Maxwell's style, page 27

MP tries to have his ex-wife jailed

The former wife of a Conservative MP faces jail this week over non-payment of a £175,000 divorce pay-off.

Mrs Elizabeth Browne, aged 44, has paid £124,000 but still owes £49,500 in maintenance and £11,000 in costs to Mr John Browne, MP for Winchester.

Mrs Browne arrived at the High Court yesterday with her bags packed ready for jail and declared: "I just cannot raise another penny". But the oon deadline for payment passed with no court appearance and a 28-day suspended jail order imposed by Mr Justice Wood last August was not brought into effect.

But as Mrs Browne returned to her Chelsea home, lawyers for her former husband said they were likely to take legal steps for contempt in the next few days if the money was not forthcoming.

A former finance company chief and Guards officer, Mr Browne, aged 48, married in 1965. They couple parted in April 1983 and she divorced him the next year on the ground of his adultery.

Mrs Browne, who is half French, said yesterday that

she had sold the Belgravia home her mother left her and other property to meet the demand and had no more money.

"I just cannot believe that my ex-husband can do this to me," she said.

During the marriage, Mr Browne was involved in a constituency dispute over a £26,000 house he bought from the local council and put up for sale at £75,000. Then during the Falklands conflict, his request to join the Task Force as a serving Territorial officer was turned down by the Prime Minister.



Mrs Elizabeth Browne may be jailed for debt to MP.

Naturalist for royal broadcast

By Alan Hamilton

Sir David Attenborough, the broadcaster and naturalist, has been chosen by the Queen to produce her Christmas Day television message this year, Buckingham Palace announced yesterday.

Sir David, aged 60, succeeds the late Richard Cawston who made the winning documentary film *Royal Family* in 1969 and who produced the Christmas broadcast to the Commonwealth for the past 15 years, gradually transforming it from a stiff and formal speech to camera into a much more intimate encounter.

A former controller of BBC2, Sir David is best known for his films of wildlife, culminating in a celebrated scene in his *Life On Earth* series in which he lay down with a family of gorillas.

Buckingham Palace indicated yesterday that the choice of Sir David, made personally by the Queen, did not necessarily mean that the style of the Christmas broadcast would change, or that it would be filmed in jungle locations.

Lincoln, denied 10 charges of false accounting and 10 charges of dishonestly obtaining a pecuniary advantage by deception. The charges involved sums from £11,000 to nearly £200,000 and totalling more than £910,000.

Mr Cole, of Beech House, Hayton, near Retford, Nottinghamshire, denied four charges of false accounting and two of furnishing false information involving sums totalling more than £1 million. The hearing continues.

Man accused of killing girl flung against wall

Emma Louise Flynn, aged 19 months, was picked up by the ears from her bed, buried several times then grabbed by the legs and had her head swung against the wall, a court was told yesterday.

She died after two days on a life support machine and there were at least 38 separate bruises on her body as well as a fractured skull, Prestoo Crown Court, Lancashire, was told.

The prosecution alleged

that her killer was Michael George, aged 19, and that he had been in a rage after taking drink and drugs.

Before being attacked, Emma, the younger daughter of Mrs April Flynn, with whom Mr George was living, had been woken up at about 2am by a furious argument.

Mr George, of Berkeley Crescent, Fadiham, near Burnley, denies murdering Emma, who died on May 6. The trial continues today.

Barristers reject JPs for family courts

By Frances Gibb
Legal Affairs Correspondent

Barristers are strongly opposing any model for a family court which will involve lay magistrates deciding family cases either alone or sitting with judges.

Their views, which have been submitted to the Lord Chancellor's Department, cut right across the emerging model for a family court which does involve magistrates and which has wide backing from judges, magistrates, solicitors and the Family Courts Campaign group.

The barristers, members of the Family Law Bar Association, say: "We do not consider that lay magistrates should deal with family cases. The work now done by them would be better, more efficiently and more expeditiously done by specialists from the full-time judiciary."

The association, which has put its views in a response to the family court consultation paper from the Lord Chancellor's Department, gives several reasons why it opposes the involvement of lay magistrates.

It says family law cases, especially those concerning children, can involve large numbers of incidents and issues and JPs cannot be expected to have the level of expertise to assimilate and assess the evidence.

Hearings before lay magistrates take longer than those before good professional judges and incur unnecessary costs, it says.

Another objection is that magistrates do not give a reasoned judgement when announcing their decision, the association says.

"To the highly-charged atmosphere of family cases it is never satisfactory for the unsuccessful party merely to be given a decision without detailed reasons at the time."

The association also comes out against lay justices sitting with professional judges. In its experience, it says, registrars and judges "are well able to make decisions without the assistance of another person sitting with them."

The association welcomes a family court along the lines of a unified court within the present High Court and county court structure.

Portfolio Gold - Welcome win for mother

The administrator of a television company is the sole winner of yesterday's Portfolio Gold prize of £4,000.

Mrs Berit Christina Hookway, aged 42, from Surrey, has played the Portfolio Gold game since it started in *The Times*.

Asked how she intended spending her prize money, Mrs Hookway said: "I have two children to support and I need the money very badly. It will come in very useful."

Readers who wish to play the game can obtain a Portfolio Gold card by sending a stamped addressed envelope to:

Portfolio Gold,
The Times,
PO Box 40,
Blackburn,
BB1 6AA.



Mrs Hookway: Money will come in useful.

Compensation soon for bomb blast victims

Victims of the Brighton bomb blast during the Conservative Party Conference two years ago who have outstanding claims are expected to be offered compensation payments soon for their injuries.

The Criminal Injuries Compensation Board said yesterday that most of the remaining cases were in an advanced stage of preparation, but details of the awards would not be published.

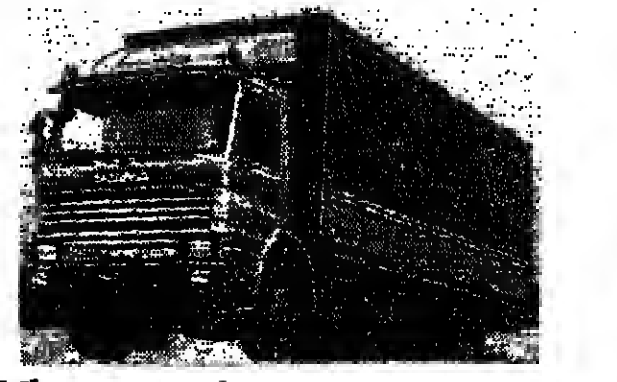
There were 31 applications for compensation from 29 civilians and two policemen. The outstanding claims were held up by the trial of Patrick Magee who was jailed for life for planting the bomb which killed five people at the Grand Hotel in Brighton in October 1984.

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Wife is accused of £910,000 business fraud

A gifted and dynamic businessman who cheated two banks and the Government's Export Credit Guarantee Department out of £3 million was "lying low" in Spain while his wife faced fraud charges, Lincoln Crown Court was told yesterday.

Mr David Farrar, QC, for the prosecution, said Robert Stapleton had pretended to have large contracts to export squash courts and other sports equipment to Australia, Belgium, France and Denmark.

He then fraudulently persuaded Courts & Company and Lloyds Bank to loan him large sums of money while he was waiting for "payment" from his customers, Mr Farrar said.

He added that the bank loans were backed by the Department of Trade and Industry's Export Credit Guarantee Department.

Mr Stapleton, chairman and managing director of Lumiere (Leisure), of North Hykeham, Lincolnshire, was alleged to be

the architect of the large-scale and persistent fraud.

But, Mr Farrar said, he was lying low in Spain, preferring an audience of a press conference rather than that of a jury.

In the dock yesterday were Mr Stapleton's wife, Julia Stapleton, aged 40, a director of the company, and Richard Cole, aged 39, its financial director and chartered accountant.

Mrs Stapleton, of The Spindles, Boothby Graffoe, near

Lincoln, denied 10 charges of false accounting and 10 charges of dishonestly obtaining a pecuniary advantage by deception. The charges involved sums from £11,000 to nearly £200,000 and totalling more than £910,000.

Mr Cole, of Beech House, Hayton, near Retford, Nottinghamshire, denied four charges of false accounting and two of furnishing false information involving sums totalling more than £1 million. The hearing continues.

Police batter wives says...
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Victoria is ruled out as tunnel terminus

TRANSPORT

The Government ruled out suggestions of Victoria Station, London, as a terminus for the Channel Tunnel rail link. Mr David Mitchell, Minister of State for Transport, said that the station was unsuitable for the length of train required for the service.

The minister also said during questions that the Government has approved in principle British Rail investment of up to £390 million to connect with the tunnel.

Individual elements in the proposals would have to be submitted for detailed government approval. The £390 million was at 1985 prices.

Mrs Virginia Bottomley (South West Surrey, C) said the tunnel would create valuable opportunities for manufacturers, particularly in the North, and exciting prospects for its supporters throughout the country.

Mr Mitchell said that he had not been asked to review the tunnel, but that he would be asked to review the arrangements with British Rail whereby they had been asked only to provide plans for that which was essential.

Mr Mitchell said he understood British Rail was reviewing its initial decision that freight could not be hauled from the tunnel by diesel traction.

Mr Roger Gale (Thanet North, C) asked the minister to confirm that, in principle, the department welcomed private investment in British Rail.

Mr Mitchell replied that it was up to British Rail to decide whether there were times when private investment could help them. That was not a central part of its policy at the moment.

one had to recognize that the tendering, planning and inquiry processes were very lengthy. He was replying to Mr John Heddle (Mid-Staffordshire, C) who asked why the general policy of the Department of Transport of providing motorway service areas at intervals of 30 miles had not been adopted for the M25.

Mr John Cartwright (Woolwich, SDP) asked why, in view of the volume of traffic using the M25, the Government had waited for its completion before coming forward with proposals for essential facilities.

Mr Spencer: That is a reasonable question. It would be a better idea. It is extremely difficult to get the tendering process going until the motorway is complete.

Mr Robert Hughes (Opposition spokesman on transport, that he had not met representatives of the staff of the British Airports Authority, which is to be privatized.

Mr Moore: I have not been asked to review the tunnel, but that he would be asked to review the arrangements with British Rail whereby they had been asked only to provide plans for that which was essential.

Mr Mitchell said he understood British Rail was reviewing its initial decision that freight could not be hauled from the tunnel by diesel traction.

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Mr Mitchell said he understood British Rail was reviewing its initial decision that freight could not be hauled from the tunnel by diesel traction.



Mr Spicer (left): Delays in service station tenders. Mr Mitchell: BR investment approved.

Bus services 'are being maintained'

It is already clear that with deregulation of bus services the overall level of services will broadly be maintained at a lower cost to the payer of rates and taxes, Mr David Mitchell, Minister of State for Transport, said in one of a series of written replies.

"New forms of operation, including minibuses and taxicabs, are being introduced to meet the needs of travellers more closely."

He said that rural bus services had been maintained broadly at their previous levels, and there had been substantial savings in local authority subsidy.

The Government's transitional rural grant, worth up to £20 million for Great Britain in the present financial year, and the Rural Transport Development Fund, worth £1 million in England this year, with additional amounts for Wales and Scotland, had contributed to that goal.

Inquiries before decision

The Attorney General is having factual inquiries made before a final decision is made on the institution of proceedings for contempt of court arising out of the Panorama libel case.

Mr Alfred Dubs (Battersea, Lab) had asked whether the Attorney General had yet made a decision about possible proceedings for contempt in relation to the publication by some of the media of premature reports concerning an out-of-court settlement in the BBC libel case.

Officials have procured copies of the relevant material. There are many disturbing features about the case (Labour cheers). Indeed, there is a widespread sense of disquiet both about media coverage and about many other aspects.

It had allowed the right to buy to take place in the case of properties that had met all the particularly suitable for the elderly criteria. That was what had made the Lords so angry.

House of Lords is accused of housing 'ageism'

PLANNING

Some local authorities were so opposed to the right to buy that they would make capricious decisions. Mr Rooker was wrong to accuse the Government, and therefore ministers, of acting in bad faith.

From his own experience he could say that every application made by a local authority for exemption from the right to buy on the ground that the accommodation involved was suitable for pensioners was scrutinized carefully by the Department of the Environment ministers and every decision was made only on the basis of the facts and in good faith.

Mr John Cartwright (Woolwich, SDP) said that the Lords amendment, which had attracted a broad measure of support, was a very useful step in the right direction, though it did not go as far as it might.

Given the tendency of some local authorities, including his own, to undermine the right to buy, he could understand the minister's reluctance to give them too much power. But the Lords amendment was a reasonable compromise in that the initial decision would be made by the local authority and that would then be challengeable in the courts.

Local authorities should be able to protect their housing stock so that "senior elderly people" needed a bungalow or sheltered housing it could be offered to them. The right to rent was as important as the right to buy.

There was potential for abuse of the system because relatives could be involved in the purchase of a house for elderly relatives with the intention of acquiring that property for themselves once the relative died or had to be moved because of infirmity.

Labour's fears on tunnel

By Martin Fletcher Political Reporter

The Government faces further severe embarrassment over its prestige channel project tomorrow when at least two, and possibly three, of the nine-man select committee that has been examining the Channel Tunnel Bill will publicly dissent from its findings.

Unless a last-minute compromise can be found at day-long private meetings today, the Labour MPs Mr Nick Raynsford (Fulham) and Mr Terry Lewis (Worsley) will claim that the crucial question of the tunnel's safety has been brushed under the carpet and that the committee's work has been rushed through at break-neck speed.

Knowsley North by-election

Howarth brushes off 'thugs'

By Nicholas Wood Political Reporter

Mr George Howarth, the beleaguered Labour member, imposed as candidate on the Militant-influenced Knowsley North local party for next week's by-election declared himself yesterday to be impervious to "thuggish misbehavior" at meetings of local activists.

"Nobody likes people who misbehave thoughtlessly at meetings. I am quite capable of looking after myself in that situation," he said.



Mr Howarth, facing battles on all sides.

Dead cat presents a voting problem

By Our Political Reporter

A dead cat hurled into his garden and the prospect of a hefty rates demand on his ever-extending bungalow present Mr William Wright with a ticklish political dilemma.

Should he abandon his Labour roots turn a deaf ear to his wife's pleadings on behalf of the Alliance and vote Tory? Yesterday, this 58-year-old taxi driver and father of five from Kirkby, the scene of next week's Knowsley North by-election, was considering his fast diminishing options as he became a central figure in the battle for the Labour-held Merseyside seat.

Tories to see Jopling on farms

By Our Political Reporter

Senior Conservative MPs are to meet Mr Michael Jopling, the agriculture minister, today to demand urgent action to protect British farmers against the dictates of Brussels.

The delegation will be led by Sir Peter Mills, chairman of the Conservative backbench agriculture committee, who said yesterday that he was "very concerned" about the consequences for British agriculture of the common agricultural policy price-fixing agreement reached this spring.

Labour's fears on tunnel

The Government faces further severe embarrassment over its prestige channel project tomorrow when at least two, and possibly three, of the nine-man select committee that has been examining the Channel Tunnel Bill will publicly dissent from its findings.

Knowsley North by-election

Mr George Howarth, the beleaguered Labour member, imposed as candidate on the Militant-influenced Knowsley North local party for next week's by-election declared himself yesterday to be impervious to "thuggish misbehavior" at meetings of local activists.

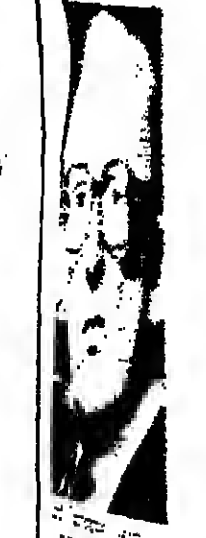
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Blood and saliva samples sought from 7,000 in research project

Meningitis tests start in stricken area

By Robin Young

Public health workers yesterday started tests on the 7,000 residents of Stonehouse, Gloucester, in the most comprehensive meningitis research project yet mounted.

For the past two years Stonehouse has been the main focus of the meningitis outbreak in the Stroud area, and 10 out of its 12 cases have occurred on the Park housing estate, with a population of only 2,000.

The project is being funded by the Department of Health and Social Security to the extent of £57,000, which will pay for throat swabs and blood sampling.

About £20,000 has been raised locally by the Meningitis Trust to pay for saliva testing because researchers at Edinburgh University, who suspect that people who do not secrete blood group substances in their saliva are more prone to develop the disease.

The sample collections will take a fortnight, with up to 30 staff working in the evenings and on Saturdays. The sam-

ples will be analysed at public health laboratories in Gloucester, Bristol, Hereford and Manchester.

Members of the Meningitis Trust have had letters and appointment cards delivered to every home in Stonehouse.

The project co-ordinators are emphasizing that while the research will not carry personal benefits, it is important that as many people as possible should give samples for the research to yield the best results.

Dr Gareth Leyschon, director of community medicine in the Gloucester health district, said that the outbreak in Stroud was not unusual, but reverted to a situation that was commonplace 20 years ago.

A particular complication is that the disease is principally of the B15R strain, identified only in 1978, which seems capable of sustaining outbreaks for longer than other strains.

It is also seems to attack teenagers and young adults



Dr Stuart starting the mass project with Danielle Smith, aged 18 months, and her parents (Photograph: Ros Drinkwater).

TV shows accused of stereotyping Asians and blacks

By Jonathan Miller, Media Correspondent

Britain's television broadcasters are continuing to put out programmes that stereotype blacks and other minority groups, according to a study to be published later this month by the Commission on Racial Equality.

The study says that while progress has been made to reflect on television the multi-ethnic nature of British society, both the BBC and the independent companies are still broadcasting programmes containing unflattering portrayals of minorities, and other programmes that ignore minorities altogether.

Mr Peter Newsam, chairman of the commission, said that British television programmes still compare unfavourably with many made in the United States, which show a higher proportion of minorities in leading and positive roles.

Two of the worst British programmes for negative stereotyping are *In Sickness and In Health* on BBC1 and *Tandoori Nights* on Channel 4, Mr Newsam said.

Tandoori Nights "should have been an ideal opportunity to introduce Asian humour, but instead it is full of negative stereotypes," Mr Newsam said. He added that *In Sickness and In Health*

presents a man with formidable racist views.

"The intention is to ridicule those views, because they are so extreme, but the evidence is that programmes of this kind reinforce the beliefs of many people. These programmes are not watched exclusively by liberal-minded people."

Many other programmes portray black people in subservient roles, "bringing in trays or falling about," Mr Newsam said.

Other programmes ignore minorities altogether, he said. *Allo Allo*, the BBC1 comedy series about the Second World War, leaves the impression that no minorities took part in the conflict.

But Mr Newsam said, some programmes have been outstanding in portraying minorities positively.

Among them are *Brookside*, the Channel 4 soap opera with many good parts for Afro-Caribbeans, and the adaptation of John Synge's *Playboy of the West Indies*, also with Afro-Caribbean actors.

Mr Newsam welcomed the statement by Mr Bill Cotton, managing director of BBC Television, promising a greater effort to hire black people as programme presenters and managers.

Visitors give over £400,000 to V&A

By Gavin Bell, Arts Correspondent

A weekly spectacle of puzzled tourists milling outside the locked doors of the Victoria and Albert Museum in London may be drawing to a close.

The museum has been closed to the public on Fridays for almost a decade, because of staff cuts imposed by the Government of the day, but a voluntary donations scheme has paved the way for reinstating a seven-day service next year.

Lord Carrington, chairman of the board, said yesterday that the move was one of several improvements made possible by an encouraging response to the donations scheme. Visitors had contributed more than £400,000 since it was introduced a year ago for an experimental two-year period.



Lord Carrington: defended voluntary donations.

Attendances had dropped by more than 40 per cent, but they were expected to recover gradually. Lord Carrington defended the controversial scheme, saying the trustees had no intention of introducing compulsory charges.

"We believe very strongly in free admission. Nobody is compelled to pay, nobody is harassed or pestered, or made to feel a leper if they do not pay. I don't think we've got anything to be ashamed of."

Statistics issued by the museum showed that just over half of the visitors in the past year had made donations. Those from overseas were by far the most generous.

Asked about Labour Party opposition to admission charges, Lord Carrington expressed scepticism about prohibiting people from making voluntary contributions. "How does one prevent people from paying if they want to? Frankly it doesn't seem very sensible to me."

The additional revenue would also help to produce better signposting in the museum. Many visitors had complained of getting lost in the complex of buildings, which covers 12 acres and contains seven miles of gallery space.

Lord Carrington said the museum still faced financial difficulties, however. It had had to divert £265,000 from its budget to ensure employees' salaries kept pace with inflation, and it required more than £20 million for building renovation.

Automation revolution Common language will get machines talking

By Keith Hindley

Factory computers, robots and equipment of more than sixty brands are this week working smoothly together for the first time in a revolution in automation.

Wired together in a Basingstoke warehouse, the normally incompatible hardware is exchanging instructions, using the computer language equivalent of Esperanto.

For years now, different companies have made equipment built around their own individual computer languages. Few bits of hardware have been compatible and business has been forced to stick with a single supplier or buy incompatible units.

Now all that has changed with the development of the Manufacturing Automation Protocol or MAP - in effect an international computer language.

At Basingstoke everyone is using MAP to pass instructions together down a single electronic cable.

"This demonstration marks a major turning point for manufacturing industry," Mr Tony Domenico, a consultant organizing the Basingstoke event, said.

"It could offer industry annual savings in production costs running into billions of pounds."

The collaborations at Basingstoke are certainly surprising. The two big American computing companies, IBM and DEC, are playing chess together, using robots to move 200-high chess pieces, and linked by the MAP communications cable.

Elsewhere, a pipe-fitting machine and a storage robot from incompatible firms are

group of quality control robots are checking out a new Jaguar car, while a man strolls round a Vauxhall saloon, making a quality report verbally, directly into another computer.

A few yards away, you can sit down and design an aeroplane, using a group of normally alien computers while a third costs everything on the spot.

In one corner, another group of computers are designing a diesel engine while in another, a robot is piecing together coloured plastic beer mats to your specific design.

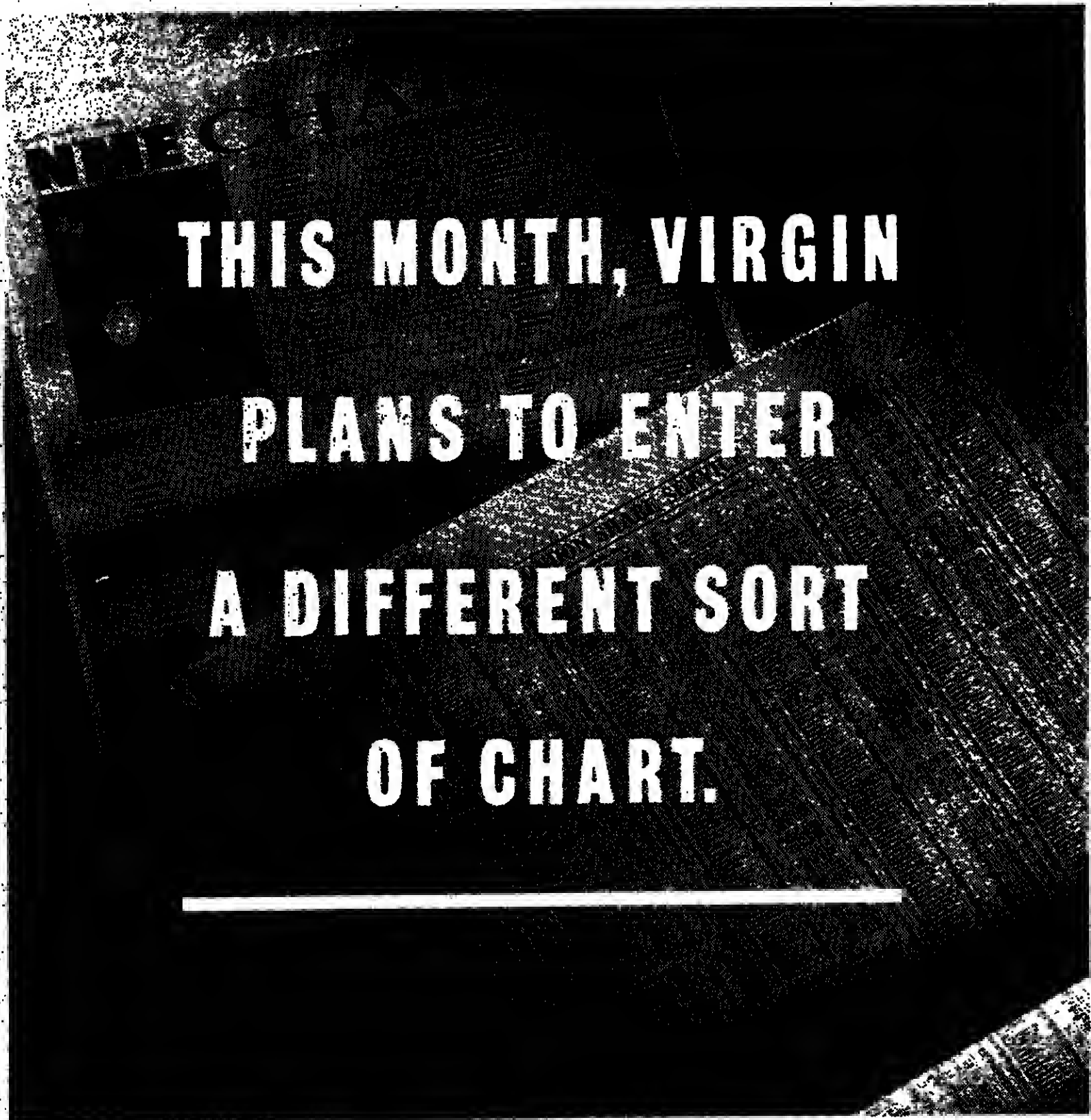
In all, 15 groups involving 60 computers are tapped into a single cable to relay messages between computers and equipment, unbound of to date.

The machine talk is MAP 2, which has, in effect, chosen an individual language but has not settled the final subtle details of pronunciation. That will come in Map 3, to be finally agreed next year.

The Basingstoke test is a trial run for the CIMAP event, the Computer Integrated Manufacturing Automation Protocol demonstration, which will open at the National Exhibition Centre in Birmingham on December 1.

Sponsored by the Department of Trade and Industry, the event will show the benefits that can be achieved now using MAP to integrate equipment.

CIMAP will put on some amusing demonstrations but its main purpose is to provide initial MAP training for everyone in industry, from managers and computer engineers to machine operators. Experts will outline the potential that MAP holds for every



In a matter of days, Virgin plans to become a publicly quoted group appearing in the listings of The Stock Exchange. Of course, we're no strangers to chart appearance. Virgin's record companies back over 100 artists, including hit-makers like Phil Collins, Culture Club, Peter Gabriel, Genesis, Human League, Mike Oldfield, O.M.D., Simple Minds and UB40. Virgin's retail operation has over 50 outlets across Britain (including one Oxford Street megastore). While Virgin's interests in 'unusual' businesses such as satellite TV and disco, Virgin is a multi-billion pound turnover group, operating in 17 countries, and employing some 1600 staff. And now Virgin plans to go public. If you'd like to reserve a prospectus, please call 01-200 0200 now.

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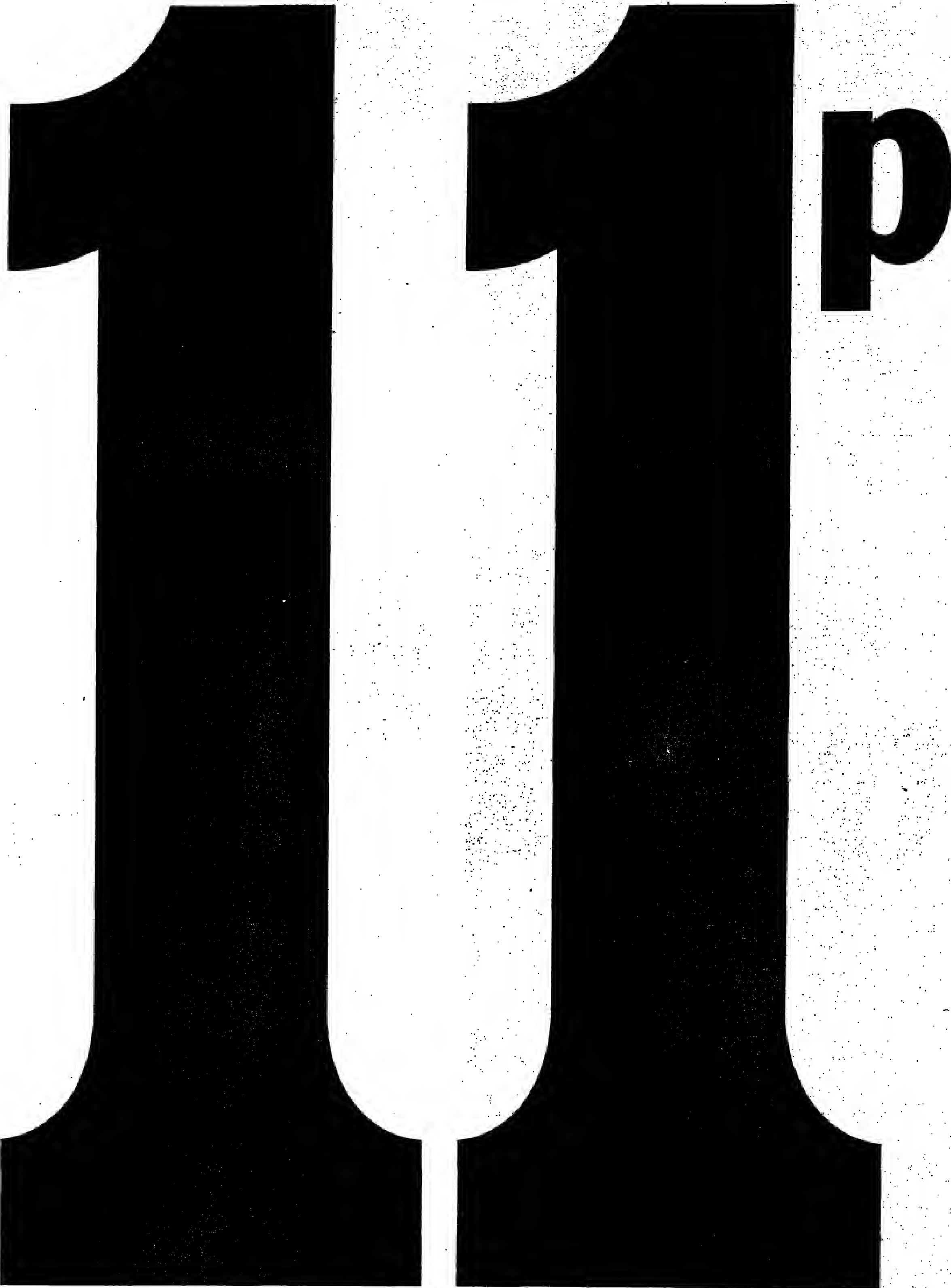
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Exactly how much does it cost to send a local Telex of approximately 200 words, direct from your own machine, anytime day or night?

While around a quarter of the group vastly over-estimated ("£1.50?"; "£2.40?"; "Well, it's a second mortgage job, isn't it?"), nigh on half couldn't even begin

to hazard a guess. Hardly surprising then, that when the true cost was revealed, 85 per cent just about fell off their chair.

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Police fear fl
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Companies are still putting the man into management

Personnel policies and attitudes towards women actively discourage them from developing careers, an "equal opportunities" survey published yesterday says.

The survey, involving 1,200 people in seven insurance companies and conducted by the Pepperell Unit, is part of the Women in Insurance project which has been supported by the Manpower Services Commission and an industry steering group of senior managers and trade unionists.

Middle and senior managers, who potentially affect women's career development, are more likely to hold traditional and stereotyped views of women at work.

One third of senior managers surveyed believe that women's inherent characteristics mean that few are suitable for management jobs.

"For every good lady you get, when you get down to the nitty gritty they have difficulty," one senior manager said.

Middle and senior managers are also particularly likely to believe that most women are not interested in a career.

"I think men are basically more ambitious. Girls at lower levels are content to have a clear desk. Men want something a bit better. Men are always pushing a bit harder," another senior manager said.

The women surveyed did not agree: 74 per cent said it was essential or important to have promotion possibilities and 59 per cent said career development was one of the five most important qualities in any job.

But there are still attitudes that make it harder for women to win promotion. "Senior management want a certain type of person with aggressive direction; this excludes females," one of the men said.

There is a widespread belief, again particularly among middle and senior managers, that women with young children should not work outside the home. "It is not attractive that a young woman with a young child should be at work all the time. I do think that there's a time that a family is more important than a job for society," a senior manager said.

There is a dubious legality around some of the practices concerning maternity leave. Most companies apparently viewed it as a break in service. "The company pays lip-service to maternity leave. Technically I had to resign - I was never offered the chance of keeping my job open," one woman said.

There are also fears about promoting women on the ground that they might leave to have babies. "I was asked if I was a career woman or if I was going to have a family," one woman said.

Questions such as this are potentially illegal under the Sex Discrimination Act unless they are being asked equally of men. "I don't think anybody would acknowledge they're discriminating," one middle manager said.

"But I don't think any senior manager would not consider, if he's appointing a manager and she's married, whether she's likely to have children, and maybe choose a man."



Peter Gooday's fishing lived up to his name yesterday and he waded his way home across the flooded football pitches in the Old Deer Park, Richmond, after a splendid catch. The level of the Thames is being lowered for repairs to bridges and local anglers such as Mr Gooday, a Richmond antique dealer, know that causes the fish to collect in shoals. (Photograph: John Rogers)

Family in race row face eviction

A Bengali family were "racially harassed" by their white neighbours for five years, a court was told yesterday.

Now Mrs Maria Hawkins and her two sons may lose their home if a Labour-controlled council wins its battle to repossess their top floor flat.

Camden council claims Mrs Hawkins's sons have racially harassed Mr Abdul Ali, his wife and six children, since the Ali's moved to the tower block on the Tybald Close Estate, Holborn, central London.

Mr William Paton, for Camden council, told Clerkenwell County Court that the harassment consisted of spitting, swearing and breaking the windows of the Bengali family's flat in Blemundsbury, Dobby Street.

Mr Ali, speaking through an interpreter, told the court: "They called me bad names like 'black bastard' and 'Paki' and they spat at me."

"I was in the bathroom one time and Frank Hawkins and some of his friends banged on the door and Frank smashed the windows. I begged him again and again not to."

Mrs Hawkins faces two other summonses for £138.38p rent arrears and defying an earlier court order banning her mongrel dog from the estate.

The hearing continues today.

Fireworks withdrawn from sale

A firework manufacturer yesterday withdrew rockets from sale amid calls by the National Campaign for Firework Reform for a ban on firework sales in shops.

Sohmi Esco Fireworks, of West Yorkshire, ordered retailers to withdraw Whistling Moon Traveller rockets from sale although they had been declared safe by the explosives inspector of the Health and Safety Executive.

Last year 968 people, mostly children and teenagers, were taken to hospital with firework injuries.

Mr Dave Gordon, of the Firework Advisory Bureau, said Sohmi Esco had withdrawn the rockets "purely as a precautionary measure". No injuries or accidents involving the rockets had been reported.

But after complaints that "hooligans" were letting them off in the streets, trading standards officers ordered further safety tests which showed that high winds could blow the Whistling Moon Traveller off course.

"We are voluntarily withdrawing this rocket," said Mr Nigel Jackson, sales manager. "We are also calling for a total ban on the sales of mini rockets next year."

Man hurt by bomb in lavatory

A middle-aged man from Banbury, Oxfordshire, received a fractured skull when a bomb tore apart the cistern of an Oxford public lavatory.

Police checked every public lavatory in the city in case other explosives had been hidden.

Forensic scientists at Aldermaston were yesterday examining fragments of the device which was placed in the cistern.

Det Chief Insp Tony Chamberlain, head of Oxford CID, said: "It appears to be a concerted attempt to cause an explosion but we just don't know the motive. We don't know if it was a prank connected with November 5, or something more sinister."

One theory the police are investigating was that the bomb was an attack on homosexuals.

Police sealed off the area around the public toilet block at the Cowley shopping centre and diverted traffic.

A spokesman said: "All the indications are that the device was planted in the toilet, to be detonated by the first person to go into the cubicle."

Firearms in crime: 2 Police fear flourishing black market for guns

The question of increasing the controls on shotgun ownership is an emotive debate. In the second of two articles, Mark Ellis looks at the issues.

A flourishing black market in firearms supplies the majority of weapons used in British crime and senior police officers say there is little difficulty in getting guns to order.

Against that background rages the debate on gun ownership controls with the powerful sporting lobby, which is accused of a cavalier attitude towards safety and security of weapons, arguing that sufficient safeguards exist.

Indeed police may refuse a shotgun certificate to anyone if they consider possession would endanger public safety. The chief constable has to be satisfied applicants are "fit persons" (without criminal records) before giving approval.

A range of other restrictions exists to protect the public and to prevent shotguns falling into the wrong hands, but the Police Federation, which represents rank-and-file officers, says it is not enough.

In particular, there is concern over a shotgun certificate which entitles the holder to an unlimited number of weapons.

The crux of the debate is whether there should be a presumption against granting a certificate, which sportsmen and farmers see as an infringement of personal liberty, or the present system of meeting the basic police requirements. The Police Federation says the sporting lobby has the ear

of the Government, which includes a number of shots within its ranks, and is hence unwilling to impose stricter controls.

It adds: "We think shotguns are too readily available. The gun trade itself acts responsibly, but it is a fairly cavalier attitude to the safety and security of shotguns that leads to them being left around in barns and houses where they are easy targets for burglars."

The British Field Sports Society, which represents about 450,000 shooters, said it would be wrong to penalize the legitimate owners of shotguns because of rising crime involving the use of firearms as the two matters were not linked.

The National Farmers' Union said: "Greater controls are neither reasonable nor justified by the facts. Very few shotguns are taken in burglaries and it is more likely that guns used in crime are imported into the country by the criminal fraternity."

The use of shotguns in crime focuses public attention because of the appalling consequences, such as in crimes of passion and the case of the Bamber family massacre. But at the end of the day those tragedies account for a fraction of the number of crimes involving firearms.

Concluded

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FINANCIAL WEEKLY, 8 MAY 1986

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MONEY OBSERVER, MAY 1986

Scottish Amicable Life Assurance is one of Britain's major life companies and a leader in the endowment mortgage sector.

FINANCIAL TIMES, 10 MARCH 1986

If you want to buy a life assurance policy, here are a few words of advice.

Financial quotes only give some idea of how well an insurance company will invest your money. You'd be far better off using quotes from independent sources to guide you.

Study any of these and you'll find that Scottish Amicable is one of the best life assurance companies in Britain.

We've got a terrific investment record. And unlike some of our competitors, we've proved that we can provide great returns for all types of policy - whether they are endowments for mortgages, pensions or savings plans.

We think you'll be hard pressed to find a better life assurance company.

And any independent financial adviser will probably tell you so. If you don't believe everything you read in the papers.



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Senate seats the key

Democrats look for lame-duck Reagan

From Michael Binyon, Washington

Americans go to the polls today to elect a full House of Representatives, 34 senators, 36 governors and hundreds of state officials across the country.

The key question is whether the Democrats will succeed in regaining control of the Senate, enabling them to block much of President Reagan's legislation and effectively turning him into a lame duck President in his final two years.

But after a campaign which has been remarkable for its cost, triviality, mud-slinging and voter apathy, the Senate race is so close that neither party can be sure of victory. In many of the 13 key marginal states, the Republican and Democratic candidates are running neck-and-neck, despite an all-out barnstorming through the country by President Reagan, who is hoping to tip the balance in the Republicans' favour.

At present, the Republicans have a majority of 53-47 in the Senate. The Democrats therefore need a net gain of four seats. The polls show Republicans extremely vulnerable in at least six states — though the

Democrats may lose two others.

But if, as seems possible, both parties end up with 50 seats each, Vice-President George Bush will have to spend most of the next two years in the Senate casting his tie-breaking vote. This would

effectively kill his hopes of campaigning for the Republican presidential nomination.

Of the 34 Senate seats being contested, 22 are currently held by the Republicans. Of these, at least nine are marginal, and the Democrats' best hopes lie in Alabama, Idaho, North Carolina, North and South Dakota.

President Reagan has made vigorous campaign speeches in four of these five in the final hectic week, and has also been to Colorado and California, two of the four states held by Democrats that appear most vulnerable to a Republican onslaught.

In Alabama, the Republican incumbent, Mr Jeremiah Denton, also won a slim victory in 1980, and though he had the lead over Congressman Richard Shelby for most of the present campaign, the Democrats are closing the gap.

In Nevada, where President Reagan's old friend, Mr Paul

Ironically, the key to the Senate may lie in two of America's most remote and least populated states: the two Dakotas. Republican Senator Mark Andrews, elected by a landslide in North Dakota in 1980, is now fighting for his life against Mr Kent Conrad, who has capitalized on farmers' anger over the farm crisis.

To the south, Mr Tom Daschle, the Democrat who was South Dakota's lone congressman, is mounting a similar challenge to Senator James Abdnor, though the low-key incumbent appears to have edged ahead in the past few months.

In North Carolina, the Republican Senator James Broyhill, appointed only in June to fill the vacancy left by Senator John East's suicide, appears slightly behind in the race with Mr Terry Sanford, a former popular liberal Democratic Governor.

In nearby Georgia, Senator Mack Mattingly won by only two per cent in 1980, but is being pressed by a liberal congressman, Mr Wyche Fowler. And further south in Florida, Ms Paula Hawkins, one of only two women in the Senate, is at least four points behind Governor Robert Graham, a formidable Democratic opponent. Plagued by health problems, she has been supported by campaign visits from both Mr Reagan and Mr Bush.

In Louisiana, the Republican incumbent, Mr J. Bennett Johnston, also won a slim victory in 1980, and though he had the lead over Congressman Richard Shelby for most of the present campaign, the Democrats are closing the gap.

In Nevada, where President Reagan's old friend, Mr Paul



Mr John Kennedy Jr, son of the assassinated United States President, giving moral support in Baltimore to his cousin, Kathleen Kennedy Townsend, daughter of the late Senator Robert Kennedy, who is running for Congress in Maryland.

Laxalt, has retired, the Republicans seem in poor shape. Their candidate, Mr James Santini, is a former Democrat who switched parties, and has been trailing behind Democratic Congressman Harry Reid, despite strong intervention by President Reagan.

In the North-West, there are two other Republican marginals: Idaho, where Mr Steve Symms is neck-and-neck with Democratic Governor John Evans, in one of the country's nastiest and most negative campaigns, and Washington, where Senator Slade Gordon appears to be holding off the unexpectedly strong challenge from Mr Brock Adams, a former Democratic Secretary of Transportation.

In the Democratic marginals, the most attention is on Colorado and California. In the latter, the liberal Senator Alan Cranston, who is 72, is

meeting an ever stiffening challenge from the younger Republican Congressman Ed Zschau, who has President Reagan's enthusiastic support. Mr Cranston appears vulnerable after 18 years in the Senate, and the race is not only the nation's costliest but a Republican win in Mr Reagan's home state would be of enormous psychological importance to him and his party.

In Colorado, Mr Gary Hart's retirement has sparked a mean campaign between two congressmen at opposite ends of the political spectrum — Mr Tim Wirth, a liberal Democrat, and Mr Ken Kramer, a conservative Republican. The race looks like a dead heat at present.

In Louisiana, the Republicans have run a rich but inept campaign that may have backfired with hints of racism.

If the black vote turns out, Congressman John Breaux seems set to beat Congressman Henson Moore for the seat of former Senator Russell Long.

And finally each party can look forward to at least one almost certain gain: for the Republicans in Missouri, where former Governor Christopher Bond will probably beat Ms Harriet Woods, the state's oldest senator, and in Maryland, where the feisty Democrat, Ms Barbara Mikulski, will capture the former Republican seat of Mr Charles Mathias, now being defended by Ms Linda Chavez.

The nation's attention is on the Senate race. But in the House of Representatives the Democrats are also likely to increase the majority they already hold.

The Republicans, however, are pinning hopes of big gains on the state capitols around the nation, where 19 governors are retiring and a record of nine women candidates are running for office.

The Republicans have strong hopes of upsetting the 34-16 balance the Democrats hold around the country, especially in the West, where there are a number of Democratic governors in strongly Republican country. Big gains in this field could make a real difference to Republican strength at state and local level.

Another important feature of the campaign is the system

of "direct democracy" referendums, or propositions. This year, there are 226 in 43 states, and include proposals to establish new lotteries, shut down nuclear power plants, limit abortions, quarantine Aids victims, liberalize marijuana laws and declare English the official state language.

Some of the propositions, especially those on English and Aids in the ballot in California, have national importance, because of the state's size and influence. Others, such as the Oregon proposal to close the state's only nuclear power plant, could spell the beginning of many similar closures, to the consternation of the power industry.

Propositions, which become law after the ballot, also include horse race betting in Kansas, lotteries and tax limitations. In Vermont, there is an attempt to revive the Equal Rights Amendment for women, which could spark renewed interest nationally.

Altogether this year's campaign has been one of the most costly in history, and has been dominated by television advertising, with very little traditional stumpng of the constituencies. Vast sums have been raised to pay for the 30-second commercials, which have been increasingly negative in tone, and focused on local issues.

There has been little discussion of foreign policy or any national questions. Leading article, page 21

Alfonsín envoy puts case to Paris

From Diana Geddes Paris

Señor Jorge Sabato, the Argentine junior Minister for Foreign Affairs, arrived in Paris on Saturday at the start of a tour of European capitals to explain President Alfonsín's position over "the situation provoked by the unilateral decision of the British Government to install an exclusive 150-mile zone around the Falkland Islands". The day after his arrival, Señor Sabato flew to Geneva for meetings with Argentine Embassy officials. He is due to return to Paris today for talks with French foreign ministers, before flying on to Italy, Holland, Belgium, West Germany and Spain.

His tour comes shortly before the United Nations is due to debate the annual Argentine resolution on the future of the Falklands. Last year France, which was the first European nation to give Britain its support in the 1982 Falklands war, disappointed London by voting for the Argentine resolution.

Until then, France had always abstained. The Socialist government of the day pointed out that the resolution was more moderate than in the past, notably omitting any reference to sovereignty, and explained that it had always been in favour of a negotiated settlement to the dispute between Britain and Argentina.

It is not clear what line the present right-wing Government will take this time, particularly in view of the strong views expressed by M Jacques Chirac, the Prime Minister, on the need for self-determination to settle the future of France's own overseas territories.

A French Foreign Ministry spokesman said yesterday that the Government was waiting to see the text of this year's Argentine resolution before deciding what position it would take. France's vote might also be affected by the present fishing dispute between Argentina and Britain, he added.

President Alfonsín telephoned President Mitterrand last week to discuss the dispute. The French President is reported to have adopted a non-committal attitude, simply speaking of France's desire to contribute to a peaceful settlement of the dispute.

BUENOS AIRES: President Alfonsín said yesterday that Argentina would strongly but peacefully defend its interest in the area (Eduardo Cue writes).

"The Argentine people and Government are peaceful, but we are going to act in defence of our rights with the firmness that the people expect of us," Señor Alfonsín told the opening session of a Latin American naval conference in the seaside resort of Mar del Plata. "Argentina will make its rights respected, but in peace."

He said the British Government was "plundering" Argentine territory, and defended the controversial fishing pacts with the Soviet Union and Bulgaria, saying the treaties had been signed to organize multi-national fishing in the area and to protect the right of Argentina.

Nkomo disowns rebels after school set ablaze

From Michael Hartnack, Harare

Rebels burned three classrooms and a headmaster's office at a school 100 miles east of Bulawayo at the weekend, a Zimbabwean official has confirmed.

It was one of the most serious incidents of unrest since the Prime Minister, Mr Robert Mugabe, and the Zanu leader, Mr Joshua Nkomo, announced in August they were nearing agreement on a unity accord.

The day after the attack, security forces killed two "bandits" — official terminology for renegade guerrillas who claim to back Zanu. Mr

Mozambique in crisis

Maputo fights for recovery

From Michael Hornsby, Maputo

Mozambique, potentially one of the richest countries in Africa, is facing the worst economic crisis of its short life as an independent state as it struggles to escape from the consequences of drought, government mismanagement and a spreading insolvency.

The death in a plane crash on October 19 of President Machel, the leader of Frelimo, the guerrilla movement which took power after the withdrawal of the Portuguese in 1975, has added political uncertainty to the country's already heavy burden of problems.

The Renamo insurgency in the countryside is beyond much dispute the biggest obstacle to recovery. So long as this continues, there is scant hope of rebuilding Mozambique's shattered economy. The 1981-84 drought, during which 100,000 people are said to have died, and misguided social and economic policies, admitted by Frelimo to have been errors, have also contributed to the country's plight.

The last year of economic growth was 1981. Since then domestic production has fallen by about 40 per cent. A large balance of payments deficit and shortage of foreign exchange severely limit the import of badly needed food, machinery, transport, spare parts and vital raw materials such as petroleum.

In 1985, export earnings amounted to no more than \$82 million (£28.6 million), of which 43 per cent was accounted for by peanuts and 37 per cent by cashew nuts, cotton, sugar and copra. It was

the worst export performance since independence.

The two other main sources of foreign exchange income were the remittances of the 68,000 Mozambican miners working in South Africa, which accounted for \$50 million and about \$40 million in dues received from third countries which use Mozambique's port and rail system.

Miners' earnings will be phased out over the next year or so as a result of Pretoria's recent decision, in response to the imposition of economic sanctions, to forbid further recruitment of Mozambican workers and to send home those already in South Africa as their contracts expire.

Renamo attacks on the railway lines leading to the three main ports of Maputo, Beira and Nacala, and the lack of technicians to run and maintain the ports have sharply reduced this trade, much of which has been diverted through South African ports.

Before independence 6.5 million tons of international cargo passed through the port of Maputo (or Lourenço Marques as it was called then) every year. Last year the port handled only 900,000 tons, a 13 per cent of the pre-1975 level.

Renamo insurgents have seriously disrupted the central food-growing provinces of Tete and Zambezia. Many peasant farmers are afraid to till their fields, and others have taken refuge in squatter settlements on the fringes of the larger towns. Transport and marketing systems have broken down.

The Government estimates that about 30 per cent of the rural population are now fac-

ing a serious food shortage, sharply up from the estimate of 1,850,000 only a year ago.

It calculates that existing stocks, food aid and domestic production will only be able to meet about 35 per cent of the 715,000 tons of food grain that will be needed over the next 12 months, leaving a gap of about 465,500 tons of maize, wheat and rice to be filled.

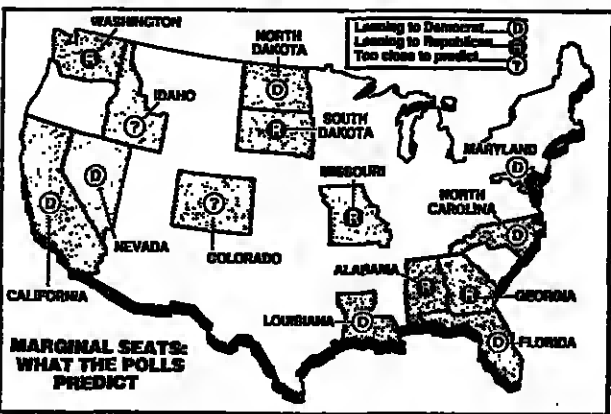
The Government has broken up and re-organised some of the large and inefficient state farms, and is trying to encourage private agricultural production. In May last year it de-regulated the prices of a wide range of agricultural goods and raised the official prices on others to successfully increase output.

Attempts are also being made to increase the supply of basic consumer goods which peasant farmers can buy in exchange for their produce in rural areas. There is otherwise little incentive for them to grow a marketable surplus.

Similar moves are being made in the industrial sector with a number of state-run industrial plants being sold to private operators. Businesses are now allowed to retain a portion of their hard currency earnings for reinvestment.

Foreign development of Mozambique's rich, but almost entirely unexploited, mineral resources is also being encouraged. Billions of dollars worth of coal, titanium, tantalum, copper, bauxite, graphite, phosphate, marble, gemstones and possibly uranium and diamonds are locked in the ground. But these riches can only be tapped when the war ends.

Letters, page 21



NEWS FLASH FROM NATIONAL SAVINGS • RATE ON OFFER FOR NEW YEARLY PLAN AGREEMENTS INCREASED TO 8.84% PA GUARANTEED OVER 5 YEARS • REPEAT 8.84% PA • TAX-FREE AT ALL LEVELS • ENDS.

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WORLD SUMMARY

ANC woman guilty of treason

Johannesburg - A white woman, Miss Marion Sparg, aged 28, was convicted of treason and arson in the Rand Supreme Court yesterday. She joins a handful of other whites who have been found guilty of this offence in recent years (Michael Horvath writes).

Boy of five shot by a two-year-old

Chicago (AP) - A boy aged five taking a bath at his grandparents' home was shot in the head and critically wounded by a two-year-old friend who found a pistol in a dresser drawer, police said.

Oil clue Tamils say no

Dubai (Reuters) - A police expert testified at the murder trial of two young Britons said oil in their car was similar to the oil on the shirt of an Indian they are charged with running over and killing.

Oslo crisis

Oslo (Reuters) - Norway, hit by falling oil prices, is gripped by a national budget crisis after political parties failed to agree on state expenditure for 1987, officials said.

98 die in air crash

Tehran (Reuters) - An Iranian Army transport plane crashed into mountains near Zahedan in south-eastern Iran, killing all 98 people on board, the national news agency said.

Israeli press pillories missing nuclear 'spy'

Having largely ignored the story for a month, Israeli newspapers yesterday indulged in a positive orgy of character assassination on Mr Mordechai Vanunu, the nuclear technician who told The Sunday Times Israel had built its own nuclear arsenal.

US silent on Beirut release details

The White House maintained a determined silence yesterday on the details of the release of Mr David Jacobson, saying it would not prejudice the continuing efforts to free the other American hostages.

Embassies fight KGB bugging

Western embassies in Moscow have stepped up their costly and long-running struggle against illegal surveillance by the KGB following last week's discovery of more than 30 microphones in the Swedish Embassy.

Paris rules out deal

The French Interior Minister, M Charles Pasqua, said yesterday that there was no question of freeing the suspected guerrilla chief Georges Ibrahim Abdallah as part of a deal to prevent a new campaign of bombings in Paris.

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Released hostage comforts families

David Jacobson savoured freedom for the first time in 17 months on the tarmac of Larnaca airport yesterday but he did so alone, expressing sadness that his two fellow American hostages remained in captivity in Lebanon.

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The remains of an unknown British soldier, believed one of the first casualties of the battle of Germantown in the American War of Independence, being laid to rest with full military honours in Philadelphia at the weekend. He was a sentry of the 52nd British Infantry, killed in an attack on October 4, 1777. His body was discovered by workmen rebuilding a post office.

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Whitehall fears Soviet ploy

The British Government fears that the Warsaw Pact is preparing to "move the goal posts" in the long-deadlocked Vienna talks on East-West troop reductions.

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Bonn keen to lessen 'Goebbels' backlash

A damage-limitation exercise was under way last night to heal the rift between Bonn and Moscow caused by the reporting of Chancellor Kohl's analogy between Mr Mikhail Gorbachev, the Soviet leader, and Dr Josef Goebbels, the Nazi propaganda chief.

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Advertisement for Sun Alliance Insurance Group. Features the headline 'Non smokers live longer' and 'That's why we charge less for their life insurance'. Includes a table of benefits for the Cover Plus Plan and an application form.

Albanian Party Congress

Hoxha memory lives on in call for 'iron unity'

From Dessa Trevisan, Belgrade

The new party leader, Mr Ramiz Alia, has set the tone of the Albanian Communist Party Congress in Tirana by pledging unwavering commitment to the ideals of the late leader, Mr Enver Hoxha, and by calling upon Albanians to show "iron unity".

The Congress is to place most emphasis on the economy and a five-year plan whose targets are industrial growth of almost 40 per cent and a boost to agricultural output by more than 30 per cent.

Shortly before the congress started, Mr Alia made it clear that there will be no change in Albania's economic outlook on foreign trade and that while ideology will not be a barrier to trade with the outside world, Albania would not take loans or credits.

Albania's Constitution forbids it to take credits outside, a point reaffirmed at the congress, just as the Albanian party pledged itself not to re-establish relations with its "arch enemies" — the Soviet Union which remains "a social imperialist power" and the United States which remains "an imperialist power".

Mr Alia does not seem to have any serious rivals in the leadership; Mr Hoxha, before he died, liquidated all the potential rivals. Again Mr Alia seems to have struck an alliance with the late leader's widow, Nexmie, who is obviously the power behind the scenes and who has recently been elevated to head the Democratic Front.

Therefore, no significant personnel changes are likely to emerge from the congress, although there are signs that Mr Alia may have serious problems in the economy and in introducing modest changes.

In fact, he spoke of a "harmful metaphysical idea that there is no need for changes". By this, he obviously intends to introduce modest stimulants to exert more work discipline and greater production.

Tirana drags itself onward

From Roger Boyes, East Europe Correspondent

Albania, the most isolated and backward country in Europe, yesterday tried convincingly to look to the future as its well-disciplined Stalinist Communist Party met to chart the course of the next five years.

It is the first party congress since the death last year of Mr Enver Hoxha, but the writ of the old leader is still holy and the new party chief, Mr Ramiz Alia, is changing direction only gradually.

Outside the Congress Hall, the extraordinary country which broke away from the Warsaw Pact in 1968, resembles a Brixtonian prison.

There are almost no cars; those that exist were donated by the Chinese in the 1950s and now, patched together with rope and random metal patches, they crawl the empty roads like top heavy insects.



A technician adjusting a display model of the Chinese shoulder-fired, infra-red guided anti-aircraft missile in preparation for the Asian defence technology exhibition which opens in Peking today.

China puts its defence hardware on display

From Our Own Correspondent, Peking

A Chinese infantry fighting vehicle with a Vickers gun turret and an American Bushmaster gun stands in front of the China Pavilion at Peking's International Exhibition Centre ready to receive hordes of admirers at the Asian defence technology exhibition, which opens today.

While the Chinese capital has hosted other defence exhibitions in recent years, this one is different. It is the first time that China has publicly shown some of the naval vessels, missiles and armoured vehicles that it sells.

"The Chinese are far more accommodating and open about their own equipment, and far more inquisitive about ours than they were two years ago," a visiting British defence analyst said.

A total of 158 companies from 12 countries will be attempting to sell their wares. Some 1,000 pieces of military hardware will be displayed, with 400 of that total Chinese.

Mr Ling's piece of the action

Factory 'owners' thrive in Shenyang

From Robert Gieves, Shenyang

Shenyang's new status as China's laboratory of economic reform is well illustrated by the leasing of ailing factories to individuals. That is the kind of entrepreneurialism that has not been seen in China since before 1949.

Mr Ling Fanzhou, aged 43, was, until recently, the assistant engineer and manager of the Shenyang Auto Fuel Pump Factory. Today he is still the assistant engineer and manager of the factory. But now he owns a piece of the action, has invested 40,000 yuan (£7,500) in plant expansion, and runs the plant the way he thinks it should be run.

"There are things that I have wanted to do here, but never had the chance to do. This is a good opportunity for me," said Mr Ling, a slightly-built, bespectacled man.

Before Mr Ling leased the plant, "workers were not making any money, the plant was not making money, and production was poor". Communist Party chiefs at the plant held meetings when they wished without consulting Mr Ling, frequently disrupting production.

"Now," said Mr Ling, "the workers come to me and ask when they can have a party meeting."

The factory is still owned by the municipality. But the city has, in effect, leased it to Mr Ling on the basis of a three-year contract, for 60,000 yuan in 1984, for 80,000 yuan last year, and for 120,000 yuan this year. If Mr Ling could not prevent production from falling, he would have been personally liable for some of the deficit and his lease would not be renewed.

As it happens, Mr Ling has done very well for everyone concerned. Three years ago the plant's production value totalled 920,000 yuan, with a net profit of 46,000 yuan. In the first year of his stewardship output rose to 1,320,000 yuan, with a net profit of 84,000 yuan. Last year the production value rose to 1,920,000 yuan, with a net profit of 405,000 yuan.

The annual incomes of the plant's 143 workers increased from 804 yuan in 1983 to 1,200 yuan last year. "The workers have become more active, and their living standards have improved," observed Mr Ling.

But last year's 405,000 yuan net profit attracted industrial income taxes (at a 55 per cent rate) and other expenses. A four-storey addition to the plant is being built at a cost of 1.2 million yuan. Mr Ling has invested 40,000 yuan of that figure. The city and factory are matching that loan. But Mr Ling is not doing badly. His income last year amounted to 40,000 yuan, or more than £8,000.

With the expansion will come more workers, doubling the workforce to 300. "We

have to strengthen our plant administration, our marketing skills, and our product quality," said Mr Ling.

Mr Ling has also won the right to hire and fire employees if they do a bad job. That would not have been tolerated under the old system.

The examples of Shenyang's economic reforms inevitably give rise to two questions: Why Shenyang? Why now? Shanghai, the country's traditional industrial base, has begun experimenting with a stock market, but has done little else that Shenyang is attempting.

Some observers argue that Shenyang's relative quiet has made for better observation of such economic experiments. "Shanghai is a big coastal city, and the coastal cities are not really China," a Western diplomat said. "The central Government wanted to see if the interior of the country could support such reforms."

The prime reason, however, appears to be personal connections at the government level. Mr Li Changshan, aged 43, the acting governor of Liao-

China's economic laboratory Part 2

ning province, was formerly mayor of Shenyang. It is Mr Li, said city officials, who has spearheaded the economic reform movement in the city.

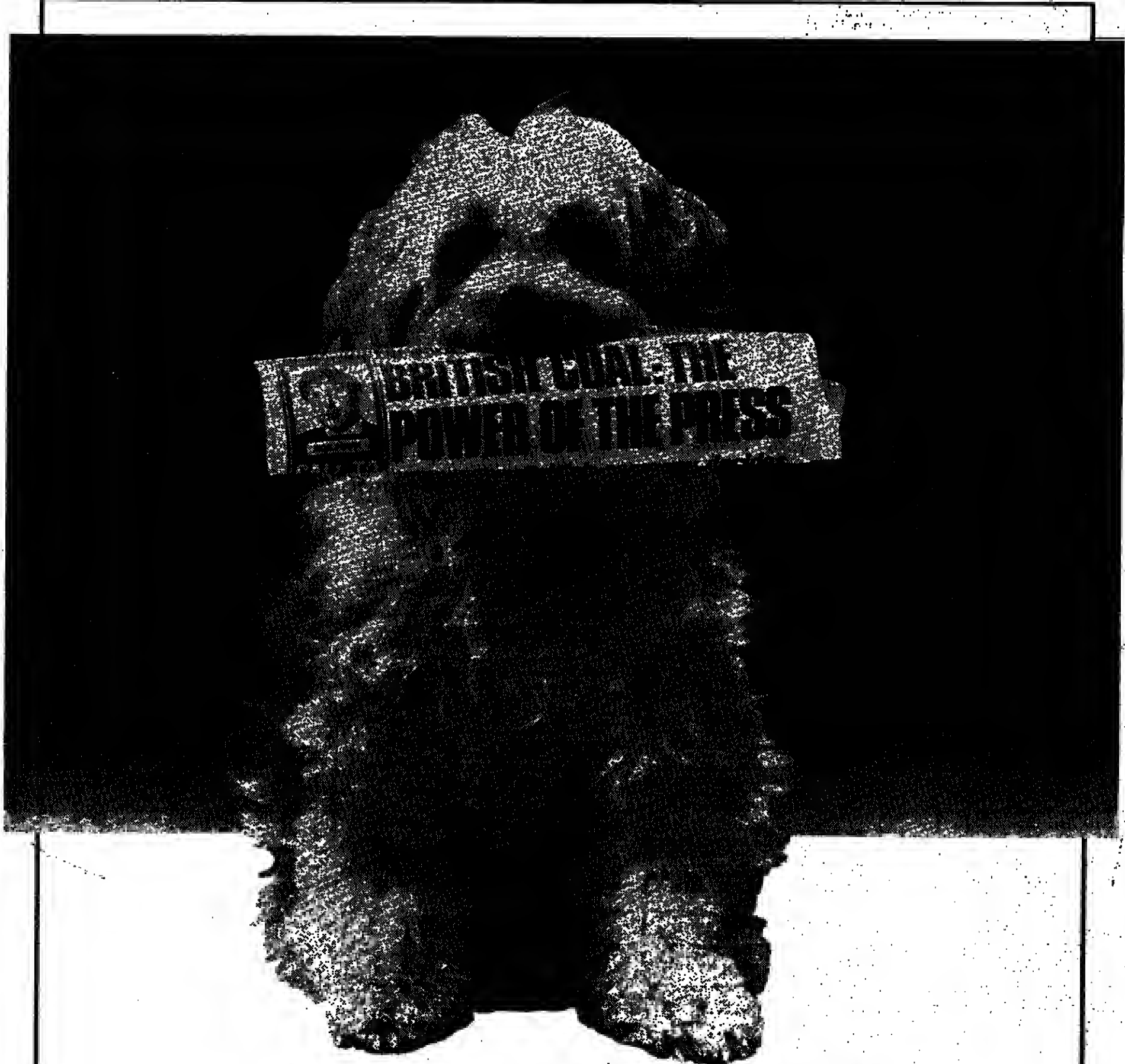
"He called us into his office today and gave a spirited talk on what we must do to advance the reforms," one official said. "He asked us to press forward." If Mr Li and others, such as Mr Wu Disheng, the Mayor of Shenyang, succeed, their careers at the national level would be made. They cannot fail to know that Mr Zhao Ziyang, China's Premier, forged his reputation carrying out agricultural reforms in Sichuan Province.

But these young, so-called "third generation" leaders (after Mr Deng Xiaoping, who is a first, or Long-March generation leader, and Mr Zhao, who is a second generation leader), know they must tread carefully. Any mistakes on their part would cap their political careers and mark a setback for Mr Deng's supporters in Peking.

For that reason Mr Ling is a party member, and his factory is owned by the Shenyang government.

"Peking cannot let just anyone try out these new ideas," said a Western diplomat. "And they cannot let a nationally-owned factory risk failure. But they are starting down an interesting road. Where it ends remains to be seen."

Continued



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Asked why coal was preferred to oil, Reed Paper and Board's Director of Purchasing, Michael Gadd comments: "The present low price of oil highlights its biggest problem. Continual price fluctuation makes long-term cost planning impossible. Yes, the price is down today, but sooner or later it will bounce back up again. We cannot live with that kind of situation. Tactical planning isn't for us — for

capital-intensive industries such as paper making, we must plan strategically over the next decade. And for that we need the price stability of coal."

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automatic with completely enclosed handling — a concept that meets the economic and aesthetic needs of the UK's leading industrial companies.

A final word from Malcolm Edwards, British Coal's Commercial Director: "No other source of energy can match British Coal's supply and pricing profile. The Government Grant Scheme, which isn't due to end until mid-1987, can make converting to coal one of the soundest investments your company has ever made. The time to talk is now."

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Madrid praise for Basques

From Richard Wigg, Madrid

Señor José Barriobeneo, the Spanish Interior Minister, broke through a barrier of suspicion yesterday to praise the "efficiency" of the Basque autonomous police force which rescued a local industrialist on Sunday from his ETA kidnappers after 18 days in captivity.

The Minister was in Vitoria for the funeral of Genaro García Andoain, the political head of the Basque police, who was killed when his men stormed the mountain cave ETA used as a prison.

The rescue operation, supervised personally by Genaro Andoain, was the first time the Basque autonomous police has battled out a kidnapping on its own.

They were helped to locate the ETA hideout by a local phone call. The action was of significance for the whole Basque question.

For the Basque Government the "baptism of fire" of its police force represented a boost for the long-standing demand that devolution means Spain's national police handing over responsibility for security matters in the region.

Genaro Andoain, aged 64, was machine-gunned to death as one of the three ETA men guarding Señor Lucio Aginagalde, aged 69, the industrialist, came out defying an order to surrender.

The two other members of the prison commando were arrested, but the third, the presumed killer, escaped into the mountains.

The action comes only 10 days before campaigning in the Basque general election opens. It could help the Basque Nationalist Party, in power until now, while depriving the Socialists, who are challenging it, of exclusive claims to the law and order vote.

Interrogating the two captured men led yesterday to the discovery of an ETA arms cache nearby.

Burst pipe blamed for blast

Vienna (Reuters) — Bulgaria

yesterday blamed a lack of safety checks for an explosion that killed 17 people at the country's biggest chemical complex.

An article in the trade union daily newspaper *Trud*, said preliminary investigations suggested that Saturday's accident had been caused by a ruptured pipe at the plant at Devnya, near Varna.

18 executions

Washington (AP) — Eighteen prison inmates were executed in the United States in 1985, bringing the number of executions to 50 since capital punishment was reinstated nearly a decade ago, the Government reported.

Suspect killed

Delhi (Reuters) — Punjab police have shot dead a Sikh extremist wanted for the massacre of 13 bus passengers in Muktsar on July 25.

Muslims held

Cairo (Reuters) — More than 100 Muslim extremists were arrested during a clash between police and fundamentalist groups in Asyut in which one person died.

Hydrofoil fire

Buenos Aires (Reuters) — At least four people died and 14 were missing after a hydrofoil caught fire and capsized near the Uruguayan port of Colonia and Buenos Aires.

11 saved

Hong Kong (Reuters) — A military helicopter rescued 11 children from a boat stranded on a mud bank after they were deserted by smugglers bringing them to Hong Kong from China.

Pet spared

Brisbane (Reuters) — A farmer aged 68 had an arm amputated after being bitten by his pet crocodile, but the reptile was spared at his request and sent to a zoo.

1986/11/04

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Karachi curfew extended as 34 die in rioting

Karachi (Reuter) - Pakistani troops extended a three-day-old curfew into new districts of Karachi yesterday after a night raid by one ethnic community on another which took the death toll from four days of rioting to at least 34.

Witnesses said that soldiers swept into six new districts in jeans yesterday morning, announcing the restriction over loudspeakers.

The riots have paralysed economic activity in Karachi. More than half the city is under curfew and troops, who have shoot-on-sight orders, have killed at least three offenders.

Schoolchildren and students have stayed away from classes and examinations have been postponed. Residents said some areas of the sprawling city had begun to run short of vegetables and meat.

Hospital doctors said six people were killed in a riot soon after midnight yesterday in the suburb of Orangi Town, making a total of at least 28 dead in Karachi. Another six were killed in Hyderabad, 110 miles to the east.

Witnesses said that at least three jeep-loads of heavily-armed Pathans sprayed bullets and set houses on fire in an area occupied mainly by Mohajir immigrants from Bihar. Doctors at a nearby hospital reported six dead and 15 wounded.

The riots broke out on Friday after a gun battle between Pathans and a procession of Mohajirs, migrants to Pakistan from other parts of former British India.

The two communities have clashed frequently over the past 20 years as the Mohajirs campaigned to end what they saw as discriminatory work and education quotas and preferential treatment accorded to other ethnic groups.

The official news agency APP said the Prime Minister, Mr Mohammad Khan Junejo, had directed a delegation of National Assembly deputies to visit Karachi to try to stop the ethnic feuding.

● Politician arrested: Muztaz Ali Bhutto, a leading politician and cousin of the executed Prime Minister Mr Zulfikar Ali Bhutto, said yesterday he had been arrested.

He told Reuters by telephone that he was being taken to Karachi's central jail under a 90-day detention order.

Police said they also had arrested Mr Bhutto's son-in-law, Rizwan-Kehr, a politician from Hyderabad, and had a warrant for the former Justice Minister, Mr Abdul Hafiz Pirzada, who left the city earlier yesterday.

Mr Bhutto and Mr Pirzada, who held cabinet posts under Zulfikar Ali Bhutto in the 1970s, returned from Britain five months ago to form a pressure group to champion the three smaller of Pakistan's four provinces.

● Quetta arrest: Malik Mohammad Yousof Pir Ahlwal, a former provincial minister of Baluchistan, was arrested in connection with an armed clash between rival groups in Quetta on last Wednesday (Hassan Akhtar writes). More than a dozen people are reported to have been arrested.

The Quetta clash was said to be the worst in many years in Baluchistan's capital between the Baluch and the indigenous Pathan population.

The Government imposed a curfew in most of the city to control rioting which reportedly has claimed up to 10 lives.

Families demand the release of Seoul students



Seoul - South Korea's most wanted radical student, Kim Sin, the man suspected of masterminding last week's Seoul campus occupation, eluded capture by jogging through riot police lines in a truck, police sources said yesterday (Reuter, AFP report).

On Tuesday, Mr Kim, aged 22, was elected head of a "National Student Struggle Committee Against Dictatorship and Foreign Forces" during a rally grouping leftist students from 26 Seoul colleges in the grounds of Konkuk University.

When police dispersed the demonstrators, Mr Kim is alleged to have led more than 1,000 students in

occupying five campus buildings. They held out until Friday, when 7,000 police with helicopters, tear gas and water cannon ended their defiance. By this time, however, Mr Kim was long gone.

The authorities announced yesterday that 1,274 dissident students have been formally arrested for involvement in last week's violent university protests. Yesterday, some 50 family members of arrested students marched around Myongdong Cathedral in the capital (above) with a banner demanding "Free all students arrested at Konkuk University".

Some 4,000 people attended a 20th anniversary meeting yesterday of the Catholic Farmers' Association at the cathedral.

About 800 policemen were positioned around the cathedral and police asked the Catholic Church to make sure the meeting was a purely religious event.

Despite a warning of harsh punishment for any illegal activities, some participants raised their fists and chanted anti-Government and anti-US slogans after a Mass celebrated by Cardinal Stephan Souhwan Kim. The meeting broke up peacefully.

Police said the Catholic Farmers' Association, based in the southern provincial city of Taejeon, issued

invitations to tens of thousands of dissidents and trouble-makers and had prepared anti-Government placards for the meeting.

The authorities were alarmed because the meeting was sponsored by an umbrella dissident group and the slogan put forward was "Towards the Liberation of Farmers and Unification (of the Korean peninsula)".

Cardinal Kim, who returned to Seoul from Rome on Sunday, said he was very disturbed by the current political situation and called publicly for the first time for a meeting between President Chun and opposition leaders Mr Kim Dae Jung and Mr Kim Young Sam.

But two opposition leaders queried the official reports of a high turnout. "They are too high. That's certain," Mr Mohamed Belhadj Amor, the leader of the recognized Popular Unity Party (PUP), said.

He estimated turnout at about half the official figures in four districts his party monitored.

Opposition parties boycotted Sunday's vote because of disqualification of their candidates in key districts, arrests of supporters and bans on their publications.

Bourguiba party wins all seats

Tunis (Reuter) - President Bourguiba's ruling party, challenged by 15 independents only, won all 125 seats in Tunisia's general election, official returns published yesterday revealed.

The vote was boycotted by opposition groups, some of whom accused the authorities of artificially boosting turnout figures.

The official TAP news agency published figures saying that the Parti Socialiste Destourien (PSD), allied with trade union and other national organizations in a "Patriotic Union", won a vote of confidence with the turnout ranging between 75 and 93 per cent.

The new National Assembly is elected for a five-year term. The PSD also won all the seats in the last election.

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Gandhi restores state democracy

From Our Own Correspondent, Delhi

Mr Rajiv Gandhi, the Indian Prime Minister, has begun the third year of his rule by finally hammering out a compromise to restore democratic government to the northernmost state of Jammu and Kashmir.

Dr Farooq Abdullah, who was deposed as Chief Minister by a split in his party, the National Conference, which was engineered by Mrs Indira Gandhi in 1984, has been persuaded to assume power at the head of a coalition government with Mr Gandhi's Congress Party.

Dr Farooq, son of the old Lion of Kashmir, Sheikh Mohammed Abdullah, has been pressing for new elections following the dismissal of the turncoat government that succeeded him.

That government, led by his brother-in-law, Mr G. M. Shah, who regarded himself as the Sheikh's political heir, was removed after proving incompetent to deal with a rapidly rising wave of fundamentalism in the mainly-Muslim Kashmir Valley.

Now the compromise envisages that elections will be held in March or April next year, with the coalition government holding power until then.

Under the terms of the deal, Dr Farooq's national conference will have six of the posts in a 10-member Cabinet. Congress will hold the other four.

The coalition will dominate the State Assembly when it meets in Jammu City, in a few days' time.

The new Chief Minister's group consists of 32 members of the 78-member house. Congress has 25 members while Mr Shah's faction will provide the main opposition with its 16-strong group.

The new government will take power from Thursday when the ordinance imposing President's Rule on the state expires. Mr Gandhi himself will go to Jammu and to the summer capital of Srinagar on Thursday.

The Congress ministers will make odd bedfellows for Dr Farooq, who recently referred to the Congress as "insects from a dirty alley" but who has always been close to Mr Gandhi.

Unrest in West Bengal

Nepali arson mars the Festival of Light

From Michael Hamlyn, Darjeeling

Diwali, the Indian Festival of Light, which is for the Hindu what Christmas is for the Christian, was not celebrated this year in the three hill-subdivisions of Darjeeling district.

The Gorkha National Liberation Front (GNLF), which is agitating for a separate state within India for the people of Nepali origin, banned it. Instead of lighting candles and oil lamps to decorate their homes the citizens watched across the valley as other people's houses burned.

On the eve of the festival at the weekend, Darjeeling residents lined the steep ledges and balconies of the town and gazed 20 miles into the distant hillsides where seven or eight columns of smoke rose into the sparkling mountain air.

They looked grimly, knowing that, with the onset of winter in these parts, to be without a shelter will be to die of cold.

"Nepalis have started killing Nepalis," said one Western observer.

The militants of the GNLF are trying to eradicate opposition to their campaign by attacking the houses of members and supporters of the Communist Party of India (Marxist) the ruling party in West Bengal. The CPI(M) members retaliate.

"Every day they are attacking our supporters," complained Mr Ananda Pathak, the CPI(M) MP for the town. Twelve of our people have been killed in classes.

Mr Pathak was himself the victim of violent attack recently and dynamite has been used to try to destroy the party's offices.

"They have been fighting a fairly grim battle in areas where the CPI(M) retains some influence," said Mr G. Balagopalan, the district magistrate and chief government official in the area.

Mr Balagopalan admits that there is little he can do to prevent the outbreaks of arson. He has imported a further two companies of paramilitary police to help guard sensitive areas and a fortnight ago issued an order that arsonists would be shot on sight.

"That worked for a short while," Mr Balagopalan said, "but then they got wise to it. The police are rarely within range."

The GNLF demand for freedom from the oppressive rule of the West Bengal government in Calcutta is playing on a deep-seated sense of persecution among the people of Nepali origin, who feel that they are not fully recognized as Indian citizens.

They have rejected proposals from the ruling party that they should be given an autonomous status within the state.

The central Government meanwhile is playing a cool game. If it can calm the Nepali passions and at the same time keep the state united there is bound to be some considerable benefit for the Congress Party in state elections early next year.

Accordingly, Mr Subash Ghising, the GNLF leader, is expecting to be invited to Delhi for talks within the next week. If he is not, a renewed campaign of boycott, strike and protest is promised.

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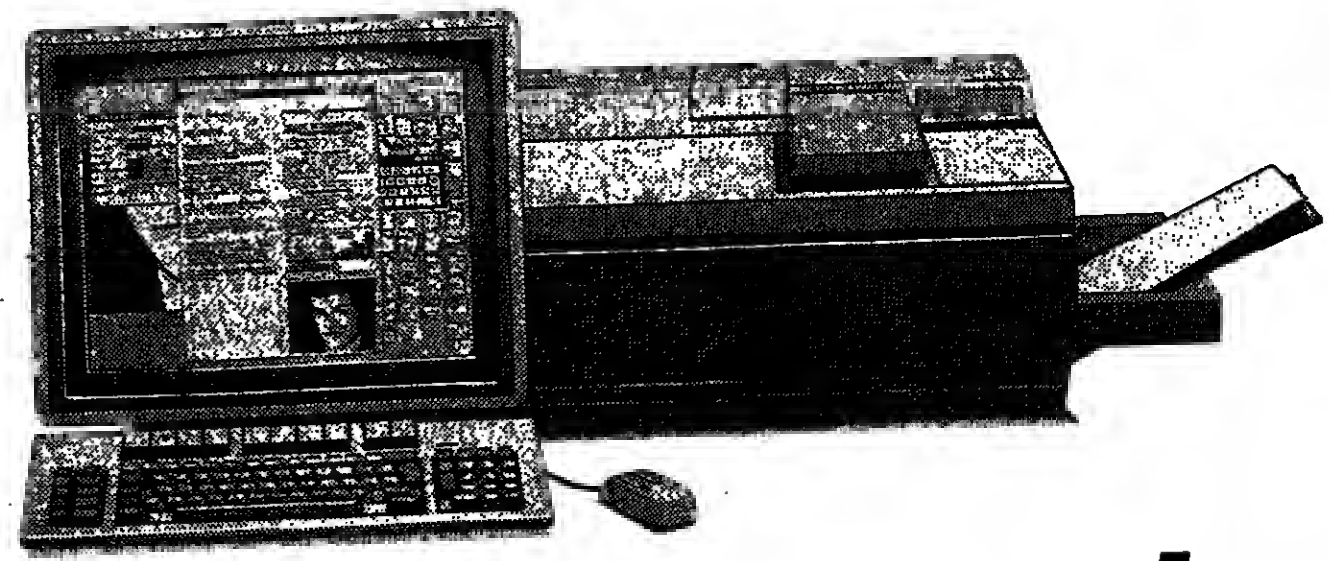
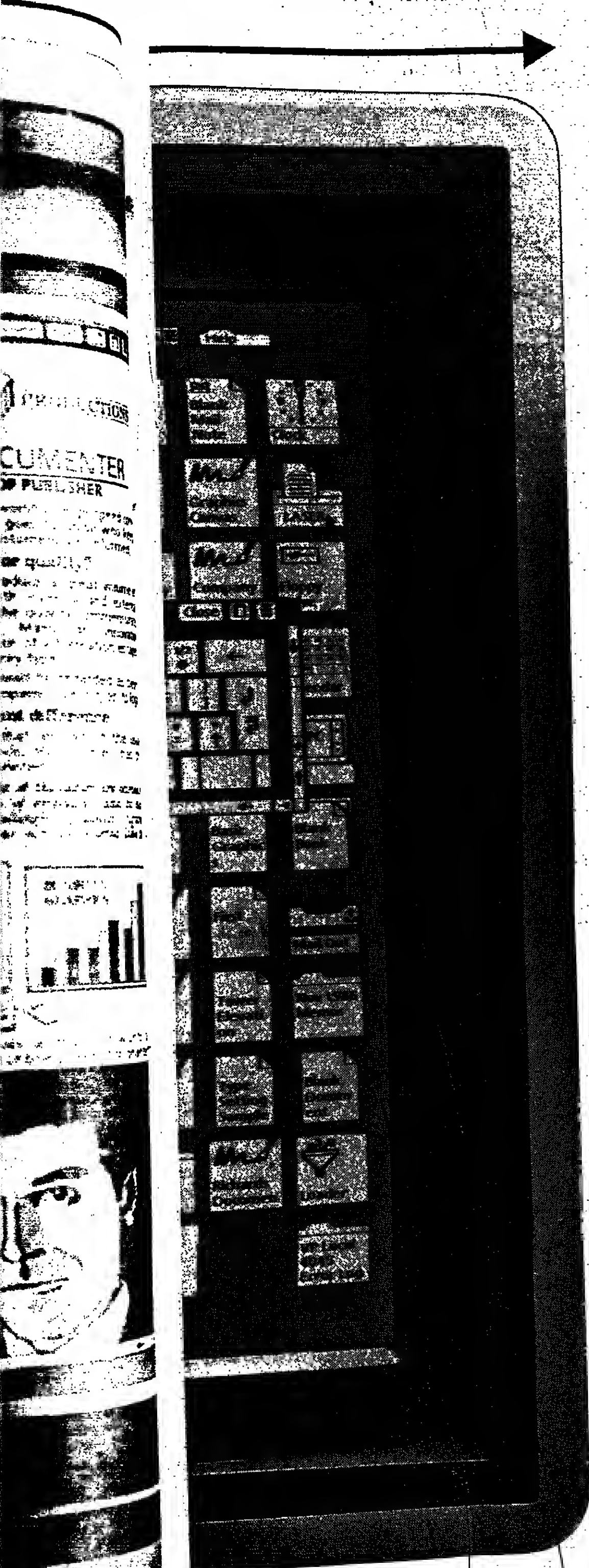
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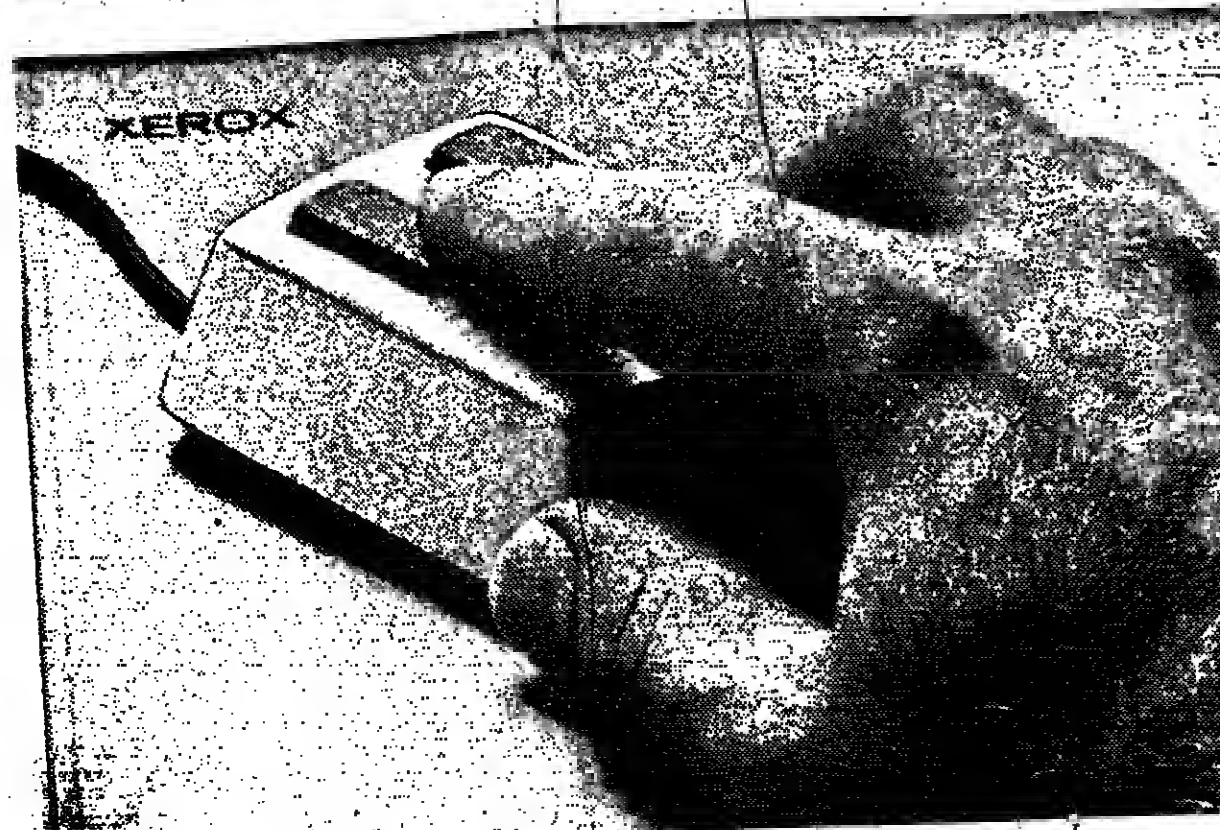
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Court of Appeal Law Report November 4 1986 Queen's Bench

Raising responsibility issue Committal order decision is final

Regina v Campbell Before Lord Lane, Lord Chief Justice, Mr Justice Kennedy and Mr Justice Owen [Judgment October 31] The words of section 2(2) of the Homicide Act 1957, providing that "it shall be for the defence to prove" diminished responsibility, not only dictated which party shouldered the burden of proof on the issue...

However, it seemed to their Lordships that section 2(2) of the 1957 Act not only dictated which party shouldered the burden of proof on the issue raised, but also left it to the defence to decide whether the issue should be raised at all.

There was a means inquiry report which was not in court; there was the question whether the father had refused to pay the arrears or had been culpably negligent.

There was also the question whether the stipendiary magistrate had considered the well established practice that the court would not enforce more than one year's arrears.

It appeared that the magistrate took the view that he had not come to a final decision and that there was no power to state a case until a final decision had been reached on the issues...

Mr Michael Burton, QC and Mr Richard Stone (counsel for the appellant) appeared below, assigned by the Registrar of Criminal Appeals, for the appellant; Mr Peter Bowsher, QC and Mr William Powell for the Crown.

The LORD CHIEF JUSTICE said that at the trial it was accepted that the appellant had killed a young woman. He pleaded guilty to manslaughter by reason of provocation, but that plea was not acceptable to the prosecution.

The jury heard a consultant psychiatrist, Dr MacKeith, who was called by the defence to give evidence as to the appellant's state of mind, which it was submitted could assist the jury in the issue of provocation.

Before their Lordships it was submitted that Dr MacKeith the judge should have directed the jury to consider not only provocation but also diminished responsibility, even though the diminished responsibility was never raised for the appellant by leading counsel below.

There was clear evidence from Dr MacKeith of an abnormality of the appellant's mind in the form of epilepsy, and on EEG examination structural abnormality of the brain was discerned.

Unnecessary appeals

Regina v McEvilly The Court of Appeal (Lord Lane, Lord Chief Justice, Mr Justice Kennedy and Mr Justice Owen) reduced from nine years to six a sentence on Michael James McEvilly, a police informer, who pleaded guilty at Chelmsford Crown Court (Judge Greenwood) to four counts of robbery with 11 similar offences taken into consideration.

The LORD CHIEF JUSTICE asked if counsel knew whether the Chelmsford Crown Court had been provided with the Encyclopaedia of Current Sentencing Practice if it had been drawn to the judge's attention, the present appeal would doubtless have been unnecessary.

Much public money was needlessly expended on unnecessary sentence appeals. Perhaps the present case would result in the Lord Chancellor's Department expediting the provision of that work to all crown court judges.

THE PRESIDENT said that the father, now divorced from the mother, had been required to pay maintenance for his two children. Arrears amounted to about £900 and there had been enforcement proceedings on December 14, 1985. Both parents had been in person below.

The stipendiary magistrate had been asked to state a case. There were substantial grounds on which to appeal to the Divisional Court of the Family Division.

European Law Report

Damages for delay in hearing extradition case

Sanchez-Reisse v Switzerland Before W. Ganshof Van Der Meersch, President and Judges D. Bindschedler-Robert, G. Lagergren, J. Pinheiro Faria, B. Walsh, C. Russo and R. Bernhard Registrars M.-A. Eissen (Case No 4/1985/90/137) [Judgment October 21]

When a person, against whom action was being taken with a view to extradition, is granted provisional release from detention, article 5(4) of the European Convention on Human Rights required that he be provided in some way or another the benefit of a versarial procedure and that the lawfulness of his detention be decided speedily.

Mr Sanchez-Reisse was arrested in Switzerland with a view to his extradition to Argentina. His two applications for release were rejected by the Swiss Federal Court after 31 days in one instance and 46 days in the other. He alleged a breach of article 5(4) of the Convention.

Having attempted unsuccessfully to achieve a friendly settlement, the European Commission of Human Rights drew up a report, adopted on December 13, 1984, establishing the facts and expressing the unanimous opinion that there had been a breach of article 5(4) and the requirements of procedure and speed laid down therein had not been complied with in the proceedings in question.

Article 5(4) provides: "Every one who is deprived of his liberty by arrest or detention shall be entitled to take proceedings by which the lawfulness of his detention shall be decided speedily by a court and his release ordered if the detention is not lawful."

Strasbourg

Corrections

In D. S. Q. Property Co Ltd v Lotus Cars Ltd and Others (The Times November 1) the first correction of our summary of Mr Justice Millett's judgment that Lotus Cars Ltd, a limited company incorporated and resident in Northern Ireland, was in receivership and resident in N. Ireland and was now in receivership and liquidation.

Macbeth

Wild, Bracknell

After quitting Cornwall for France close on the heels of Peter Brook, the Footstar Theatre have been engaged in a parallel exploration of international performance styles.

TOURING THEATRE

Macbeth

skins and feathers, dogs hanging at waist level, to enact a jolly Sabbath revel in preparation for their victims. It is thrilling, and it tells you exactly what to expect from the show.

Working without a director

or specified casting, the company see themselves as a story-telling collective. In this case they have cut the text to a bare two-hour narrative. The first spoken words are "A drum, a drum" - which come after an electrifying pantomime prologue.

powerful stylistic confidence

It is accompanied throughout by an instrumental group who produce unearthly atmospheres and extended numbers with violin, flute and prepared piano. In particular, they excel in combining fun with the sense of evil, as in the war dances, and the witches' jigs which sound like a thousand insects' wings speaking together.

Opera & Ballet

COLEMAN'S 8.30 3.01 CC ENGLISH NATIONAL OPERA 7.00 1.00 3.00 5.00 7.00 9.00

Concerts

BARBICAN HALL 6.00 7.30/8.00 8.00 9.00 10.00 11.00

THEATRE

ALBERT HALL 7.00 8.00 9.00 10.00 11.00

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A jolly - and thrilling - Sabbath ritual for the three witches

Stylistic confidence

After quitting Cornwall for France close on the heels of Peter Brook, the Footstar Theatre have been engaged in a parallel exploration of international performance styles.

DANCE

Page/Burrows Riverside

in which Burrows, Liz Lauren and Sue Glasser presented a painfully intense relationship among three people, any two of whom could perhaps be happy together.

Irving Wardle

by Spyros Coscinos to look like a 1920s fancy-dress ball. Page has somehow obtained from the composer John-Marc Gowan a score less boring than the music he has provided.

CCA Galleries

Chelmsford Contemporary Art Centre, Essex. Exhibitions and events. Contact: 01-438 6701

THE ARTS

Unconvincing curiosity shop

GALLERIES

Design Redfern

Contemporary Art Society Market Smiths

Ian McKeever Nigel Greenwood

Paul Signac: Watercolours and Drawings Marlborough Fine Art

Subtlety of class

It is odd to think of John Mortimer's Paradise Postponed (ITV) being shown in America, bound up as it is with the subtleties of English class, mainly of the upper-middle class...

Not that Paradise Postponed is basically about pleasurable nostalgia; on the contrary, an almost unbearable melancholy pervades the series.

TELEVISION

Back in real life, but still on the same territory, Mavis on Four (Channel 4) featured an Nigel Nicholson admitted that he only dared visit the writing-room of his mother, Vita Sackville-West, twice in 32 years.

There was English idiosyncrasy of a different kind in the documentary Stranger than Fiction (Channel 4) on Mass Observation in the Thirties.

Anne Campbell Dixon

The Russians are probably the only race to have been more confused over the division between art and design than the British.

Concentrating on advertising material and domestic and theatrical designs produced by British artists of the middle of this century, the Redfern shows how artists used to supplement their income and the strong influence they had on design.

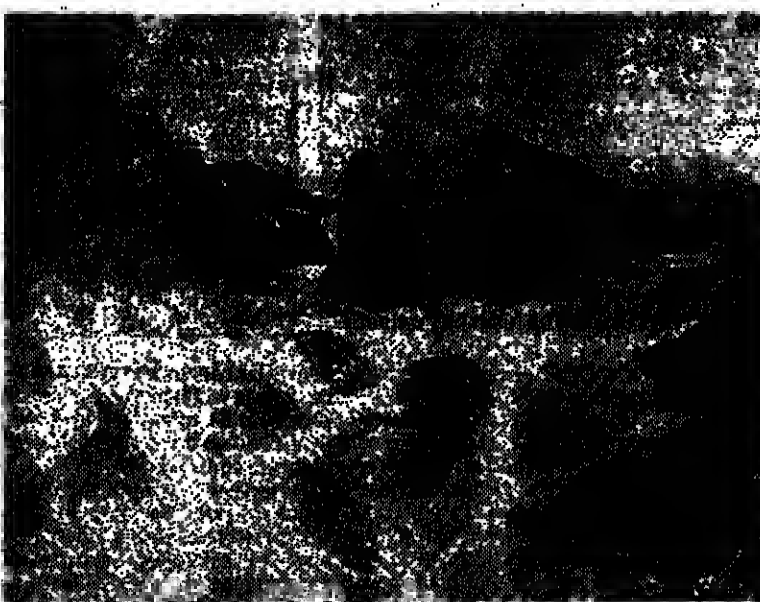
There are very few dazzling examples of innovation in the show. It is mainly a question of adapting styles for decorative purposes. There is also a sad uniformity about much of the work.

The Redfern has been converted into a curiosity shop packed full of names and objects, but one still leaves the gallery unconvinced that artists are necessarily the best designers.

The third Contemporary Art Society Market, which opens at Smiths Galleries, 33 Shelton Street, Covent Garden, tomorrow for four days, suggests that this event is fast



Paul Signac following Seurat (above) in Les Régates à Argenteuil (1885); and detail from Ian McKeever's dramatic Crossing (1986)



becoming the jumble sale of the contemporary art world. It is undoubtedly possible to pick out bargains, with many well-known and some good but less famous artists putting works in for sale under £600.

of Per Kirkeby. Though McKeever's work grows stronger, it does not as yet compare favourably with that of Germany's or Denmark's most important living painters, yet it is difficult to see his bold, romantic landscapes in any other light.

CONCERT

Roivainen/York Purcell Room

Raija Roivainen, a singer from Finland whose debut in Britain was welcomed on this page a couple of years ago, returned on Sunday night with a short but varied programme that should have interested a larger audience.

The mezzo-soprano avoided the recitalist's dutiful trot through the centuries in favour of an assortment of songs, some with more than a piano to partner them, which evidently reflected a personal enjoyment.

I was sorry that a late programme-change robbed us of another foretaste of Aulis Sallinen, one of whose recent operas is due at Covent Garden next year, but when this was replaced by a song-cycle as attractive as Jordan ("Earth") by Nordquist, there is no cause to complain.

The singer could be likened to a viola in the string texture for the quality of her tone, which had its instrumental counterpart in the two Brahms songs with solo viola, Op 91, with which she began somewhat reticently, as if unsure of the hall's acoustics.

To John York's attentive piano-playing was added the Hoffman String Quartet for the lovely "Chanson perennelle" of Chausson, sung with something less than the anguish of spirit that belongs to it.

The quartet's cellist, Jane Rainey, was joined by the flautist Helen Jones to lead throbbing instrumental colour to a performance of the sultry and beguiling Chansons madécasses by Ravel that ideally needed rather more of the lazy eroticism of inflexion which a keener audience might have stimulated.

Noel Goodwin

The Philharmonia Orchestra is to take part in 50 concerts abroad this season, including two major tours with its principal conductor, Giuseppe Sinopoli - to Japan in January, as part of the inaugural season of the new Suntory Hall in Tokyo, and Italy in April.

Alistair Hicks

OPERA

Otello St John's

All criticism of Otello the film plays to insignificance in the light of Byron's horrified Verdi reaction to Rossini's handling of Shakespeare.

Abbey Opera, under the baton of Antony Shiley, presented a rare concert performance of Rossini's dramatic opera on Sunday night.

At its best this production is light-fingered and funny, incorporating elegance and vulgarity, but it is held back by passages that float unasily, neither comic nor serious, and by scenes where the comedy is slow or laboured.

Meanwhile, in Edinburgh, the Traverse's Pick of the Fringe Season brought back Theatre Co-operative's Birds and Bees.

The simplification and melodramatizing of the emotional ground-plan does, however, provide some cues for exciting writing.

In short, it is very much a case of prima la musica, and nowhere more so than in this Willow Song. Not only is it well and truly there, harp and all, but it comes in the context of some of the most concentratedly powerful ensemble writing and pacing in this unashamed canary-fancier's opera.

Marie Storch sang its cunningly ornamented verses through to the last, bare



Marie Storch: emotional breadth and presence

stanzas, with the emotional breadth and dramatic presence with which she had focused the entire evening.

The spotlight was very much on Anne Mason, taking the bravest title role and, in doing so, celebrating the 50th anniversary of the premature death of the 19th-century diva Maria Malibran, famous in this role. The part really does depend upon a vocal vehemence, a degree of histrionics even, which Miss Mason, for all her command of technique and dexterity, could not quite muster.

Unfortunately Nyman's painfully bland, often naive score, though it has the fractional advantage of being played at a gentler volume than most of his music, one has encountered hitherto, does Sacks little justice.

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The Man Who Mistook His Wife For a Hat ICA

It cannot be denied that the story-line of Michael Nyman's new opera, taken from a case-history by the neurologist Oliver Sacks, is utterly absorbing.

Dr P, an ageing singer, has trouble in translating visual perceptions into ideas he can recognize, unless a particular detail happens to trigger his memory.

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THEATRE IN SCOTLAND

Hidden Fires Citizens', Glasgow

marriage comedies. His Le Chandelier takes a witty swipe at the trivialization of real feeling, with its story of a lawyer's wife and her soldier lover, who callously exploits the infatuation of a young decoy for her husband's suspicions.

In Robert David MacDonald's translation and production the play emerges as an engaging, though not entirely successful, combination of parody, self-parody and car-

RSC ROYAL SHAKESPEARE THEATRE MACBETH THE OTHER PLACE COUNTRY DANCING THE FAIR MAID OF THE WEST

LJERIKA NJERS New Comics With Yugoslav Books Daily 10-6: Until 12 Nov

Contemporary Art Society Market November 5-8, 1986

A George III Mahogany Bonheur du Jour One of the many treasures to be found at The 35th Kensington Antiques Fair

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IF YOU GAVE to Live Aid, ran for Sport Aid, or contributed to any of the appeals for Africa during the last two years, you should know that famine relief alone cannot solve the problems of world hunger

We need effective aid which puts the real needs of the poor first. And we need international action to solve the debt crisis. Unless we improve the Terms of Trade in favour of poor countries, hunger and poverty will continue to increase and more famine will follow.

SCANDAL

Over the weekend of November 7-9 Oxfam will be exposing a scandal to the British public, and we need you to help us.

Did you know that for every £1 that we gave to Africa last year through Government and voluntary donations the West took back £2 in debt payments?

So while we ran, sang and appealed for money for African countries caught in the grip of famine, our governments, our financial institutions and our banks were extracting debt payments from those same countries.

FAST FOR CHANGE

On November 7, 8, and 9 we'll be Fasting For Change to raise urgently needed funds for our development work overseas. At the same time we will be saying to our government:

- It's time to end the scandal of the debt crisis. It's time for fair trade. It's time for aid that PREVENTS hunger. It's time for us to become part of the solution instead of part of the problem.

Please join us. We need you - your voice, your support, your compassion. Fill in the coupon now. Send off for your copy of Oxfam's report 'For Richer For Poorer' and ask for details of the Fast Weekender.



DON'T STOP THE GIVING - STOP THE TAKING

I support OXFAM's third Fasting For Change FAST. I'll fast. Please send my name to my local organiser. I enclose £2.50 for my copy of Oxfam's report. I cannot fast but send me details of Hunger for Change. I enclose a donation of £.

SPECTRUM

A word in the Prince's ear

Once again the Prince of Wales has made a provocative speech, adding big builders to his targets. How far are his views his own? Christopher Wilson looks at the people who shape his thinking

Last week's attack by the Prince of Wales on housebuilders who exploit greenfield sites rather than rescussiating the inner cities was merely the latest shot in a sustained personal campaign for Britain's spiritual well being.

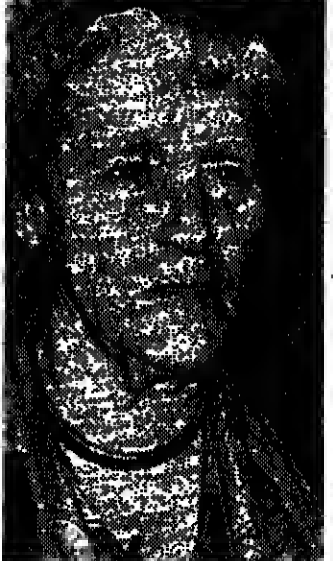
Increasingly over the past five years the Prince has made speeches promoting his personal philosophy, based on mankind recognizing its place within nature and the universe.

The Royal Institute of British Architects is a favourite target, but farmers, bankers and businessmen have all been forced to listen as the Prince expounded, at his invitation, views they do not necessarily feel comfortable with.

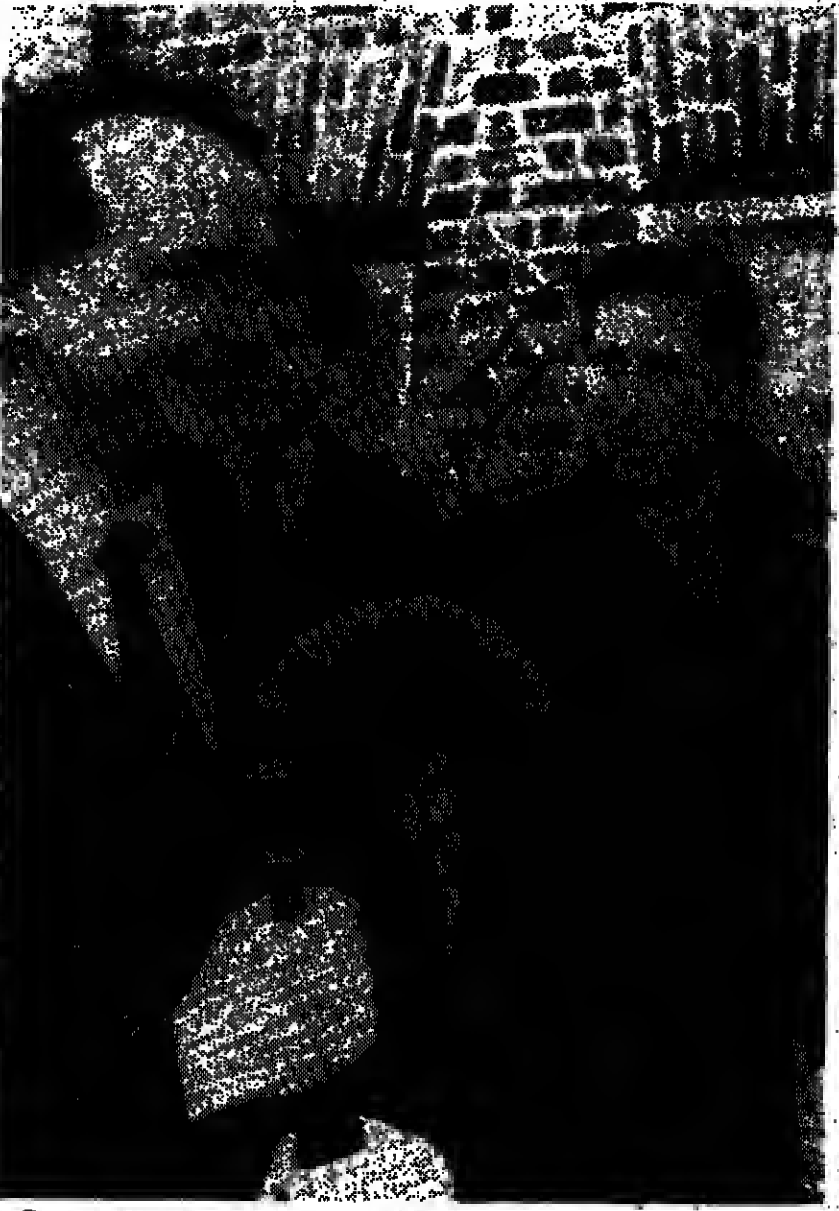
So far this year he has criticized the apparent colour bar within the Brigade of Guards and the Household Cavalry, attacked the layout of Heathrow's new Terminal 4, talked of his growing anxiety over the quality of education for young people, encouraged the public to cut through "red tape" which chokes this country from end to end and appealed to businessmen to re-examine their attitudes towards community development.



Lord Tony Pandy and Miriam Rothschild: guidance on the Commons and conservation



Community concern: advice from architect Rod Hackney on inner city renewal



Sir Laurens van der Post and (below) Dr Armand Hammer: two global points of view

Van der Post's writings, which stem from his experiences in the African bush and as a prisoner-of-war, are at the core of Prince Charles's own philosophy, but critics who object that the Prince lays too much store by the metaphysical tend to ignore the practical interest he has taken in the well being of future generations.

Of his key advisors, the Macclesfield architect Rod Hackney has played the principal role in advising the Prince on inner city decay and its revival through community architecture.

plan is laid down, he says, as to when the Prince will make a major speech, and mouths might go by between them; he does not set out deliberately to create controversy.

How bluebirds beat the BBC

Her brand of music, they said, was like the caterwauling of a cockatoo - but Vera Lynn sang on regardless

The day the BBC nearly banned Vera Lynn from broadcasting to the World War II troops is not one it cares to remember. Inconceivable as it seems today, the stifling of the East Ham nightingale was being urged at the highest levels of the BBC as "in the national interest".

The sort of songs she sang in her weekly programme, Sincerely Yours, were considered to be a serious threat to service morale.

The minutes of the December 1941 meeting of the BBC governors, who included such worries as Harold Nicolson and Lady Violet Bonham-Carter, ran: "Sincerely Yours deplored but popularly noted".

The joint director-general, Sir Cecil Graves, had been listening to the Forces Programme in "shocked surprise", he told the planning committee.

Observers say that the Prince's mind is set on the long-term, deliberately seeking a counter balance to essentially shorter term government policies.

The Prince is apparently quite used to being attacked over his speeches and all he hopes for is an accurate representation of what he is trying to put across.

As a result of the criticism, the controller of programmes, Basil Nicol, set up a committee to formulate a new policy eliminating "crueling, sentimental numbers, drivelling words, slush and so on".

Howard Thomas, the producer who had invented Sincerely Yours as well as the BBC's discussion programme The Brains Trust, remembers: "The War Office generals muttered about what this sentimentality was doing to the Army's morale."

Howard Thomas, the producer who had invented Sincerely Yours as well as the BBC's discussion programme The Brains Trust, remembers: "The War Office generals muttered about what this sentimentality was doing to the Army's morale."

The battle was fought out in the correspondence columns. The Daily Telegraph heard much from the anti-Vera faction while the Melody Maker defended her stoutly.

The panel, which consisted of Professor C.E. Joad, Julian Huxley and Commander A.B. Campbell, was by then also the target of interference from above. Nicol and, later, the BBC governors were vetting the questions to exclude politics, religion and anything "which might embarrass the government".

When Sincerely Yours came off the air Howard Thomas was called on to provide the antidote - a programme at the same peak hour on Sunday evenings with a male voice choir, a



Vera Lynn: Forces loved her military band and orchestra combined, and a young unknown tenor, Charles Dornay, who worked in an aircraft factory.

Dornay was billed as "the voice of the people" and was introduced by the Elgarian strains of Pomp and Circumstance to rouse the fighting spirit of the listeners.

After that, little more was heard of the need for fighting music for fighting men and by early 1943 Vera Lynn was back with her bluebirds.

The debate illustrates the gulf between society then and today. It was one of the last attempts by the BBC and the Establishment-minded to dictate popular taste - or rather, to ignore it and to substitute what they thought was good for people.

Peter Lewis

A People's War by Peter Lewis is published by Thames-Melton on Thursday, price £1.25. A Channel 4 series of the same title and featuring Vera Lynn begins next Monday.

Conspiracies according to La Rouché

Margaret Thatcher, visiting Rome in July 1982, was somewhat taken aback to find that the first question at a press conference was about alleged connections between the death in London of Italian banker Roberto Calvi and the British freemasonry headed by the Duke of Kent. Was this what she was discussing in Rome? asked the reporter. "My answer", shrieked the

Prime Minister, "is absolutely not". The report of the conference, and Mrs Thatcher's quote, comes from Executive Intelligence Review (EIR), whose Rome bureau chief, Leonardo Serradio, broached the topic. EIR is a weekly news magazine published in Wiesbaden, West Germany, and formally launched in London

last November. It is the most public face in Europe of the National Democratic Policy Committee (NDPC), the right-wing American political party behind today's referendum in California on whether Aids should be made a communicable disease. If California votes "yes" to Proposition 64 then the names of anyone carrying the virus will be reported to the state's public health authorities.

Sir John Betjeman General MacArthur Kenneth More Doris Smith

What do they have in common? Parkinson's Disease. One out of every 100 people born today will contract this disabling disease in their lifetime. Some will be famous, most will not. It strikes men and women everywhere. Perhaps even you. There is no known cure. Researchers need your help. So do more than 100,000 sufferers in the United Kingdom. Please send us a Donation, a Covenant, or leave us a Legacy.

The man behind today's Californian Aids poll is also worried about the IMF, the Queen and Henry Kissinger...

La Rouché: eccentric republican Stevenson III, was so embarrassed by La Rouché's support that he resigned from the official party ticket. La Rouché, 63, a former Trotskyist, previously known as Lyn Marcus, has since been active on the Aids issue in

California through PANIC - the Present Aids Now Initiative Committee. EIR (annual subscription \$400) is a mixture of reportage and imaginative conspiracy theories. Drawing loosely on widespread intelligence contacts, it constructs a fervently anti-Communist picture of a world threatened by Soviet-inspired Shi'ite terrorists, International Monetary Fund officials and even British diplomats.

EIR shows La Rouché's ideas in more detail. He is a republican (that is, an anti-monarchist) who draws particularly on German thinkers (one of his organizations is called the Schiller Institute) to present a supposedly rational political philosophy based on "strong commitment to Western Civilization". Much of EIR has a marked economic content. It lobbies strongly for a New World economic order, saying that current global economic policies co-ordinated by the "Malthusian" IMF have resulted in under-development and conditions ripe for "pandemics", as it terms Aids. It campaigns against terrorism and drugs. Mrs Thatcher now wins plaudits for her stand on these issues. Indeed, EIR's one-time vehemently anti-British sentiment has been toned down, though it maintains its anti-monarchical bias (currently frequently alluding to alleged drugs at Buckingham Palace and

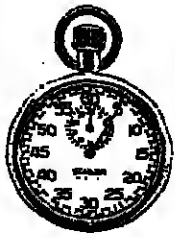
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1. Matters that don't matter.

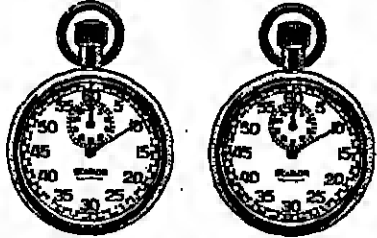
Do not waste time on trifles, for time is money. The Texan billionaire Haroldson Hunt realised this and gave up smoking cigars in his office for the simple reason that, "I wasted \$300,000 a year just in the time I spent unwrapping and lighting them".

Emulate Einstein's approach to trivial tasks. He used to wash and shave with the same soap, claiming that to use two kinds would "complicate life needlessly".

(You could take this a stage further by following Frederick the Great, who went years without washing at all — but only if you have an office to yourself.)

Be quick to spot when your time is being wasted. A young composer came to play the great Rossini two pieces he had written, in order to see which he preferred.

Half-way through the first piece, Rossini interrupted him. "You need not play any more," he said. "I prefer the other one."



2. Double time.

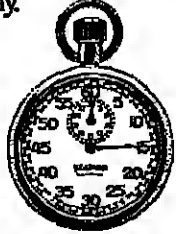
If you can do two things at once, so much the better.

Theodore Roosevelt conducted conferences while being shaved by the White House barber — and Catherine de Medici gave audiences on state business as she dressed.

It is unlikely, however, that you will match the dexterity of the playwright J. M. Barrie.

When he lost the use of his right hand, he practised writing with his left to keep up his work. Later, his right hand recovered — by which time he was so skilled with his left that from then on he used both at once, writing dialogue with his right hand and stage directions with his left.

There must be many people who would give their right arm for such a skill today.



3. The shortcomings of short cuts.

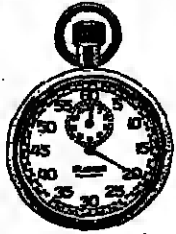
Occasionally you may find that you have to cut a few corners to get a job done on time.

The golden rule in such circumstances is simple: don't get caught.

One man who failed to get away with it was the composer and pianist Percy Grainger.

After he had given a rendering of Greig's 'Ballade' to an audience on Long Island, New York, he was accused of having shortened it. He had to admit it was true.

"I dropped six pages out of the middle so I could catch the 4.58," he said.



4. Pest control.

Taking your telephone off the hook and consigning your paging device to the depths of Britain's underground waterways will free you from many unwanted interruptions — but you will still have to deal with the inevitable plague of personal callers.

The best way of doing this was demonstrated by our ambidextrous playwright, J. M. Barrie.

A reporter once turned up uninvited on his doorstep and greeted him with, "Sir James Barrie, I presume?"

"You do," retorted Barrie, and shut the door in his face.

If such abruptness should strike you as being unacceptably rude, however, follow the example of John Ruskin, who forestalled unwelcome visitors by sending out the following circular:

"Mr. J. Ruskin is about to begin a work of great importance and therefore begs that in reference to calls and correspondence you will consider him dead for the next two months."



5. How to lick your bum.

At the end of every working day, the British field marshal

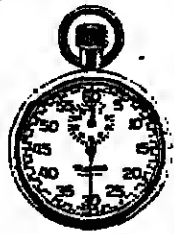
Harold Alexander would tip all the letters remaining in his In tray into his Out tray. Eventually, his assistant asked him why.

"It saves time," explained Alexander. "You'd be surprised how little of it comes back."

Yet this method of dealing with correspondence appears ultra-cautious when compared with that of Rita Hayworth.

A friend once found her working her way through a pile of letters, tearing up most of them unopened. "Stop!" he cried. "There may be cheques in there!"

"There are," replied Rita, unperturbed. "But there are bills too. I find they even up."



6. Kp yr ltrrs as shrt as poss.

Procrastination, like all other long words, is the thief of time — and therefore to be avoided.

Similarly, there is no need for tautology, as it is quite unnecessary, while jargon is of non-positive utility vis-à-vis the temporal optimality of information-communication.

Aim instead for the brevity of this note sent by a schoolboy to his father:

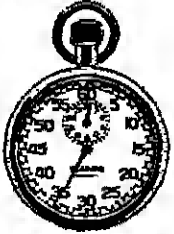
"S.O.S. L.S.D. R.S.V.P."

(He was asking for money, incidentally.)

Or, if you are replying to a letter, bear in mind the Spartans of ancient Greece. They received a message from their enemies, the Athenians, which read:

"Unless you meet our conditions, we shall wage war on you and, if we defeat you, shall ravage your country, raze your cities to the ground, slaughter your menfolk and enslave your women and children."

The Spartans, being formidable warriors themselves, simply replied: "If . . ."



7. Brief briefings and short reports.

Reading and writing business reports can be a time-consuming affair — unless you are like Ike.

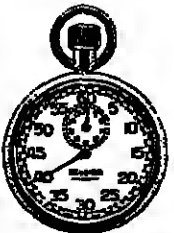
During his first term of office, Eisenhower appointed Arthur Burns as his first chairman of the Council of Economic Advisors.

At their first meeting, Burns suggested that he should send the president a memo outlining a plan for organising the flow of economic advice to the White House.

"Keep it short," said Ike. "I can't read."

"We'll get along fine," smiled Burns. "I can't write."

In the end, the two cut out the paperwork altogether by settling on a one-hour weekly conference of the council and president.



8. High-speed gas.

Meetings are without doubt the biggest waste of time in business life — for when all is said and done, there is always far more said than done.

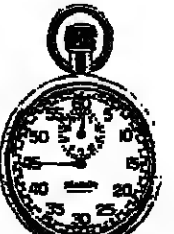
Where possible, adopt the practice of Henry Ford, who used to visit his executives when a problem arose, rather than call them to his own office.

"I go to them to save time," he explained. "I've found that I can leave the other fellow's office a lot quicker than I can get him to leave mine."

Another way to speed up your meetings is to set strict time limits beforehand — whatever the importance of the person you are to talk to.

When the German Kaiser met Theodore Roosevelt after the funeral of King Edward VII, he asked him to call on him the next day "at two o'clock sharp — for I can give you only 45 minutes".

"I will be there at two," replied Roosevelt, "but unfortunately, I have just 20 minutes to give you."



9. Don't wait around.

Irving Thalberg, the U.S. film producer, was usually so busy that his working hours were double- or triple-booked — with the result that people often had to wait for hours in his ante-room before they could see him.

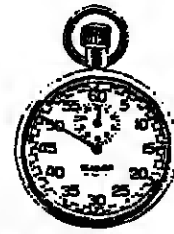
When the Marx brothers came to talk to him about 'A

Night at the Opera', however, they refused to waste time just sitting around.

Groucho, Chico and Harpo each lit two fat cigars and began puffing smoke through the crack around his door.

Eventually Thalberg rushed out. "Is there a fire?" he shouted.

"No, there's the Marx brothers," the three replied, and marched into his office.



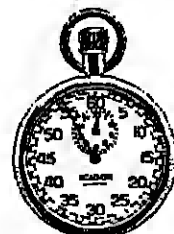
10. Never put off till tomorrow what you can put on to someone else.

Delegating tasks to others is often the key to getting things done quickly.

(Consider Robinson Crusoe, who always got his work done by Friday.)

The quality of the finished work need not be impaired; after all, the great Flemish artist Rubens often employed less gifted men to help him out.

By the time he was thirty, he had more orders for paintings than he could cope with on his own — so he allowed others to prepare his canvasses and paint in the foundation details, while he merely applied the finishing touches.



11. Expert advice — at a price.

Do not hesitate to seek outside help when confronted with a problem which is clearly beyond you.

General Electric of America once suffered a breakdown in a complex system of machines and spent ages trying (without success) to locate the fault themselves.

Eventually, they called in Charles Steinmetz, an electrical engineer who had retired from GE some time previously.

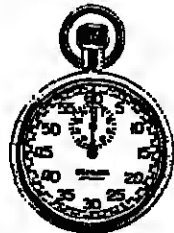
Steinmetz spent a little while walking around, testing various parts of the machinery. Finally, he took a piece of chalk out of his pocket and marked an X on a particular spot.

The machine was stripped down — and the GE men were astonished to find that the defect lay precisely where Steinmetz had made his mark.

There is a further point to this story, though: you must be prepared to pay the price for such expertise.

When General Electric received a bill from Steinmetz for \$10,000 a few days later, they protested about the amount and asked him to itemise it. Steinmetz duly sent back an itemised bill:

"Making one chalk mark . . . \$ 1
Knowing where to put it . . . \$ 9,999"



12. The time machine.

Always use the fastest office equipment available to you — such as the LQ2500, the new 24-pin dot-matrix printer from Epson.

It shoots along at an amazing 270 characters per second in draft — and at 90 c.p.s. in correspondence-quality mode, it will certainly help you make short work of all your business letters. (See again section 6.)

The print quality of the LQ2500 is equally sharp, for it has five letter-quality fonts built in. Furthermore, changing between them does not involve the lengthy business of making software commands; to choose a new typestyle, you simply press one or two buttons on the LCD 'Selectype' panel on the front.

The LQ2500 comes with a powerful 8K buffer as standard to allow your computer to get on with other tasks while it is printing. (See again section 2.)

IBM-compatibility also comes as standard — and of course, the LQ2500 is every bit as reliable as you would expect an Epson to be.

Yet it costs only £995 (RRP exc. VAT) — with the option of 7-colour printing for a mere £60 extra (RRP exc. VAT).

For further information, either: write to Epson (U.K.) Limited, Freepost, Birmingham B37 5BR; call up Prestel *280#; or dial 100 and ask for Freefone Epson.

And see again section 9.



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FASHION

Making up to the stars



Last Thursday a well-respected, popular but ageing lady showed her new face-lift to the world. Dickins and Jones, the old-established Regent Street store, has gone in for a little cosmetic surgery. And the new beauty hall, a shimmering palazzo of pastel marble, is the centrepiece of the transformation.

The store's energetic young managing director, Paul Taylor, says that the elegant new beauty area gleaming on the ground floor, and the lively lower ground floor devoted to men's fashion and teenage style, are only the beginning of the Dickins and Jones update to high fashion which will continue through 1987.

It is significant that beauty comes first, for both women themselves and the retail trade who serve them are paying a great deal of attention and money to cosmetics. The roll-call of upmarket names taking counter space in Dickins and Jones includes international stars from Laszlo to Lauder. Harrods, sister store to Dickins in the Fraser group, already has two magnificent temples to beauty, for cosmetics and fragrance.

The importance of beauty is now understood in the high street, where attractively packaged beauty products are selling in Next and Marks and Spencer, as well as more traditionally in Boots and local chemists.

Because of the star status given to beauty counters, the cosmetic houses themselves are looking to the stars for inspiration. Estée Lauder, always acutely aware of fashion trends in make-up, has created a range for what she describes as "life at the top". Light and radiance are the keynotes of her Star World Colours, which use silver in all its shades, from granite grey to smokey white, to highlight a palette of rich spicy reds and sharper greens. New is a pearly skin covering, used over or under make-up, called the Lightworks Colour Balancer. A sponge-on powder Eye Definer is another product designed to give transience to conventional colour.

Chanel could revolutionize beauty counters with its Les Irresistibles collection. Realizing how closely women identify with the image of a fragrance, Chanel has linked its cosmetic stories to its fragrances: the trail-blazing Coco, No 19, and the famous No 5 - newly relaunched with the face of French film star Carole Bouquet.

The nouvelle couture requires a different and more carefully finished make-up that spells the end of the "natural" look. Powder is the vital ingredient but the newest products are a world away from the caked-on face-finishers of earlier days.



The face of Coco: make-up by Tink using Chanel's Les Irresistibles. Hair by Mario at Schumi. Coco scent bottle bearing, Chanel hair bow and silk buttoned sweater from Chanel, 25 Old Bond Street, W1 and 31 Sloane Street, SW1. Photograph by CHRIS DAWES

Yves Saint Laurent has just produced a brand new Silk Finish Powder with a slightly iridescent effect. The four different colours, from Chamois beige to Pink Hyacinth, all give the look of fine porcelain, and complement the wilder YSL *jaune* make-up.

Max Factor, who started with the Hollywood stars, has some shimmering and silky Colorfast cosmetics, including duo eyeshadows in rich marve and violet. Boots No 7 autumn colours

include Pearl essence powder shadows in vineyard colours.

Even Rimmel, at the popular end of the market-place, is reaching for the stars, with its Leading Lights collection in strong, metallic shades dubbed Solar Streamers and Cosmic Colours. They are shot with gold flecks, lit with silver grey, and are to be followed next month by a palette of blue and mauve colours destined for the party season and described as Metallic Moon.

Provocations of desire...

BOOKS

What is the morality of dressing in fresh flowers for a fancy dress ball? Of putting your doggie in a wing collar? Of ignoring dress bills like La Belle Otero, courtesan of the naughty nineties?

These are not questions addressed by Hebe Dorsey in *The Belle Epoque*, a rousing look at a society based on class and money, laced with style.

The *Paris Herald* was the tribal noticeboard of Edwardian society, and this rich archive gives a vivid portrait of an effervescent era.

The cast of bon viveurs and beauties includes Edward VII, in his formal suits and scarlet socks, and his mistress Lillie Langtry, whose poodle, clipped to read I.L., made news in the *Herald's* "Kismet" column.

The Belle Epoque is not a fashion book, but the society it deals with was permeated by style. Even the new sports

brought the bicycling Amelia and her bloomers.

Edwardian society might have agreed that "the best dressers of every age have always been the worst men and women", one of many fascinating and apposite quotations from *Dress and Morality*, by Aileen Ribeiro, who charts the outrage imposed by changing fashions on those who see last in every bust.

Moralists inveighed against lavishness in dress and designed the sumptuary laws to keep the classes in their sartorial places. The long 16th Century train was considered a sin of pride but a low neckline morally acceptable.

Sexual morality is the story of Dr Ribeiro's meticulously researched and racy book. Fashion through the ages is seen as a seething cauldron of



Left: the corset, the "soul of the toilettes" from *The Belle Epoque* by Hebe Dorsey, Thames and Hudson, £20. Right: uplifting underwear from *Dress and Morality* by Aileen Ribeiro, Batsford, £14.95

sexuality, bobbing with buxom bosoms, negligent necklines, tight Elizabethan hose for men and seductive 18th Century lacing for women. Our own age is guilty of the "sexual message of the zip fastener" and of recreating the 18th Century "bum shop" in buttock-moulding underwear.

There is nothing new under the bustle. Women were accused by Billy Graham in 1955 of dressing "to bring impure thoughts to the minds of men". Or as *The Anatomy of Melancholy* had put it 300 years before: "the greatest provocations of lust are from our apparel".

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FASHION by Suzy Menkes

From a woman's point of view

Fashion this century has been dominated by male designers. But it was the great Mile Chanel who liberated us by adapting men's clothes to the new woman. Now in the post-feminist era comes a new breed of designer who is making clothes from a woman's point of view.

The unifying factor is an awareness of a woman's body — what Jeanette Todd, chief designer of the Burton Group, calls "our lumps and bumps". Comfort is also crucial. Soft and easy fabrics unite two women designers: Sonia Rykiel, who has made knits her fashion trademark, and New York's Donna Karan, who has challenged hard-edged executive tailoring with softly draped jersey.

It is a commonly held view that because many male fashion designers are homosexual, they have an unrealistic, idealized and uncompromisingly odd view of women. Edina Ronay suggests that the reason is more practical: that the only female bodies which such designers see are the string-bean models who stride down the international catwalks. The old-style couturier, who encountered duchesses, frumps and film stars in their corsets, probably understood the female body better than the ready-to-wear creators.

Practicality is a keynote of women's designing — even though, at its finest, it can mean the impeccable elegance and complex cut of a Jean Muir dress. Women designers make things with the finest wools and silks, but they also understand about care and maintenance. "We joke that she is the best wear-tester", says Betty Jackson's design assistant Simon Young. "Betty has this tendency to put everything in the boil wash." Other women will always be grateful to Katharine Hamnett for telling the fashion world to throw away the iron.

Hamnett is a maverick designer in another way. She is a self-avowed feminist, yet she designs clothes with a strident sexual message. Women designers traditionally go gently on the body while admiring the creative cut of more revealing clothes. Model Susie Kydd, whose well-developed curves make her a hot fashion property, describes Azzedine Alaïa's body-moulding clothes as having "no privacy".

The women designers, many of them mothers themselves and pushing middle age, are not prepared to give their customers no hiding place for a rounded stomach, child-bearing hips and tender breasts when a period is due.

There is something to be said for fashion that admits that we are all sisters under our clothes.

Fashion couturiers have traditionally been male, but women are fighting back, with clothes designed to cope with the realities of the female form and lifestyle

NICOLE FARHI

Recently emerged from behind the French Connection label, Nicole Farhi, 49, trained in France. "I design clothes the way I am. Men find to design the way they fancy a woman to be. I like simplicity, good quality and cut. These jersey trousers follow the line of the body but are a little bit soft on the hips. Fabrics are important to me."

RIGHT: Nicole Farhi's camel polo-neck sweater £25, draped jersey trousers £25, both also in black, jade, blue from Fenwicks, New Bond Street, W1. Selfridges, W1 and Nicole Farhi shops at 25-26 St Christopher's Place, W1, Harrogate and Manchester. Shoes £20 from Stephanie Kellan, 49 Sloane Street, SW1. Earrings by Chanel

BETTY JACKSON

Last week Betty Jackson, 37, produced a son, two weeks after showing a new collection. Women know about the big hips and the sloping shoulders. They have first-hand experience. I don't think designing should be personal, but I make clothes for an independent woman who has my kind of lifestyle. Versatility is the key."

BELOW: Betty Jackson's married wool sweater £137.50, black and white pleated skirt £250, both from Harvey Nichols, SW1 and Marcus Price, Newcastle upon Tyne. Sweater also Harrods, SW1; skirt also Monk's Dormitory, Colchester. Poodle brooch by Monty Don £75, sunglasses by Stephen Rothholz £20, both Harrods and Harvey Nichols



EDINA RONAY

Glamorous ex-model and actress Edina Ronay, 39, started her fashion career selling Victoriana, created a world-renowned hand-knitting business and has now developed body-conscious clothes are worn by the Duchess of York. "Men tend to put women on a pedestal and romanticize them. I actually touch and feel the fabric. I wear the clothes and try them out. I know if a skirt is too long to get in and out of a car. Women designers are more practical."

"Fit is so important. Even with my knits I have always tried to do them a bit fitted and sexy. When I do a suit, I am looking for the feminine aspect of it. "The main thing is that all women want to be flattered, even my 14-year-old daughter. Why should a woman wear something that makes her look fatter or uglier?"

"Having a shop, I see what sells. I know that women who have had children do have stomachs and I put little pleumps at the waist in my jersey collection. Women should spend money on clothes to make them look and feel better."

LIZ DAVIES

Design director for Next is Liz Davies, 33, who trained at Leicester, her home town, and designed lingerie for Court-cards and fashion for Pippa Dee before helping to set up Next in 1982. "I wear a lot of Next. We all do wear tests and find that if a garment is a popular line, it suits most figure types. I think these knits make a strong statement in a quiet way. It's fabulous quality, layers up when it gets cold, mixes with woven fabrics and is versatile. "We work closely with our sales team. There is still a difference between London and outside, where people are more conservative. My life centres round work, so I like to feel comfortable."

LEFT: Liz Davies's grey and black stripe lambswool separates for Next: polo collared sweater £22.99, double-breasted buttoned cardigan £36.99, straight skirt £21.99, from Next Too, Oxford Street, W1 and branches

JEANETTE TODD

Director of Design Management for the Burton group, Jeanette Todd, 38, is responsible for the Principles range. She trained in Edinburgh and at the London College of Fashion, with work experience at John Cavanagh, Jean Muir, Murray Arbell, Jean Allen and Charnock. "I am a feminist and I believe that women designers are much more aware of problems of the body — that we are not all perfect. Men may get a more fluid line, but they don't think about the bumps and lumps. "The difference is a practical one, not aesthetic. I don't like fancy dress and I think about the clothes rather than having an image in mind. I like to think about people who are size 16 or 18 and make them look wonderful. This suede shirt was made for me. I wore it and everyone liked it."

LEFT: Jeanette Todd's suede cowgirl suit: shirt £159, dined skirt £159, suede belt £29.99. All from Principles at Harvey Nichols and main branches. Scarf from Fenwicks, W1, boots £45.99 by Bally

PEOPLE

Artistic licence

I hear that *Hermès* is causing a furore in the beauty business. Hermès, best known for its horsey headscarves as worn by *H. M.*, has been polishing up its image with the help of its new young designer *Eric Barthé*, best friend of Patou's new wonderboy *Christian Lacroix*. To endorse the impeccable upperclass connections, Hermès has now taken on as house muse *Isabelle Townsend*, daughter of Group Captain *Peter Townsend*, erstwhile friend of *Princess Margaret*. The burghers of the beauty business, who don't know much about art but know what they don't like, objected to what they thought was a made rendition of *La Belle Isabelle*, used to launch Hermès's *BelAmi* men's fragrance in London this week. Amid red faces all round, the beauty people discovered that the dubious nude was a famous gossamer by *Gustav Klimt*, which was all right for Fortnum's but still cuts no ice with *Harrods* and *Selfridges*. Hermès should know better than to frighten the horsey...

Cats' eyes

Why did the rich and famous at last week's party at *Cartier* have eyes only for one chic gold panther prancing in its show case? Much more glittering diamonds and opulent jewels were being worn by delicious model girls wearing grand evening gowns by *Victor Edelstein*, a star guest at *Wednesday's* bash. Could it be that the new *Duchess of York*, who has been wearing her distinctive panther with its dangling key-ring chain on every recent outing, is starting a trend?

Model jeans

Fashion aficionados were aghast to see who would follow in the ranchy haunches of *Nick Kamen*, star of cult *Levi* ads *Launderette* and *Bath*. The hot tip was busty *Susie Kydd* (modelling on the *Fashion* page today). But when the *No Blue Jeans* sign flashed up at the *Royal College of Art* private screening last Thursday, stunt man *Eddie Kidd* (no relation) and his black *Levi 501s* were making it to *El Paradiso*, the hottest club in town. He was surrounded by sugar-candy sweethearts in baby-socks and pony-tails while 1960s crooner *Ben E. King* sang "Stand By Me". The two other model hopefuls are *Andrew Castell* and *Rachel Roberts* who star in *Parting*, the story of a GI who leaves his sweetheart a token of his love. On your screens next year.



SPECIAL OFFER
KAFFE FASSETT
KNITTING KIT



Kaffe Fassett, author of the best-selling book 'Glorious Knitting', has designed this magnificent jumper for us inspired by the patterning on chintz, brocade and damask fabrics. The three dimensional patterning is achieved with only two main colours — a camel flecked tweed on a deeper grey background — brought to life by strips of Victorian peacock colours: Burgundy, turquoise, maroon, powder blue and pink. The kit comes complete with all the wools, pattern and chart. All the yarns are 100% pure wool, in tweeds and doubleknitting, dyed to Kaffe Fassett's own colour specifications. It is a large jersey, in one size only, to fit up to size 40" worn loosely. Its classic shape and the subtle blend of colours make it an easy and flattering garment to wear. The kit at £36.50 including postage and packing represents excellent value for an exclusive Kaffe Fassett design. When ordering use FREEPOST — No stamp needed.

Ehrman Knits Limited, 21/22 Vicerage Court, London W9 4AA. Please allow 28 days for delivery. Money back if kit returned unused within 14 days. To: EHRMAN, FREEPOST, LONDON, W9 4BR. Please send me... knitting kits at £36.50 each. I enclose cheque/PO, made out to Ehrman for £... (Total) Name: Address: TM12/86

Make-up by Ariane Poole Hair by Peter Forrester for Daniel Galvin Colour Salon Photographs by CHRIS DAWES

THE TIMES DIARY

Maggie's monitor

Mrs Thatcher, I hear, is about to clip the wings of her high-flying Education Secretary, Kenneth Baker. To keep closer watch on the selective press leaks currently springing from Baker's office, the Prime Minister's press secretary, Bernard Ingham, has contrived to place one of his cronies at his side. She is Liz Drummond, who formerly served under Ingham at No 10 and is at present chief press officer at the Home Office. A close friend of Ingham's, she is known to have got on extremely well with Mrs Thatcher during her Downing Street days. The move, expected next month, means that Baker's current head of information at the Department of Education, Neville Giffin, is being shifted to a relatively obscure office in the Cabinet Office. Sources say that Ingham's appointee at the DES was presented as a fait accompli, leaving no room for the normal process whereby candidates are proposed by the Central Office of Information. Baker, 52 yesterday, was not available for comment.

New mutual

I have sensational news for holders of Barclay and Lloyds cash dispenser cards: they can now be used in each other's machines. Work to link the two banks' systems has been in hand for some time and in the last few weeks the system has been up and running. Customers have not been told because, says a Barclay spokesman, "We're ironing out the bugs before announcing it." While they are at it, they could try ironing out the bugs on the existing system.

Money talks

Eat his words time for Michael Howard MP, who in his maiden speech in June 1983 entered a passionate plea for simplicity in legislation. At all times, he said, ministers should ask themselves: "Is this concept too refined to be capable of expression in basic English?" When last year he became a minister his first piece of legislation was the Financial Services Bill. So complicated and intricately worded has it become that it runs to 287 pages and 581 amendments. As a chastened Howard puts it now: "Clarification involves complication".

Weighty Waites

Britain is about to experience another do-gooding Waites. As Terry struggles to free hostages in Lebanon, cousin John is to take over Radio Four's crusading consumer show, *Face the Facts*, presented last season by Margot MacDonald. Waites will be winking out sharks, conmen and swindlers. "They can destroy lives as certainly as the Islamic Jihad," he assures me.

BARRY FANTONI



Y-frontline

Again under threat of Iranian attack, the Iraqi authorities are becoming concerned by reports that faint-hearted soldiers have been preparing "surrender pacts". To make any surrender more difficult, I understand, the Iraqi government has resolved to end army supplies of white underwear.

Peace pipe

Is Lady Olga Matland, of Families for Defence, waging a war of disinformation on the Peace Pledge Union, promoters of the controversial white "peace" poppies? The white poppy is the opium poppy, she confides. I fear that the Royal Botanic Gardens at Kew assures me that any old poppy can be white, and although the opium poppy is sometimes white, it generally comes in "a variety of pale purple colours".

Police polish

I cannot think what has happened to the Devon and Cornwall Constabulary since the departure of John Alderson, the media-conscious chief constable who saw coppers as social workers. The constabulary's internal news review, *Sentinel*, reports on a campaign to polish up police manners. Superintendent Arthur Coad confides that "more and more frequently police haven't a clue" about how to talk to the public. "Incivility, carelessness and plain bad manners make up the majority of complaints against the police." What is more, he adds: "In my 34 years I have never been aware of any attempt by the police service to train our people to speak to the public."

PHS

America's flawed democracy

by John Grigg

Anyone who read Theodore White's original book on the making of an American president - the one describing the election from which John F. Kennedy emerged the victor - can hardly have forgotten how sheer money power enabled Kennedy to secure the Democratic nomination.

While his principal rival, Hubert Humphrey, was speaking to small crowds at street corners in the important West Virginia primary, Kennedy was able to buy prime time on local television and so reach the maximum audience with the minimum effort. Not surprisingly, he won in West Virginia, and the same pattern was repeated in many other states.

It is now recognized that the main contest in 1960, between Kennedy and Nixon, was also scandalous in that the eventual result was decided nationwide by a few highly dubious votes in one county of one state. Since American presidents are still chosen by an electoral college rather than by pure universal suffrage, Kennedy depended for his victory on winning the state of Illinois, which he carried off by the slenderest of majorities attributable entirely to Mayor Daley's experienced "management" in Cook county (Chicago). If the count had been of genuine votes, it is more than likely that Nixon would have carried Illinois, whose electoral college votes would then have

given him, rather than Kennedy, the presidency.

The vagaries of the American voting system are no worse than those that our own produces, and we are not well placed to criticize it so long as ours is such a mess. But we can more reasonably ask why the Americans, whose democratic instincts are in many ways stronger than ours, continue to tolerate the subversion of their democratic system by the unbridled use of cash.

It is one thing for this phenomenon to be seen, for instance, in Queensland, where Sir John Bjelke-Petersen has just obtained yet another lease of power partly through almost unlimited expenditure. But Queensland is only one unit in a democratic commonwealth itself relatively small in terms of population. It is not the world's only democratic superpower. American democracy thus flawed is damaging to us all.

In the current mid-term elections the Republicans have had an overwhelming preponderance of money power. This would be unfair enough even if it has done no more than enable them to have a more efficient organization, to issue more literature and to stick more posters. But it has done far more than that.

Since US broadcasting is not

based on the public service principle, the supreme advantage enjoyed by the richer candidates is that they have disproportionate access to the most powerful medium of publicity. They are all in the position of Kennedy in the West Virginia primary.

One consequence of the system as it now operates is that, to be a candidate for office at federal or even state level, a person must either start with large personal wealth or gain the support of wealthy backers, which will, inevitably, limit his or her political independence. Poor citizens with minds of their own and glowing ideals have virtually no chance of being nominated, let alone elected. In practice, the sort of Mr Smith so movingly portrayed by James Stewart in an old movie does not go to Washington. He knows better than to try.

But it is not only that any number of individuals of talent, character and potential value to the Republic are effectively excluded from serving. Another evil consequence of the system is that new parties are equally at a disadvantage, so that the antique and often meaningless duopoly of Republicans and Democrats cannot be breached. The system has arrived at a state of rigidity which could lead to *rigor mortis*.

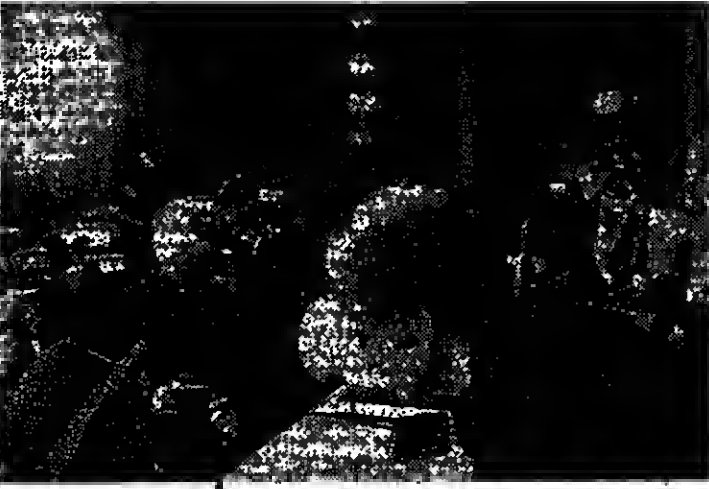
Those who wish to remove the disastrous flaw resulting from uncontrolled money are faced, know, with apparently insuperable difficulties in the guarantee of freedom of information provided by the Constitution. But experience shows that the Americans can be amazingly successful in surmounting constitutional obstacles when once they are convinced that something urgently needs to be done.

The ultimate difficulty in this case lies in themselves. To the extent that they tend to regard money as the most reliable index of merit and virtue, they cannot grasp the urgency, for their democracy's sake, of modifying that attitude to take account of other indices, no less valid, and also to take account of the corruption, prejudice and injustice that may flow from making wealth paramount.

For democracy to work properly, and to be worthy of its name, the system needs to produce a true reflection of popular opinions and wishes. To that end, there needs to be not only a fair franchise, but also fair conditions in which the franchise can be exercised. For such conditions to be attained, public service broadcasting and effective control of political expenditure are both, ideally, desirable. In the absence of either, American democracy remains vitiated.

Nicholas Bethell on the link between human rights and arms control

No peace while men like these suffer



Freed: Orlov and wife at a Washington press conference



Still imprisoned: Anatoly Koryagin and Anatoly Marchenko

made an official complaint, but the prosecutor said, "It is our duty to protect you against the harmful effects of religious propaganda." He refused to give it back, so I stopped working. I went on strike.

He was then sent into solitary confinement for 130 days. This involves complete isolation with no reading matter, a diet of bread and water one day with bread, water and soup the next, a daily average of 950 calories, and the cell temperature so cold in winter that the prisoner, who is allowed no warm clothes and no bedding whatever, cannot sleep for more than a few minutes at a time. In his nine years of prison, Shcharansky spent a total of 409 days in these conditions.

In September 1981, Shcharansky got his psalm book back, but he was transferred to Chistopol prison. During 1982 he was out allowed to send or receive letters

from his family, so in October that year he declared a hunger strike. "After a few days I became very weak. So they started feeding me by force. I was handcuffed, held down and a tube pushed down my throat. Food was then pumped in through the tube. The first reaction is one of shock to the stomach. I used to gasp for breath and my heart rate went up, once to about 200 beats a minute.

"The next day you feel much better. You can even walk. But the day after that you start losing your strength. On the third day you're worse, almost unconscious. So they force feed you again. So it goes on, every three days."

In a recent interview, Orlov also described his 155 days in isolation cells. He is 62, a lot older than Shcharansky, and he recalls a constant feeling of dizziness through cold, lack of food and lack of sleep. The two men have thus provided vivid and recent tes-

timony showing that it is still Soviet policy to use physical cruelty to break the will of political prisoners, even those well known in the West.

It is this aspect of Soviet behaviour that most of all damages any prospect of renewed East-West détente. Brezhnev broke his promise over fundamental freedoms. He did not even make any significant step in that direction. If anything, things are worse.

Soviet citizens who seek to marry foreigners are still kept waiting for permission, sometimes for years. The Daniloff case, makes mockery of the Helsinki promise not to expel "nor otherwise penalize" foreign journalists. Families remain split, unable to reunite either permanently or for visits. Many Soviet citizens are allowed no mail from abroad, in violation of the universal postal convention, and their telephones are cut off for political reasons.

Anatoly Marchenko, one of Dr Orlov's original monitors, is today on hunger strike in Chistopol prison. Anatoly Koryagin, who monitored the KGB's abuse of psychiatry, is in a labour camp. The number of Jews allowed to emigrate has plummeted since the 1970s and is now almost zero.

Western public opinion reacts to this with horror and terror. It causes us to distrust and fear the Soviet Union. It strengthens our resolve to defend ourselves. Our feelings therefore about the repression of Soviet dissidents are not only "bourgeois" soft-heartedness, still less do they arise from any malicious or dangerous urge to overthrow Russia's Communist system. They are the result of a belief that so long as these abuses continue there can be no firmly based peace.

This was the thrust of Orlov's own remarks to President Reagan two days after he was thrown out of Russia. "Disarmament is not the main thing. Nuclear weapons can never be entirely done away with. Even if they are all destroyed, the technology remains, factories remain. So long as there is mistrust between East and West, resulting from KGB repressions, there is a risk that the weapons will be rebuilt.

"The only answer is to allow the Soviet people to mix with the outside world and receive information freely. It is not a matter of destroying our socialist society, but the country must become more open. People must no longer be arrested for providing information. If they are, it is not only a violation of human rights, it also makes nuclear war more likely."

Only if the Western negotiators in Vienna can convince the Soviet Union that a clear link exists between nuclear arms and the treatment of men like Orlov and Shcharansky is there any chance that the meeting, or any new Reykjavik, will succeed.

© Times Newspapers, 1986. Lord Bethell is vice-chairman of the human rights sub-committee of the European Parliament.

Rosemary Righter reveals the secret affiliation of the man aiming to get Britain back into Unesco

M'Bow's best friend, at \$3,000 a month

Unesco's relations with the western press have been stormy for over a decade. Its controversial policies and the eccentricities of its management under Amadou Mahtar M'Bow, its director-general since 1974, have courted critical investigation of the kind no organization welcomes.

Tensions have been unavoidable. M'Bow has put Unesco virtually on a war footing with journalists from *Le Monde* to *The Economist*. Those journalists who have seriously breached the wall of secrecy behind which M'Bow constrains his bureaucrats to operate have been subjected to personal abuse and, in the case of *L'Express*, to litigation brought by M'Bow himself.

A generally favourable account of M'Bow's stewardship of Unesco has, however, appeared in *The Guardian*. For the past 18 months, and particularly in the three before Britain's withdrawal last December, reports and features in *The Guardian* by Arthur Gavshon, a retired Associated Press correspondent, have asserted that Mrs Thatcher acted as President Reagan's poodle and

putting Unesco on notice and then in leaving.

The evidence offered by Gavshon is weak. Britain's withdrawal was based on its own pessimistic assessment of Unesco. The Americans may have wished, after their own departure, to help edge Britain through the door, but were politely told that the government must reach its own decision, and Foreign Office officials and ministers alike were careful to distance themselves from diplomatic pressures. Gavshon's articles conveniently overlooked resignation statements by some of Unesco's most respected staff and the increasingly outspoken demands for reform by other member governments.

Remote as it is from the real facts about either Unesco or Britain, the myth promoted by Gavshon does bear a striking resemblance to M'Bow's own conspiracy theory, set out most recently in the October 24 *Nouvel Observateur*. This is perhaps not surprising. From June 1985, under consultant contracts sometimes worth \$3,000 a month plus generous expenses, Gavshon has been directly in Unesco's pay.

Travelling frequently to Unesco

for consultations and required to report at least monthly to Doudou Diene, M'Bow's principal spokesman and acting head of Unesco's external relations department, Gavshon has been given sweeping responsibilities. They have included providing Unesco material to the British media, advising Unesco on its public relations here and promoting an information strategy through the United Nations Association, winning and dining MPs and mobilizing efforts first to prevent Britain's departure and now to encourage its return.

In the last six months of last year alone, the cost to Unesco was around \$25,000.

Gavshon's contract was again renewed last June, effectively as Unesco's liaison officer in Britain, after he reported to Diene that he and Lord Ennals, president of the United Nations Association, had jointly planned the launching of a new group to campaign for Britain's return. Those he had successfully canvassed for support, Gavshon told Unesco, included Labour and Liberal MPs and Tories such as Sir Anthony Kershaw, chairman of the Commons foreign affairs committee, Rowen Wolfe and - provided his

name was kept out of the limelight - Edward Heath.

Friends of Unesco will be launched today, Unesco's 40th anniversary, under the direction of Wells and Ennals at the House of Commons. Lord Ennals, who is an old friend of Gavshon, yesterday said that it was "inconceivable that Gavshon could have been paid by Unesco."

There is nothing to prevent Unesco from lobbying British public opinion or seeking to influence the press. But for someone on Unesco's payroll to pose as an independent journalist and lobbyist takes matters somewhat further.

The contracts surrounding Gavshon's secrecy and activities, the details of which are supervised only by M'Bow's most trusted aides, indicates Unesco's awareness of the questionable nature of its chosen method. Gavshon, asked yesterday whether he had told *The Guardian* first, said "No," but quickly added: "I don't think I can call on to discuss, it's between *The Guardian* and myself." The deputy editor of *The Guardian* said yesterday that he was unaware of Gavshon's position with Unesco.

Digby Anderson

Lighting up a new debate

There are some things which "you just don't say", unless you wish to be spat upon. Of course everyone says these unsayable things, but they do so only behind closed doors and surrounded by like-minded people.

It is not done, at least among the supposedly educated classes, publicly to make pejorative remarks about northerners, although you can be as rude as you like about southerners. One may sneer - indeed it has become socially obligatory to do so - at the middle classes, especially the lower middle classes, but not at the lower orders. It is still dangerous, even after seven years of Mrs Thatcher, to suggest that any of the poor, the sick or the criminal might bear some responsibility for their poverty, sickness or crime. And it is a very brave or foolish man who will point to the valuable role played by spontaneously produced stigma, exclusion, gossip, secrecy and fear - as well as praise, emulation, and positive reward - in maintaining social order.

There is an intriguing sub-group of these unsayable things. Things which are "over". They are matters on which it was possible, even mandatory, to hold one of several views, but now they have been decided: topics which were once on the agenda for debate but are now "over". I fear that South Africa is more or less "over". Those who supported South Africa, or rather did not support the subversion of South Africa, have simply stopped expressing their views - for all I know even holding them - and have moved on to some other topic.

Capital punishment is "over", for "serious" politicians that is. Society's sixth form had its debate on hanging and regards the clamours of third formers to bring back the topic as showing predictable ignorance about the procedures of agenda. Education vouchers are pronounced "over" once every year. Express views which are "over" and you will not be spat on, just positively ignored. And that, in a publicity hungry age, is worse.

So the authors of a recent book on smoking, *Smoking and society: a more balanced assessment* (edited by Robert Tollison, Lexington Books) are much to be congratulated. There is nothing the anti-smoking lobby wants more than to have the smoking debate declared "over". In the Seventies smoking and health was a subject for debate. By the 1983 World Conference on Smoking and Health at Winnipeg, the anti-smokers were declaring that the scientific facts had decided the issue, the scientific debate was "over", all that remained was the formulation of policies to reduce and ultimately eliminate smoking. But Professor Tollison and his colleagues are obstinate: the debate remains open.

Or rather debates: there are several. There is a debate about whether smoking causes lung can-

cer, coronary heart disease and other medical problems; a debate, argues one contributor, flawed by questionable data bases and problems of self-selection and around a hypothesis which does not explain how a given amount of smoking produces quite different health effects in different countries. The scientific facts are certainly compatible with a view that some persons are constitutionally predisposed to these illnesses and to smoking rather than the latter causing the former. What is clear is that the facts are not conclusive.

There is a debate about whether smokers' smoking has serious effects on the health of non-smokers sharing offices, bars or factories with them - so-called passive smokers. No substantial evidence is found to suggest that it does. This does not mean that non-smokers may not find smokers' smoking unpleasant, but that is yet another debate and one which includes many other activities - such as the playing of music in public places. There is a matter which do not, despite the anti-smoker lobby's pleas for government regulation, necessarily require state intrusion: They can be dealt with by the market-inspired wish of cafes, bars and shops to cater for the majority of their customers.

There is a debate about why young people smoke. It may have far more to do with personal enjoyment, the influence of peers, the example of parents and the easing of tension than the much claimed "manipulation" by the advertising agencies handing tobacco accounts. The tobacco companies themselves have an obvious vested interest but the obvious interests of the anti-smoking lobbies, and more particularly those who depend for their salaries on the maintenance of government programmes to reduce smoking. They too have an interest in the "facts". Indeed there are facts about them which are notable, not least that the anti-smokers increasingly look, as did their temperance predecessors, like a middle-class clique determined to impose their views on the smoking lower classes. And there is room for considerable disagreement about the alleged social costs of smoking.

Democratic and supposedly rational societies set great store by debate both to sift facts by competition and to reconcile the claims of different interests. One does not have to agree with Professor Tollison and his colleagues in order to applaud their work. It is not their wisdom - though they are important - which should command sympathy but their attempt to go on putting views, to maintain and improve debate. Conversely, one can only be suspicious of those in the anti-smoking lobby who are so eager to declare that the competition in ideas is over.

The author is Director of The Social Affairs Unit.

moreover... Miles Kington

Tomorrow in Parliament

An unpleasant surprise awaits the government this morning in the form of a new poll showing the Tories well behind in the popularity stakes. In answer to the question, Who would you vote for if there were an election tomorrow, people said:

Table with 2 columns: Party, Percentage. BBC Tories 54%, BBC Others 41%, Pollsters 5%.

Pollsters declared themselves startled by the results, which have never before shown the BBC in the lead, or indeed in the lurch. Their explanation for the upset is that because the Tories have been attacking the BBC with such single-minded venom the last ten days, the electorate has come to assume that the BBC must be the chief opposition party.

"Don't forget that people have a very short memory in politics," says poll chief Robert Gloucester. "They have no sense of history to find someone who can remember the name of the Labour leader before Neil Kinnock, and most people cannot conceive that the Tories ever had any leader but Mrs Thatcher. Labour has hardly been mentioned in the last fortnight. All the confrontation has been between the Tories and the BBC. Therefore voters believe that the BBC is the opposition."

One reason for the unusually good showing of the BBC is that the Tories have chosen to fight their battle on the subject of believability. Nobody thinks that the BBC is specially believable - it's just that most people find the Tories especially hard to believe. In another part of the poll, people were asked the question: "Do you believe what the Tories tell you?"

Table with 2 columns: Response, Percentage. No 60%, Don't know 25%, Don't think so 10%, Yes, but not Tebbit 5%.

"This is probably because the voters have folk memories of those legendary Saatchi and Saatchi ads," says Gloucester, "in which the Tories said they would bring down unemployment, public spending, etc. They are also well aware that whenever the Tories are asked a question, they never answer it. It is a well-known fact that when Nigel Lawson was

asked, 'Not a very nice day, is it?', he answered: 'If you cast your minds back to what weather was like under Labour, you wouldn't ask such a question.'

"Now, it is a function of government to rearrange the truth and attack the opposition - some would say the only function - but when the government pretends to have a monopoly of the truth, then it must not be surprised if people flock to the opposition. In this case, the BBC."

It is almost now seen possible, the BBC is swept to power in an election, what sort of government would it provide? Judging by past performance, it would depend on tried and trusted ideas, many repeats of old successes, a lot of American imports and Terry Wogan. This is exactly the same as Tory policy, with the exception of Terry Wogan. Does this mean that Wogan would be prime minister?

"I think you'd find that Terry Wogan would quickly be sold off into private hands," said Robert Gloucester, who knows nothing about these things but was the only spokesman we could get hold of last night. "I fancy Sir Robin Eys for No 10, with a scattering of Dimblebys and Tusas making the Cabinet credible. We must just hope that the Frank Boughs and David Coleman don't make it to the top. Actually, I quite fancy the BBC as a government. Whenever the Tories attack it for being left wing, don't forget that every employee of the BBC is convinced they're working for a deeply right-wing organization."

One attractive thing about the BBC as an opposition party is that it spends very little of its time attacking the government, which is most unusual for an opposition. Indeed, it spends much of its time making TV programmes about railways and wild life, which is quite unheard of for an opposition. People seem to like this. It seems rather civilized. It does not fit the BBC to be a next government; of course, but that does not surprise Robert Gloucester.

"Nobody is really fitted to be the next government. Actually, that's not a bad idea at all, either." And as he says it, a strange look comes into his eyes.

150



1 Pennington Street, London E1 9XN Telephone: 01-481 4100

THE LONELY POUND

The agreement between the US and Japan on the dollar's value against the yen completes an informal exchange rate framework between the major currency blocs. In response to a half per cent cut in the Japanese discount rate the US Treasury Secretary, Mr James Baker, has publicly agreed that the present yen rate is "broadly consistent" with the economic fundamentals of the two countries.

Dollar-Deutschmark relations are less clearly defined, but Herr Karl Otto Poehl, the Bundesbank president, has made it clear recently in a speech in London that he thinks the dollar's depreciation against the mark has gone far enough. So the present exchange rates between the three economic super-powers of the west at least have some official sanction. And in Europe the major currencies, with the exception of sterling, are held in a defined relationship by the European Monetary System.

Many hoped that an agreement of this kind on currency stability would be achieved at the meeting of the International Monetary Fund at the end of September. If it had been, much of the recent turmoil in foreign exchange markets might have been avoided. Instead the Germans and the Americans agreed publicly to disagree about the

amount of stimulus that would be beneficial to the German economy, and attacks on the dollar intensified.

Whether present exchange rates really will prove consistent with the economic fundamentals for very long must be doubtful. Although last week's US trade figures were certainly more encouraging than of late the deficit remains huge. A half point cut in the Japanese discount rate, unsupported by any fiscal expansion, is unlikely to have more than a marginal effect on Japanese demand for American exports. Nor is it clear how far official sanction of present exchange rate patterns implies a commitment to defend them. Nevertheless a pattern has been imposed where there was no clear pattern before and that is an important move away from the world of freely floating rates which has for the most part ruled since the early 1970s.

Sterling remains outside these major currency blocs, but it is not unaffected by them. Just as the pound fell when the dollar was falling so now it is rising in the dollar's wake. Superimposed on the movement of the dollar is speculation about the rehabilitation of Opec and a rise in the price of oil following the dismissal of Sheikh Yamani. Saudi Arabia is said to be determined to secure a price

increase to about \$18 a barrel, though a more important influence on the oil price than the cohesion or otherwise of Opec is likely to be a pick-up in demand following higher economic growth in the developed world next year.

A firmer trend in sterling, the disappearance of the threat of still higher interest rates and the possibility of increased oil revenues all make for a more promising background to the Chancellor of the Exchequer's Autumn Statement later this month. Higher revenues from oil taxation will serve both to whet the appetite of the Government's backbenchers for further cuts in the basic rate of income tax in the Budget and to reassure financial markets that any cuts will not be at the expense of a prudent level of borrowing. It is not often that a Chancellor can hope to please both these constituencies at the same time.

Looking beyond the short term, however, sterling's isolation from the world's major currency blocs must leave one a little nervous. In a world where consensus about economic management is elusive exchange volatility is a fact of life. But for a small to medium sized country like Britain to stand aside from the major groupings and resign itself to being buffeted around in the slipstream of the economic juggernauts is quixotic.

CAMPAIGN WITHOUT A CAUSE

Today's midterm election for the United States Congress brings to a welcome end a campaign that has notably failed to stir the voters. One poll at the weekend showed that only 25 per cent of the electorate had paid "a lot of attention" to it, while 34 per cent had paid "not much". This represents a fall from what was never a very high degree of enthusiasm in previous midterm campaigns. Observers accordingly predict that today's turnout is likely to be nearer the 37.5 per cent of 1978 than to the 41 per cent of 1982.

The principal reason for this apathy is that, like Churchill's famous pudding, the campaign has had no theme. Local topics have predominated and no national issue has emerged to give a unity to the various local contests.

At one time, the stalled economy seemed likely to provide the Democrats with ammunition. In the traditionally Republican farm states, now suffering from a recession, it has done so. Nationwide, however, inflation at 2 per cent and unemployment at the level bequeathed by President Carter have blurred the issue. Democrats have not been able to cry "depression" nor Republicans "prosperity" with any persuasiveness.

There has been a similar blurring of the issues of Reykjavik and arms control. With the Administration anxious to demonstrate its commitment to arms control and the Democrats wary of seeming to endorse Mr Gorbachev's version of what happened at Reykjavik, the two parties have ended up sounding remarkably similar. The nearest thing to a national

issue has been drug abuse. Since everyone is against drug abuse, however, the candidates have had to compete in their degree of hostility to it. It would be surprising if many votes were won or lost on this issue.

In the absence of a great national issue, personalities and local affairs will probably determine most votes. But these are unlikely to favour one party over another nationally. Similarly, incumbents have a general advantage over challengers. Hence, the Republicans will well lose the Senate seat in Nevada which they would certainly have retained if Senator Paul Laxalt had not retired. But incumbency, too, is bipartisan. The factors that seem likely to favour one party over another are money, organization and the presidency.

In each case, the Republicans stand to benefit. It is estimated, for instance, that this year they have outspent the Democrats by five to one. This money has gone mainly on paid television advertising - now the principal means whereby the candidates influence the voters. Since the paid advertisements are generally negative "knocking copy", this might also help to explain the apathy of the voters.

Political organization is correspondingly less important than it used to be. Nonetheless, with the decline of union organization which traditionally "get out" the Democratic vote, and with the development of computerized direct mail techniques which the Right has pioneered in politics, the Republicans have an advantage here as well.

The popularity of President

Reagan is the final and perhaps the most vital advantage that his party possesses. He has been campaigning vigorously in key states and drawing large crowds. It has been customary in recent years to discount such interventions on the grounds that presidents no longer have coat-tails on which to drag their party's candidates into office. Mr Reagan may have converted relatively few voters on his recent excursions. But when it is a matter of arousing party supporters to go out to the polls, the arrival of a president with a 67 per cent approval rating may well swing some narrow contests.

Since 1945 the party in control of the White House has lost an average of 30 seats in the midterm election. It is some measure of the factors listed above that the Republicans are relatively optimistic about today's vote, even hoping to gain some seats in the 435-member House of Representatives. Were they to achieve that, it would be the first time since 1934 that the president's party had made such midterm gains.

It is upon the Senate races that most attention has been fixed, since the loss of four seats could deprive the Republicans of the 53/47 control of the Upper House. Here, with many of the races still "too close to call" in the jargon of pollsters, the predictions range from a possible net Republican gain of four seats to a possible net loss of eight. But in the final analysis, the results of today's elections may well turn out to be more important for what they show about the depth of Mr Reagan's appeal amongst the US people than for any close calls.

NEW MAN IN MAPUTO

The election of Joaquim Chissano as Samora Machel's successor in Mozambique is welcome to the West - and to his country. It comes as no great surprise. But the uncertainty has now been removed to everyone's advantage.

That is perhaps too sweeping. The news of Chissano's election cannot have gone down too well in Moscow, where they must have been rooting for Marcelino dos Santos, loyal deputy to Machel and a still more loyal servant of Marx. The very fact that Chissano was chosen (unanimously) by the Central Committee says something about the independence of the Frelimo government.

Chissano is a moderate whose revolutionary credentials are nonetheless impeccable. As foreign minister for more than a decade he has become the recognized voice of Mozambique abroad. He is thought to have been the main influence in persuading Machel to move away from doctrinaire Communism towards a more pragmatic relationship with the West. Earlier this year he even argued the case for selling

state-owned homes to private tenants and licensing entrepreneurs to operate private transport in Maputo.

He therefore slides into the presidential chair with several advantages. The unanimity of his selection, his established reputation in the country and his own intellectual freedom all give him something of a head start.

He will need it. Machel has bequeathed a bankrupt economy and a divided land. Members of the right-wing Mozambique National Resistance (MNR) are knocking at the gates of Maputo, despite the pledge from Robert Mugabe in neighbouring Zimbabwe that he would never allow them to take over.

President Chissano shows every sign of appreciating that in the end it is South Africa more than Zimbabwe which has the power to make or break him. While it was Machel himself who took the credit, and the responsibility, for the Nkomati non-aggression pact with Pretoria two years ago, Chissano is thought to have been among its architects. The principle it embraced, of learning to live with a powerful

neighbour, is very much in line with his thinking.

The Nkomati accord has lost much of its meaning amid accusations from both signatories over alleged violations. It would certainly seem that South Africa has continued to support the MNR while the Maputo government has been powerless to prevent the African National Congress (ANC) from using its territory. The landmine which killed a South African soldier on the border yesterday is the latest in a series of incidents which have led to economic reprisals by Pretoria.

It has been suspected that South Africa's armed forces have made the running in the continuing cross border quarrel with Maputo. It is they, after all, who would like to help ensure an MNR victory in the civil war. But Chissano shows signs of appreciating that national survival comes before any left-wing or African Nationalist ideology. It is time to strengthen the Nkomati agreement? Pretoria should recognise perhaps that stability in Southern Africa is to its long-term advantage, and give Maputo's new ruler a chance.

LETTERS TO THE EDITOR

Questions over future of BBC

From Mr Norris McWhirter
Sir, Allegations that the BBC is presently out of control are wide of the mark. It never has been under control. The BBC is a chartered corporation. The constitutional and legal status of chartered corporations was summed up by Lord Upjohn in the case of the *Pharmaceutical Company of Great Britain v Dickson* in 1970 when he said:

A chartered corporation is not, as a matter of *vires*, bound by its charter. At common law it has always had the powers of an individual and can legally and lawfully extend its activities beyond the objects of the charter and indeed carry out activities prohibited by the charter. But its members, and only its members, can complain, for if the corporation goes beyond its expressed objects, or worse still, performs acts prohibited by the terms of the charter, the Crown may by *scire facias* proceed to forfeit its charter.

Unless the right is expressly reserved to the charter, it appears that the Crown has no power of its own mere motion to use this ancient procedure to recall a charter which it has granted. Further, this writ cannot be moved without the Attorney General's fiat and the Attorney General would doubtless point to the fact that the Crown Proceedings Act, 1947, only failed to abolish the old writ *per incuriam*, or through carelessness.

An operational decision within the BBC, say, to broadcast a programme exhibiting political bias could scarcely be open to judicial review insofar as that is limited to acts of public authorities falling within the realm of public law.

While the 1982 licence and agreement give the Government power of revocation, any government would be most reluctant to activate such remedy. In Hansard of May 21, 1981 (col 476) the Home Secretary said:

Continuing public debate about programme standards and content is fundamentally healthy, for it enables the broadcast authorities and trustees for the public interest in broadcasting, to perform their functions.

Surely the obvious step forward in dealing with an organism which has access to 99.1 per cent of the nation's homes and is capable of moulding public opinion, and is thereby more powerful than Parliament itself, is to place it under statute. This would remove the illogicality of having one broadcasting authority with a royal charter and the other under a statute.

However there could be no confidence that the present dualistic and unsafe situation would be improved unless the statutes in question were made justiciable without fiat and distinguished by breach of statutory duty and breach of statutory command.

Yours faithfully,
NORRIS McWHIRTER,
22 Queen's Gate Gardens, SW7.
October 31.

Human rights in Mozambique

From Mr Robert Chambers
Sir, It is simply not good enough for only political and strategic issues to be discussed when considering the future of Mozambique in the post-Machel era. Fundamental to any attempt to bring peace and stability to this region must be the restoration of basic human rights which are essential to peace.

The International Society for Human Rights has published eyewitness case histories and reports detailing the brutal slaughter of Christians throughout the Tete and Zambezia provinces of Mozambique. In addition there are countless examples of Bible burning, theft of food and clothing, destruction of crops and kidnapping of young children to boost the flagging Frelimo army.

British aid to the Mozambique Government must be linked to the progress of human rights in the country and as a first step to the withdrawal of all foreign troops who do much to damage the people of Mozambique. The British Government should clearly state that it expects a timetable for withdrawals of troops from the region to be drawn up and adhered to.

Secondly, the continuation of aid should be made contingent upon an end to Machel's Marxist experiments with the economy and agriculture to allow the traditional patterns, which are very efficient, to re-emerge.

Thirdly, all military aid to both Zimbabwe and Mozambique should be ended immediately. Mozambique Frelimo soldiers are being trained by British soldiers at the Zimbabwean National Army base at Juyanga. This is nothing short of a disgrace, given the record of atrocities carried out by Frelimo. The British taxpayer must surely object to this money being spent to train Marxist murderers.

The death of Machel has offered the West the opportunity to initiate a positive programme to bring about lasting peace and freedom in the area by making human rights central to its foreign policy for the first time.

Yours etc,
ROBERT CHAMBERS
(Secretary-General, International Society for Human Rights (British Section))
27 Old Gloucester Street, WCI.
November 1.

GERMAN RAID IN HOME WATERS

From Our Special Correspondent
YARMOUTH, Nov. 3.
Several German warships appeared off Yarmouth this morning. They opened a furious cannonade shorewards, but did not succeed in hitting anything except the coast-guard gunboat Halcyon, which was slightly damaged. One of the crew of this ship was seriously wounded. A few hours after the departure of the German ships, a British submarine D5 struck a mine off Yarmouth and sank with the loss of all on board except two officers and two men. Two steam drifters, the *Copious*, of Yarmouth, and the *Frateral*, of Lowestoft, struck mines about the same time in the same waters and sank. Only one of the crew of 10 in the *Copious* was saved. Four men were saved from the *Frateral* and six were drowned.

GERMAN SHELLS IN THE SEA
The early morning cannonade naturally caused a great sensation in Yarmouth. It began soon after 7 o'clock and went on furiously for 20 minutes. The many who were asleep in the town were rudely awakened by the reverberation of the guns and the clattering of windows and shaking of houses. The few who were awake quickly made their way to the beach. There was little to be seen. The haze of an autumn dawn hung over the sea, and the ships that were firing were not visible to the gathering crowds on the front. All they could see was flash after flash on the horizon, followed by the dropping of shells in the sea and the leaping of great cascades of water. Men with glasses on the pier at the harbour-mouth were only able to distinguish one ship. She was a large four-funnelled vessel, and was steaming close to the Cross Sands lightship, which lies about 10 miles off the coast well outside the Yarmouth Roads. Some of the shells dropped within a mile or two of the shore, others came even closer. One exploded within a few hundred yards of the Naval Air Station on the south side of Yarmouth; some were seen close to Caistor and Gorleston, but the stories of shells exploding on the beach and in the Suffolk marshes close by are not confirmed.

It was not, however, surprising that some such explanation of the morning's sensation should have been contrived after the firing fleet had come to harbour and told its tale. A number of Yarmouth and Lowestoft drifters suddenly found warships close to them. No flag was flown, and the fishermen took them to be British ships. The cook in one of the drifters cheerily waved his teapot at one of the warships which he said, was so close to him that he could have thrown his herrings on board her. To his astonishment the crew acknowledged the salute by shaking their fists at him. The flotilla had come from the eastward in a semi-circular formation. The German flag was hoisted and when they were from 10 to 15 miles from the shore they began firing. First from the stern guns and then with a broadside. No British warships were to be seen except the Halcyon, which is stationed at Lowestoft as coastguard gunboat. She was probably five miles from the German ships, and the range proved to be too great for their powers. The Halcyon had her wireless apparatus, bridge, and a funnel damaged, but she easily got away from her more powerful antagonists. After a shot at the Germans, she chased away, and soon headed straight for Lowestoft. The Germans made no attempt to pursue her, and she arrived at the Suffolk port with no more than one man wounded. The fishermen estimated that 120 shots were fired before the strange ships steamed away to the north-eastward. They made no attempt to interfere in any way with the drifters or the cargo boats which were actually steaming under their fire in the sea. It was mere good luck that some of the trawlers were cut in two as the Germans held on their course. There has been talk of firing up and down the coast before and after this singular cannonade, but there is nothing substantial to justify it. There can be little doubt that the German fire was primarily directed at the Halcyon, and not at the shore as most of the inhabitants are assuming to-night, although without any trace of panic.

Sport 'domination'

From Mr John Fitzpatrick
Sir, Am I the only reader who has found your recent articles on the "Latin domination" of international sports bodies tedious and distasteful? The articles following the decision by the International Olympic Committee to award the 1992 Summer Olympics to Barcelona and not Birmingham (October 17 and 18) have shown little impartiality but a great deal of spite, envy and chauvinism.

I prefer to let the voting figures speak for themselves. Barcelona had a majority of 45 votes over its nearest rival, while Birmingham came fifth out of six contenders with a paltry eight votes. Were all those who favoured Barcelona junkies of the IOC President, Juan-Antonio Samaranch, who comes from Barcelona, as your correspondents consistently implied?

The campaign of innuendo continues in the latest article (October 24) on the leaders of four international sports bodies, including the IOC and FIFA. The implication is that these "Latin" (two Spaniards, an Italian and a Brazilian) are not really genuine (i.e. British) sportsmen but money-grabbing, publicity-mad lawyers and businessmen.

One point may explain why these "Latin" have done so well: I note their languages include Spanish (naturally), French, German, English and Russian.

João Havelange, the head of FIFA and a long-time *bête noir* of the British Press, of course speaks Portuguese, and "some English" as you condescendingly put it. How many British sportsmen and sports administrators speak one other language? And how many speak "some" Portuguese?

Yours faithfully,
J. FITZPATRICK,
Gantstrichstrasse 4,
3006 Bern,
Switzerland,
October 26.

Museum changes

From Professor C. D. Harbury
Sir, Professor Ekan (October 27) writes eminently sensibly about the best way of raising the £1.5 million target which the National History Museum has set itself. But this is, surely, putting the cart before the horse.

The prime question is less how to raise money than how much to try for. I.e., how much museums can raise through charging without reducing the number of visitors so drastically that the important and generally agreed social and educational needs that they serve are destroyed.

Each museum should prepare and publish estimates of the effects on admissions of different levels and schemes of charging. If our society cannot then provide the major museums with enough income to meet the balance between costs and income from charging, we can only conclude that we have the sort of world we deserve.

Yours truly,
C. D. HARBURY,
The City University,
Department of Social Science and Humanities,
Northampton Square, EC1.

In common currency

From Miss Janet Dudley
Sir, Regarding the recent correspondence (October 4, 27) on the use of the pound sign, to his 1676 accounts, preserved in the Archives of the Royal Greenwich Observatory, Steven Flamstead (father of the first Astronomer Royal) uses a pound sign much more similar to that currently in use than it is to the simple capital L. Unfortunately, he always uses it as a superscript so we cannot tell whether it would have preceded or succeeded the figure when used in normal text.

Conversely, in his 1766 accounts the then Astronomer Royal, Nevil Maskelyne, uses the simple L both as a prefix and a suffix while the clerks at the Board of Admiralty were certainly using modern £ signs by the beginning of the 1760s.

As is so often the case, it would seem that the historical evidence supports a variety of assertions.

Yours faithfully,
JANET DUDLEY, Librarian and Archivist,
Royal Greenwich Observatory,
Herstmonceux Castle,
Hailsham, East Sussex,
October 30.

Music copyright

From Mr George Martin
Sir, The fine British music industry, which earns a massive amount in invisible exports and brings much happiness to many people, has long had a desperate need for a modern and enforceable copyright law.

The rapid advance in technology is emasculating the old law, yet copyright remains the central core of the British music industry's funding.

It has been reported that the proposed new Copyright Bill, for which we have waited so long, is to be dropped from the Government's legislative programme. That is, very simply, terrible news.

The Whitford Committee first sat to consider copyright reform in 1974 and made its recommendations in 1977. It was 1983 before the White Paper was published, and this year is actually the thirtieth anniversary of the now completely outdated 1956 Copyright Act. How many more years must we wait?

Yours faithfully,
GEORGE MARTIN, Chairman,
Air Studios Ltd,
12 Stratford Place, W1.
October 28.

ON THIS DAY

NOVEMBER 4 1814

The German raid on Yarmouth was a reconnaissance carried out by eight warships from their Elbe base. On their return one of the cruisers, the *York*, struck a mine and sank with most of the crew.

GERMAN RAID IN HOME WATERS

LOSS OF A BRITISH SUBMARINE
(From Our Special Correspondent)
YARMOUTH, Nov. 3.
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Degrees of doubt

From Mr K. Lawrey
Sir, I am concerned at the growth, and extension into the management discipline, of private, unchartered and non-statutory institutions purporting to offer degrees (sic) which do not have the support of an independent validation structure.

Such institutions have existed in this country for some years, and indeed were identified as a problem as long ago as 1963 in the report of the Robbins Committee on Higher Education.

HM Government has claimed that legislation for control would be too complicated to enact. However, with the recent establishment of the National Council for Vocational Qualifications the method of control is now in hand. The remit of the council could be extended to include university degrees (vocational and otherwise) in its consideration for issue of the "good examining" seal of National Vocational Qualification.

All conventional university and Council for National Academic Award degrees will pose little difficulty for such consideration; their effective independent course validation and examination assessment procedures will certainly earn them the seal.

The others, to which this letter refers, will be shown by investigation to be genuine or not and the introduction of a simple legal requirement that the title of degree (and the various descriptions to which it refers) may only be used where the NVQ has been awarded, will provide the safeguard currently lacking.

Yours faithfully,
K. LAWREY, Dean,
Harrow College of Higher Education,
Watford Road,
Northwick Park,
Harrow, Middlesex,
October 20.

Fiat lux

From Mr Stephen J. Wood
Sir, In the Diary (October 21) there is mention of the modernisation of the custom of lighting candles in Roman Catholic churches. Recently I was fortunate in at last visiting Florence, and was horrified, as a member of that Church, to find the practice of "slot machine" electric plastic candles" in the beautiful churches of that magic city. From there I went to Siena where there was a similar practice.

I had hoped that in the Cinque Terre, a collection of unspoilt fishing villages between La Spezia and Genoa, I would have found living candles. Noticing a sign to a Cappuccini monastery on a hillside on the edge of the main oak, Montrosso, I climbed to a small monastery. It contained a magnificent "Crucifixion" by Van Dyck, but alas, electric innovations had indeed reached it.

Yours faithfully,
STEPHEN J. WOOD,
The Old House, Town Street,
Chapel Allerton, Leeds.



COURT AND SOCIAL

COURT CIRCULAR

BUCKINGHAM PALACE
November 3: The Princess Anne, Mrs Mark Phillips, President of the Save the Children Fund, this morning visited two of the Fund's projects in Essex. Her Royal Highness travelled in an aircraft of the Queen's Flight and, having been received by the Vice Lord-Lieutenant for Essex (Mr Robert Laurie), visited the Ark Project in Harwich (Leader, Mr K. Nutter) and the Clacton Family Project in Clacton (Leader, Mr K. Phillips). Miss Victoria Legge-Bourke was in attendance.

KENSINGTON PALACE
November 3: The Prince and Princess of Wales this evening gave a dinner for their Excellencies the Ambassadors of Saudi Arabia, Qatar, Oman and Bahrain at Kensington Palace, prior to their Royal Highnesses' tour of Arabia. November 3: The Duchess of Gloucester was present this evening at "Divertimento", a concert in aid of the Westminster Society for Mentally Handicapped Children and Adults at the Porter-Turn Room, Chiswick Street, London, EC1. Mrs Michael Wigley was in attendance.

YORK HOUSE
ST JAMES'S PALACE
November 3: The Duke of Kent, President of the Britain-Australia Council, this evening attended a Reception in aid of the Britain-Australia Bicentennial Schooner Trust at Admiralty House, London SW1. Sir Richard Buckley was in attendance.

Princess Anne will attend the council meeting of the National Council for Voluntary Youth Services at the Town Hall, Ipswich, on November 11, to mark the fiftieth anniversary of its founding. She will also attend a luncheon and visit youth organizations belonging to the council.

Princess Anne will attend the seventy-fifth anniversary dinner of the Institute of Marketing at the Dorchester Hotel on November 11 and will receive the institute's "Marketing Woman of the Year" award.

Princess Anne will present the 1986 Structural Steel Design awards at a luncheon at the Savoy Hotel on November 12. Princess Anne, Patron of the Gloucestershire and North Avon Federation of Young Farmers' Clubs, will attend the annual meeting at Cheltenham Racecourse on November 12.

The Queen will visit the new Swan Theatre at Stratford-upon-Avon on November 13 to perform the opening ceremony and in the evening will attend a performance at the theatre.

Princess Anne will open the new office of the Children's District Council at Amersham, Buckinghamshire, on November 13. She will also open a day care centre and short stay hostel for the handicapped at Seeleys House, Beaconsfield.

Princess Anne will visit the Royal Army Veterinary Training Centre, Melton Mowbray, Leicestershire, on November 14 to watch the 1986 Farrier Championships and present the prizes. She will also watch equitation training and tour the Veterinary Hospital.

Princess Anne, President of the British Knitwear and Clothing Export Council, will visit Government Ltd, Wellesborough, Northamptonshire, on November 14.

Cheshire Homes are all about caring...in so many ways.

The residents in Leonard Cheshire Homes are very severely handicapped men, women and children suffering from a wide range of conditions. Sometimes unable to speak, or to move much more than a hand or foot.

A Cheshire Home offers them much more than just physical care. It gives them the dignity and freedom that is their right as individuals, the opportunity of friendship, a sense of purpose and a chance to participate.

There are 75 Cheshire Homes in the United Kingdom and a further 147 in 45 countries throughout the world. All of them have been made possible by the efforts of dedicated volunteers and by generous charitable donations.

We also reach out to elderly and disabled people living in their own homes, and to families with a handicapped member who may be struggling alone in isolation and despair. 19 Family Support Services in England provide vital part-time help at crucial times of the day - a lifeline indeed. But many, many more services are needed to plug the yawning gaps in state provision. Only 2.37% of our income is spent on administering this large charity.

This means that almost all the money we receive goes in DIRECT help to those in need.

PLEASE HELP US TO GO ON CARING AND EXPANDING

To: Hon. Treasurer, Room B, The Leonard Cheshire Foundation, 26-29 Mansel Street, London SW1P 2QN.

I enclose a donation.

Please send me some information on covenants/legacies.

Please send me more information. (please delete)

Name: _____

Address: _____



The Archbishop of Canterbury, Dr Robert Runcie, meeting President Alphonse Egli of Switzerland in Berna yesterday in mark the end of his four-day visit.

Forthcoming marriages

H.J. Charrington and Nelia J. Kosriska
The engagement is announced between Harry, youngest son of Mr and Mrs Eric Robertson, of the Gatehouse, Northborough, Cambridgeshire, and Frances Ellen, only daughter of Mr and Mrs Carroll Macnamara, of Invercharron House, Ardgay, Sutherland.

Mr J.B.B. Smart and Miss M.E. Parsons
The engagement is announced between James, elder son of Mr and Mrs J.D.B. Smart, of Edzell, Angus, and Melanie, younger daughter of Mr and Mrs R.G.I. Parsons, of Delling, Kent.

Mr T.P. Theoharis and Miss A.E. Brown
The engagement is announced between Theoharis, elder son of Mr and Mrs P. Theoharis, of Palmers Green, London, and Anne, elder daughter of Mr and Mrs J.W. Brown, of Eitham, London.

Mr P. Walker and Miss S. Thompson
The engagement is announced between Peter, younger son of Mrs Joan Walker and the late Mr Douglas Walker, of Brightwell, Devon, and Shelley, younger daughter of Mr and Mrs Basil J. Thompson, of Bovey Tracey, Devon.

Mr M.W. Wood and Miss H. Lanzer
The engagement is announced between Mark, son of Mr and Mrs Joseph Wood, of Rainham, Kent, and Helen, eldest daughter of Mr and Mrs Peter Lanzer, of Hartford, Connecticut.

Luncheons

HM Government
The Hon George Younger, Secretary of State for Defence, was host yesterday at a luncheon at Admiralty House in honour of the Admiralty of the Fleet Branko Mamula, Federal Secretary for National Defence of the Republic of Yugoslavia.

Variety Club of Great Britain
The Variety Club of Great Britain held a farewell luncheon for Mr Tom Nicholas at the Savoy Hotel yesterday. Mr Harry Goodman, Chief Barker, Webster, international vice-president, General Sir Robert Ford, President of the Army Benevolent Fund, and Mr Burton Robson and Mr Ron Moody also spoke. The High Commissioner for Australia was among other guests present.

Coal Industry Society
Mr Stephen Brewis, Chairman of the Coal Industry Society, presided at a luncheon held at the Park Lane Hotel yesterday. Dr Barrow's Campaign, England, Wood Green Animal Shelter, the RNLI, the NSPCC, and Mr A. Boyfield also spoke.

Reception

High Sheriff of Greater London The Lord Chancellor and Lady Hailsham of St Marylebone and the Lord Mayor of Westminster and Mr Terence Mallinson were present at a reception held at Carling's hotel yesterday by the High Sheriff of Greater London and Mrs Shepard.

Latest wills

Dame Ruth Mary Eldridge, Welsh, of Odham, Hampshire, Director of the Women's Auxiliary Air Force, left £1,474,474. Her residuary estate valued at £102,434 net.

Mrs Phyllis Hane Maybank, of Epsom, left £1,208,047 net. After various bequests she left the residue equally between the National Canine Defence League, the Guide Dogs for the Blind Association, the Cancer Research Campaign, the British Heart Foundation, Dr Barrow's, Age Concern, England, Wood Green Animal Shelter, the RNLI, the NSPCC, and Mr A. Boyfield also spoke.

Dinners

Marsden Club
Dr Eric Anderson, Headmaster of Eton College, was the guest speaker at a dinner of the Marsden Club held last night at Goldsmiths' Hall.

Royal College of Physicians of Edinburgh
Professor Michael Oliver, President of the Royal College of Physicians, was the guest speaker at a dinner of the Marsden Club held last night at Goldsmiths' Hall.

Science report

Acid rain linked to senility disease
By Tony Samstag

Recent studies in Britain showing a link between levels of aluminium in drinking water supplies and the incidence of Alzheimer's disease, the onset of early senility, have found disquieting support from results in a report by Norwegian scientists.

The connection was first observed from the pattern of the illness on Tynesida, where the population north of the river obtains drinking water from different sources to that of the south. Traces of aluminium were also found in brain tissue of patients.

The Norwegian scientists have observed a "similar association, and they attribute the cause of the rise in aluminium levels to acid rain. The form of air and water pollution implicated in acid rain has already been under suspicion in a number of brain disorders in studies in Japan and Guam, among others.

The Norwegian scientists emphasize that aluminium comprises about 5 per cent of the Earth's crust. It is insoluble in water that is either neutral or alkaline. But when the acidity of water - rain, snow, sleet, or fog - increases, it begins dissolving aluminium in lake-bottom sediments, soil, metal pipes used to transport water, and soldering materials used to join sections of pipe.

For their study the scientists divided southern Norway, the "acid rain belt", into five zones according to increasing concentrations of aluminium in lakes.

Because there were insufficient data to distinguish Alzheimer's as such from similar age-related conditions, overall mortality statistics from senile and pre-senile dementia were compared among the zones.

The results showed a clear relationship between higher mortality statistics and increasing aluminium concentrations.

A separate study by the Norwegian Institute for Gerontology indicates that the regions of Vestfold and Aust-Agder, which receive the most acid rain, also have the highest numbers of people with age-related dementia in psychiatric nursing homes.

The scientists conclude that their findings support the hypothesis of a positive relationship/co-variance between the frequency of Alzheimer's or similar disorders and the concentration of aluminium in drinking water.

Alzheimer's disease notwithstanding, the importance of the findings for Norway cannot be overstated. With a population of just over four million it has one of the highest longevity rates in the world; by the year 2025 Norway is expected to have 751,000 people over the age of 67, or 17.3 per cent of the population.

Water Quality and Health: Study of a possible relation between aluminium in drinking water and dementia, by Turi Vaga (Central Bureau of Statistics of Norway, Oslo).

Tate buys work of Welsh artist

By Geraldine Norman, Sale Room Correspondent.

The Tate Gallery spent £50,000 (estimate £40,000 to £60,000) at Phillips yesterday through the agency of Leggatt's to acquire a view of Naples by the Welsh artist Thomas Jones, one of his most beautiful works.

Jones worked in Naples in the late 18th century painting in oil on paper little corners of decaying architecture and spreading vegetation in clear sunlight. They are exercises in *plein air* realism which have extraordinary charm and immediacy.

Quick sketches of that type, made in the open air, became fashionable at the turn of the 18th and 19th centuries, especially among foreign artists working in Italy. Corot's sketches of Rome are famous and sought after but Jones was one of the first, working some 40 years before Corot.

His work has only been rediscovered in recent years but his reputation is growing rapidly. The Tate's purchase sets a new auction price record for his work.

The picture was probably painted in May 1782 from the roof of Jones's house below Cape di Monte. It looks over the shadowed parapet of the roof in the foreground to sun-drenched cliffs and scrub surrounded by a handsome white house.

Rocky, built-up and vineyards about Cape di Monte is how Jones describes the view from the roof in his diary. It is larger than most of his sketches (28 by 38 cm).

The National Museum of Wales was also among the purchasers of the group of Thomas Jones sketches sent for sale from the estate of the late Canon J.H. Adams, one of his descendants.

The museum paid £16,500 (estimate £10,000 to £15,000).

Original Brontë home is put up for sale

By Christopher Warman, Property Correspondent

The former Brontë parsonage at Thornton near Bradford, where Charlotte, Branwell, Emily and Anne were born to the Reverend and Mrs Patrick Brontë, is for sale.

It has been owned by the same family since 1930, and although it has not been open to the public, thousands of tourists have visited the village to stand outside the house. Last year there were nearly one million visitors to nearby Haworth, where the Brontës wrote their books.

Mr Simon Thornton, the agent, expects considerable local and international interest in the house because of the Brontë connection.

The house, which has a market value of £65,000 but could sell for a great deal more because of the Brontë associations, is at No 72 and 74, Market Street, Thornton, which was extended in the late 19th century to create a shop.

It is hoped that the Thornton Parsonage will sell to someone who will develop the Brontë theme, perhaps as a museum or other tourist attraction, but there is also interest from developers and property speculators for the row of houses, with a courtyard, out-buildings and coach house which make up the sale.

The Brontës lived at Thornton from 1815 to 1820, before moving to Haworth in a covered wagon followed by seven carts. The parsonage was built in 1802 in a row of older buildings, and it was where the young Brontë children saw their father writing his sermons on the dresser, which remains today under the bedroom window.

OBITUARY BRIG RICHARD SIMPKIN

Tank officer turned military thinker

Brigadier Richard Simpkin, OBE, MC, a tank officer who became one of the foremost military thinkers and writers of recent times, died yesterday. He was 65.

Richard Evelyn Simpkin was born on April 15, 1921. He was educated at Winchester and Trinity College, Cambridge, where he studied medicine and then engineering, but came down after a year to join the Royal Tank Regiment, in which he remained for 30 years.

During the Second World War he served with the regiment in the Western Desert. He was wounded and taken prisoner at Tobruk, but managed to escape in Italy when the Italians surrendered, only to be recaptured by the Germans and confined to a POW camp in Germany for the rest of the war.

During the early post-war years he worked on industrial, technical and economic intelligence in Germany. In 1951 he graduated from Staff College and two years later from the Royal Military College of Science where he specialised in vehicles.

He taught at these two colleges, and from 1960 to 1963 was in charge of the equipment branch of the Royal Armoured Corps Directorate, being responsible for user trials of the Chieftain tank and for the development of the Scorpion reconnaissance vehicle family; also for the Swingfire anti-tank guided weapon system.

In 1963 he took command of the 1st Royal Tank Regiment. After a short second tour at the RMCS he was promoted brigadier in 1968 and appointed director of operational requirements 3 (Army) at the Ministry of Defence. He was deeply involved in discussions and negotiations within NATO.

In particular he led the British team on the project definition and operational requirements stages of the Anglo-German main battle tank project, and was closely concerned with the exploitation of Chieftain armour.

In 1971, after taking early retirement from the Army, he embarked on a second career as a language consultant, specialising in technical translations. He was an excellent linguist, speaking French and German fluently, Italian and several other languages adequately, and being able to read Russian.

He also, and most importantly, began to write books on military and defence matters. His most recent, published last year, is *Race to the Swift: Thoughts on Twenty-First Century Warfare*. Strikingly unconventional and with a touch of genius, this book received critical acclaim particularly in the United States, and will almost certainly come to be regarded as a major contribution to military thought.

A new book, just completed, *Deep Battle: The Brancichild of Marshal Tukhachevich*, will be published early next year.

In addition Simpkin recently translated General Nipold's *Battle for White Russia: The Destruction of Army Group Centre*, which is being made into a film by the British Army. He also translated a book by Rolf Hilmes on the main battle tank. At the time of his death he was working on a book which was to be called *Chariot of Fire* and intended to develop his innovative thinking about the future of warfare.

Simpkin was a rather formidable man, whose thoughts were not always easily followed by ordinary mortals. But he had a robust sense of humour and enjoyed some activities more widely shared than military thought: for instance, dinghy sailing.

He married, in 1941, Barbara Grant-Johnson, who survives him with their daughter and two sons.

MISS ERNA PLACHTE

Miss Erna Plachte, a German-born portrait artist who sketched many of the world's leading political figures at the League of Nations in the 1920s, and afterwards, died on October 12 in Oxford, where she had made her home. She was 93.

She was born on October 13, 1893, in Berlin, where her father was manager of a firm of linen makers. But her love of drawing appears to have been fostered by her mother who placed a pencil and sketch pad in her hands at an early age.

While still at school during the First World War she published her first collection, sketches of conscientious German soldiers. After it was over she applied to attend the Berlin Academy of Art, in those days a staunchly all-male preserve.

Accepting her with some reluctance the academy's head, Adolf Kaufmann, warned her "At the first flirtation out you go!" But in fact it was not personal misadventure, but her sketches, which got her into trouble with one professor at the Berlin School of Anatomy, who recoiled from her unsparingly lifelike versions of the cadavers provided for classes.

In 1920 she set up her own studio and then moved to Geneva, where she made a living sketching the principal personalities at the nascent League of Nations for German and other newspapers. The success of these made her much in demand to cover other international events such as the 1928 Olympic Games in Amsterdam. She also came to London where she covered the International Naval Conference in 1930.

With the rise of the Nazis her Jewish parentage made life increasingly difficult for her at home, and in 1938 she left to come to Britain, settling in Oxford.

During the war she was employed sketching many of the political leaders and members of royal families in exile. But in 1945 she resumed her travels. She covered the 1946 Paris Peace Conference, and lived for short periods in that city and in Moscow, where she sketched the interior of the Kremlin.

Among her many portraits of the famous - and infamous - are notable studies of Charles de Gaulle, Paviola, David Ben-Gurion and Mussolini. She exhibited many times in Oxford and a collection of her work was published as *An Artist at the League of Nations (Als Zeichnerin beim Völkervertrag)* in 1983.

Erna Plachte was woman of immense determination, which saw her through the many difficulties inherent in having to record, accurately and at great speed, subjects who often could not give her a proper sitting. She was unmarried.

CHIEF MASERIBANE

Chief Sekhonyana Maseribane, first prime minister of Lesotho (formerly Basutoland) after the territory became a constitutional monarchy within the Commonwealth in 1966, died yesterday.

Maseribane, a prominent local businessman, held various posts - including minister of the interior - until the overthrow of the 20-year government of Prime Minister Leabua Jonathan in January of this year.

He stepped aside, however, when Jonathan, leader of the then dominant Basotho National Party, managed to win his way into the assembly at a by-election the same year and thus became prime minister.

Maseribane was involved in an unmarked incident during a visit to a Bloemfontein bank in 1965, when he was refused entry by a doorman. Despite explaining that he was the prime minister of Basutoland, he was ushered to the non-white entrance.

Ancestor of modern rose rediscovered

By our Horticultural Correspondent

The main ancestor of modern garden roses, the China rose, has been rediscovered in the wild, which could mean that historical rose collections will no longer be incomplete, for this rose has never been in cultivation in Europe.

The China rose has been elusive in the wild, a native of western China; it was first observed in 1884, and recently found growing on dry mountain slopes in the province of Sichuan, by Mr. Mikinoji Ogiu, of Tokyo.

Mr Ogiu describes the China rose (*Rosa chinensis*, var *spontanea*) as an evergreen shrub of semi-climbing habit whose flowers open pale pink then change to crimson. A full description has been published in the Royal National Rose Society's Journal.

Hybrids of the China rose and other species altered the old European roses and paved the way for the gradual development of today's roses.

£10m appeal for London wild-life sites

A £10 million appeal has been launched to save 87 urban wild-life sites throughout greater London launched by the British Wildlife Appeal and organized by the Royal Society for Nature Conservation.

Julian Pettifer, the broadcaster and naturalist, yesterday visited two such sites, one threatened by development, the other established as a new nature reserve.

He went first to the Wharf, where many plants and insects flourish and where-birds provide nesting sites for kestrels; the trust is negotiating with the borough of Lewisham for a temporary licence to manage the site, which is threatened with demolition.

Later he visited 40 hectares of chalk grassland and ancient woodland at Hutchingson's Bank amid the urban sprawl of Croydon, which the trust intends to restore.

BIRTHS, MARRIAGES, DEATHS AND IN MEMORIAM

PERSONAL COLUMNS

السيرة الذاتية

BIRTHS

ALLIANCE - On 31st October 1986, to the wife of Mr. and Mrs. John... daughter, Charlotte, John Malton...

MARRIAGES

MORRISON - On October 31st, 1986, at the Church of St. Andrew, London...

DEATHS

BIRSEY - On October 31st, George Birsey, aged 76, died at his home...

MEMORIAL SERVICES

MEMORIAL SERVICE - A service of Thanksgiving for the life and work of Robert...

IN MEMORIAM - PRIVATE

MILLER - In loving memory of my late husband, James, who died on...

Archaeology

Irish treasure law 'must be changed'

By Norman Hammond, Archaeology Correspondent

One of the Irish Republic's leading archaeologists has called for a radical revision of the republic's antiquities laws...

ANNOUNCEMENTS

WOOD - James Wood, 68, died on October 31st, 1986...

WANTED

WANTED - Edward, Victorian and all other...

FLATSHARE

PROPERTY - 2 bedrooms, 1 bathroom, 1 living room...

RENTALS

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OVERSEAS TRAVEL

DISCOUNTED FARES - JORDAN, MALDIVAS, MALTA, MALTA...

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WINTER SPORTS

SKI WHIZZY - Skiing, snowboarding, ice skating...

NEW LOW FARES

WORLDWIDE - ALGERIA, ALGERIA, ALGERIA...

TRAVEL WORLDWIDE

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Barclays from £20 - ALGERIA, ALGERIA, ALGERIA...

LIPMANS HIRE DEPT

22 Charlton Cross - ALGERIA, ALGERIA, ALGERIA...

ANNOUNCEMENTS

Captain Antonio - ALGERIA, ALGERIA, ALGERIA...

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NEW LOW FARES

Hattersley warning on pension funds

Continued from page 1 to discourage what Mr Hattersley calls the increasingly short-term perspective of investment;

- Restrictions on the amount of funds which can be invested in certain categories of shares, as practised by some American states;
- Insistence that a certain proportion of funds be invested locally in such categories as housing;
- Legislation to implement proposals by the Wilson Committee, including the idea that at least 50 per cent of boards of trustees of pension funds should consist of workers or pensioners concerned;
- Clarification of the legal position of local authority pension funds to encourage them to delegate fewer investment decisions to outside pension fund managers.

Opening up a new area of potential controversy in local government, Mr Hattersley virtually invited Labour groups running town halls to push the present law to the limit in interfering in pension fund decisions.

He said that a council's opinion obtained by South-west council last year seemed to suggest that "local authorities may be at fault if they delegate investment decisions to outside pension fund managers."

"This would give locally elected councillors, who in turn can consult with representatives of pensioners and employees, the opportunity to develop alternative investment strategies to those served up by their City managers."

There was scope, he said, for more "socially responsible" investment, taking a longer view. That might include not investing in companies with South African connections or targeting investment in the local economy. Socially responsible investment could actually produce a better return than conventional investment.

In his attack on the pension fund managers, the shadow Chancellor said the degree of overseas investment by funds had enabled their pessimism about the British economy to become self-fulfilling. The result had been to affect the British economy in a way which reduced pensioners' income from domestic sources.

Funds had also played a central role in takeover battles which, while producing an inflation in paper values, had not produced a matching growth in real output.

Glamour galore on 'Yup Committee'



Suzanne Dando, the former Olympic gymnast, joins forces with Debbie Moore, founder of the Pisceapple dance studio.

Stars turn out to help Tories win young vote

Continued from page 1

October at its Smith Square headquarters after Mr Moore had been given the youth brief by the Prime Minister. It was there that the decision to divide the committee into the two separate groups was taken.

Mr Trippier's new advisory group is charged with finding "policies to attract the young". The party professionals are charged with "presentation and organization".

Finding the right stars for the Tory Party has not been easy. As Mr John Biffen told friends at this year's party conference: "Central Office has been casting about like crazy for some top-heavy coal miner's daughter to take on Billy Bragg." Samantha Fox was considered and rejected. A proposal that Culture Club

drummer Joo Moss be co-opted had to be dropped when he was charged with drugs possession.

The selection of the professionals also posed problems. Shirley Stott, the Director of Youth in Central Office who fell out of favour following the row over the allegations by Tory students that Harold Macmillan was a war criminal, has not been included; nor have either Jane Stott or Mark Warrall, her two assistants. Indeed, when questioned about it at its inception, they seemed completely ignorant of its existence.

Both the left-inclined National Young Conservatives and the right wing Federation of Conservative Students, the two established youth wings of the party, have been excluded on the grounds that they could not possibly work together.



Pop star Bev Bevan and Miles Copeland, manager of the Police pop group.

Frank Johnson in the Commons Labour plays the conspiracy game

Play was resumed in Labour's two current conspiracy theories yesterday.

One of them is that Conservative Central Office "leaked" on various Tory witnesses not to give evidence in the libel action which the two Conservative MPs brought against *Panorama*.

The other goes under the general title of "Westland".

That these two British conspiracies are enjoying especial prominence should not detract from the party's continued membership of the international Permanent World Conspiracy League.

This is for people who believe in, or at least want to make other people believe in, a Permanent World Conspiracy involving the CIA, the multi-national corporations, phone-tapping of CND, fornicable heterosexuality, etc.

But the party's Conspiracy Rules Committee, the special ultimate body at national level, realises that to sustain public interest in the game in between big international fixtures, smaller, five-a-side conspiracy theories have to be played containing only British conspirators.

Hence the alleged Central Office "leaking" scandal. This involves only Mr Tebbit and a previously unknown Central Office legal adviser called Mr Mitchell.

Hence to "Westland", which has a larger, but still manageable team of conspirators including the Prime Minister's press secretary, the Yorkshire all-rounder, Mr Bernard Ingham, and the Department of Trade and Industry press officer, the women's free-style leader, Ms Collette Bowe. All are under the captaincy of the Prime Minister.

At Question Time yesterday, Mr Tam Dalyell, the member for Linlithgow, opened for Labour by asking the Attorney-General, Sir Michael Havers, what recent communications he had received about Westland. Sir Michael replied that he had received three letters, all from MPs asking him about his role in the inquiry into the disclosure of the Solicitor-General's letter.

(For the benefit of readers unfamiliar with the alleged conspiracy, both the Solicitor-General's letter, and the Attorney-General's inquiry into the disclosure, are complicated parts of the plot

which are not going to be explained here.)

Mr Dalyell, in a supplementary question, asked Sir Michael about the truth or otherwise of a Sunday newspaper story which had said the Attorney-General had threatened to send the police around to Number 10 unless an inquiry was started into who leaked the Solicitor-General's letter.

Sir Michael replied that he had nothing to add to his original reply. This was interpreted on the Labour benches as further proof of conspiracy.

Mr David Winnick, Labour member for Walsall North, said the Attorney-General's reply was "extraordinary" and an admission that he had indeed tried to "threaten" Number 10. Sir Michael replied that his original answer "in no way confirms" the newspaper report. But by then Labour members had decided that the original reply had done the opposite.

But one note of caution must be entered. These Labour members "Westland" although evidence suggests that most people are bored comatose at the very mention of the subject.

What evidence? Well, the lack of interest even among the broad mass of Labour MPs, as opposed to yesterday's hardened Westland enthusiasts. Last Wednesday evening, when the House spent the whole sitting debating the subject, few Labour members were in the seats by 10 o'clock.

They doubtless share the rest of the country's view: Mrs Thatcher did wrong. But the evidence is not a "smoking gun". It is at best a smoking parking ticket. None of this will deter Mr Dalyell.

Nor will Mr Dale Campbell-Savours, the Labour member for Worthington, be deterred. He is the Tam Dalyell of the Conservative Central Office-Panorama affair.

Yesterday he raised the "interference with witness" issue with the Attorney-General - Attorney-General's question time being the traditional *Panorama* Playtime.

"There is a tape in existence which will come out and which will prove it," Mr Campbell-Savours assured the House, as eyes glazed and jaws dropped.

Today's events

Royal engagements

Princess Anne, Chancellor, London University, opens the new extension to the Department of Child and Adolescent Psychiatry, De Crespigny Park, Denmark Hill, SE5, 10, and as Honorary President, the Chartered Institute of Transport, attends their anniversary lunch to celebrate the founding of the institute, the Connaught Rooms, 12, and later attends the opening ceremony of the Hunterian Institute, Royal College of Surgeons of England, 35-43.

Princess Margaret, as Patron, the Heart Disease and Diabetes Research Trust, opens the Cavendish Clinic, Wellington Road, St John's Wood, 3, 30.

The Duchess of Gloucester, Patron, the British Library of Tape Recordings for Hospital Patients, attends the annual meeting, Drapers' Hall, 4, 45.

The Duke of Kent, Vice-Chairman, the British Overseas Trade Board, visits British Aerospace, Warton, near Blackpool, 10, 45.

Prince Michael of Kent, as President, the Institute of the Motor Industry, visits Mar-

Exhibitions in progress

Paintings by Frederick Cummings, sculpture by Sival and silver works by Michael Bolton; Easton Rooms Art Gallery, 107 High St, Ryde, Mon to Sat 10.30 to 1 and 2 to 5, Sun 2.30 to 5 (ends Nov 24).

Land Matters: work by five young photographers. Soley Art Gallery, Mossley Hill, Liverpool, Mon to Sat 10 to 5, Sun 2 to 5 (ends Nov 23).

Focuses at an Exhibition: a visual interpretation of an orchestra and its music; Hatton Gallery, Newcastle University, Mon to Fri 10 to 5, Sat 9 to 4.30 (ends Nov 8).

Music

Concert by Northern Chamber Orchestra, Municipal Hall, Albert Road, Colne, 7.30.

Piano recital by Thomas McIntosh; De La Warr Pavilion, Bexhill, 3.

Concert of Music Theatre; Queen's Hall, Edinburgh, 8.

Recital by Christopher Brayne; Bristol Cathedral, 1.15.

Recital by Mhairi Lawson (soprano) and Lynn Jones (piano); King's Hall, Newcastle University, 1.10.

Concert by the Northern Chamber Orchestra, Municipal Hall, Albert Rd, Colne, 7.30.

Talks, lectures

What Hope for the Humanities? by Prof Bernard Williams; Vaughan Jeffreys Lecture Theatre, Faculty of Education, Birmingham University, 5.15.

Real Wages and Unemployment; by Prof Thomas Wilson; Radcliffe Centre, Buckingham University, Church St, 5.15.

Williams Morris; by Mrs Barbara Morris; Reception Room, Wills Memorial Building, Bristol University, 5.15.

And So to Bath: coaching and coaching roads, by C. Henderson; Banqueting Room, Guildhall, Bath, 1.10.

The Forest Monks of Sri Lanka; by Dr Michael Carrithers; Room 231, Elvet Riverside, Durham University, 7.30.

East Sussex 200 years ago; by Barry Funnell; Rye Art Gallery, 107 High St, 8.

General

Usher Antiques & Fine Art Fair; Colindale Hotel, Belfast, today and tomorrow 2 to 10 (ends Nov 6).

TV top ten

National top ten television programmes in the week ending October 20:

- 1 EastEnders (Tue/Sat) 20.70m
- 2 EastEnders (Thurs/Sun) 20.45m
- 3 20 Years of the Two Rivers 15.35m
- 4 The East Africa Show 12.95m
- 5 Howards Way 12.55m
- 6 Bush Stories 12.25m
- 7 News and Weather (Sat 20.50)
- 8 News 12.00m
- 9 Dales 11.55m
- 10 Every Second Counts 11.55m

Channel 4

- 1 Coronation Street (Mon) Granada 16.55m
- 2 Blind Date LW1 15.50m
- 3 Dumpy and Malaplace LW1 12.20m
- 4 A Team (TV 13.05m)
- 5 Executive Stress Times 13.00m
- 6 Crossroads (Tue) Central 12.15m
- 7 International Scooter (Tue) Granada 11.55m
- 8 Coronade Farm (Tue) Yorkshire 11.45m
- 9 Crossroads (Thurs) Central 11.40m
- 10 3-2-1 Yorkshire 11.40m

Channel 5

- 1 Family Towers 10.15m
- 2 The Life and Loves of A She Devil 10.15m
- 3 MASH 8.00m
- 4 New Wednesdays 7.55m
- 5 Spooker Highlights (Sun 22.25)
- 6 James Montgomery, 1945-1985
- 7 Alex Smith and Jones 5.55m
- 8 World Safari 5.50m
- 9 International Tennis and Snooker (Sun) 4.55m
- 10 T Takes A Worried Man 2.50m

Breakfast television

The average weekly figure for viewers at peak times (with figures in parentheses showing the reach - the number of people who viewed for at least three minutes):

SBC: Breakfast Time: Mon to Fri 2.3m (8m)

TV-am: Good Morning Britain Mon to Fri 2.3m (10.8m) Sat 2.5m (8.0m) Sun 3.6m

Roads

The Midlands: M5: Contrailow between junctions 4 and 5 (Bromsgrove and Droitwich) overnight lane closures at beginning of week.

Wales and West: M4: Contrailow between junctions 16 and 17 (Swindon and Chippenham) and junctions 6 and 7 (Blackpool and Garstang) exits delays especially at weekends. M62: Contrailow E of junction 33 (A1) care required.

Scotland: M74: Contrailow S of junction 6 delays Aberdeen. Bon Accord St closed for Streepole work between Union St and Langstone Place, Glasgow. Sauchiehall St closed between Douglas St and Rose St.

Information supplied by AA

The pound

Bank Buys Bank Sells

Australia \$	2.25	2.165
Austria Sch	21.56	20.25
Belgium Fr	65.70	60.16
Canada C\$	2.05	1.93
Denmark Kr	11.46	10.18
France F	7.52	7.02
Germany DM	3.55	3.23
Italy L	202.00	204.00
Japan Yen	150.00	139.00
Netherlands Gld	1.12	1.06
Spain Ptas	210.00	199.00
Sweden Swk	4.75	4.35
Switzerland Fr	20.72	19.15
USA \$	1.67	1.62
Yugoslavia Dr	90.00	70.00

Rates for small denomination bank notes only as supplied by Barclays Bank PLC.

London: The FT index closed up 8.7 at 1294.1.

Anniversaries

Births: Galdo Real, painter, Bologna, Italy, 1575; Augustus Toplady, clergyman and hymn writer, Farnham, Surrey, 1740; James Montgomery, poet, Lancaster, 1771; Edna Phillips, novelist and dramatist, Rajasthan, India, 1862; G.E. Moore, philosopher, London, 1873.

Deaths: Felix Mendelssohn, Leipzig, 1847; Paul Delvaux, painter, Paris, 1859; Wilfred Owen, poet, killed in action, France, 1918; Gabriel Faure, Paris, 1924; Mamiel Aziza y Laredo (2.30); Housing and Planning Bill, Commons amendments. Deacons (Ordination of Women) Measure.

Parliament today

Commons (2.30): Public Order Bill and Housing (Scotland) Bill, Lords amendments. Motion on Channel Tunnel Bill.

Lords (2.30): Housing and Planning Bill, Commons amendments. Deacons (Ordination of Women) Measure.

Lighting-up time

London 4.50 pm to 6.51 pm

Bristol 5.00 pm to 6.40 pm

Edinburgh 4.57 pm to 6.57 pm

Manchester 5.01 pm to 6.45 pm

Pennance 5.24 pm to 6.48 pm

Yesterday

Temperatures at midday yesterday: C. (below), F. (in), max. min.

London 10.21 10.21 10.21

Manchester 10.21 10.21 10.21

Edinburgh 11.00 11.00 11.00

Belfast 11.00 11.00 11.00

Cardiff 11.00 11.00 11.00

Sheffield 11.00 11.00 11.00

Nottingham 11.00 11.00 11.00

Leeds 11.00 11.00 11.00

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Weather forecast

A ridge of high pressure will build over southern Britain, with a moistening W to SW airflow in the north.

6 am to midnight

London, SE: central S, E, SW England, East Anglia, Midlands, Channel Islands, S Wales: Mainly dry, sunny intervals; wind W light or moderate; max temp 18C (65F).

N Wales, NW, Central N, NE England: Sunny intervals, becoming cloudy later, but remaining dry; wind SW, moderate or fresh; max temp 11C (52F).

Lake District, Isle of Man, Borders, Edinburgh, Dundee, Aberdeen, SW Scotland, Glasgow, Central Highlands, Northern Ireland: Sunny intervals, becoming cloudy later with occasional rain or drizzle; wind SW moderate or fresh; max 11C (52F).

Orkney, Shetland: Cloudy, occasional rain or drizzle; wind SW, fresh or strong; max temp 9C (48F).

Outlook for tomorrow and Thursday: Changeable. Near normal temperatures. Rather windy at times in the north.

SEA PASSAGES: S North Sea, Strait of Dover, English Channel & SW NW: backing SW moderate; rain; visibility good; max 11C (52F).

Irish Sea: Wind W moderate backing SW fresh or strong; rain later; visibility good; max 11C (52F).

Discovery of the Gunpowder Plot, 1605. United Nations Educational, Scientific and Cultural Organization (UNESCO) established, 1946.

Parliament today

Commons (2.30): Public Order Bill and Housing (Scotland) Bill, Lords amendments. Motion on Channel Tunnel Bill.

Lords (2.30): Housing and Planning Bill, Commons amendments. Deacons (Ordination of Women) Measure.

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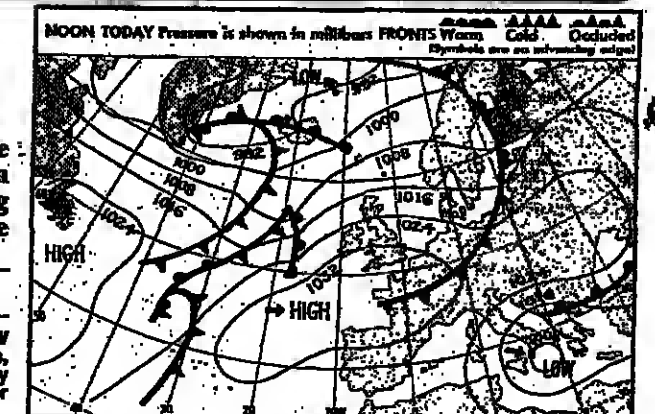
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High Tides

Location	AM	HT	PM	FT
London Bridge	2.40	7.9	2.53	7.5
Avonmouth	2.45	7.9	2.58	7.5
Bristol	2.50	7.9	2.63	7.5
Cardiff	2.55	7.9	2.68	7.5
Exeter	3.00	7.9	2.73	7.5
London	3.05	7.9	2.78	7.5
Manchester	3.10	7.9	2.83	7.5
Nottingham	3.15	7.9	2.88	7.5
Sheffield	3.20	7.9	2.93	7.5
Leeds	3.25	7.9	2.98	7.5
Sheff	3.30	7.9	3.03	7.5
Sheff	3.35	7.9	3.08	7.5
Sheff	3.40	7.9	3.13	7.5
Sheff	3.45	7.9	3.18	7.5
Sheff	3.50	7.9	3.23	7.5
Sheff	3.55	7.9	3.28	7.5
Sheff	4.00	7.9	3.33	7.5
Sheff	4.05	7.9	3.38	7.5
Sheff	4.10	7.9	3.43	7.5
Sheff	4.15	7.9	3.48	7.5
Sheff	4.20	7.9	3.53	7.5
Sheff	4.25	7.9	3.58	7.5
Sheff				

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السنة الثالثة

TUESDAY NOVEMBER 4 1986

Executive Editor
Kenneth Fleet

STOCK MARKET

FT 30 Share
1294.1 (+8.7)
FT-SE 100
1639.2 (+7.1)
Bargains
36712 (37598)
USM (Datastream)
126.66 (+0.41)
THE POUND
US Dollar
1.4110 (+0.0055)
W German mark
2.9109 (+0.0128)
Trade-weighted
68.7 (+0.3)

Decline in oil price

The oil price retreated yesterday after last week's strong gains. The price of Brent for delivery in December closed 50 cents lower at \$14.30 a barrel.
But optimism about the long-term direction of the price in the wake of Sheikh Yamani's dismissal helped sterling - aided by a strong dollar - gain 55 points to \$1.4110.
The pound rose from DM2.8982 to DM2.9137 while the effective exchange rate was up 0.3 against its previous close at 68.7, after opening at 69.0, the best level for a month.
Optimism on interest rates helped the FT 30-share index gain 8.7 to 1294.1.

Bus buyout

Cheltenham & Gloucester Omnibus Company yesterday became the fifth National Bus subsidiary to be sold under the Government's privatization programme with a successful management buyout being headed by Mr Mark Thomas, the managing director. The 560 staff will be given the chance to participate in a profit-sharing or share option scheme.

WG sale

Waterford Glass has sold its loss-making Smith Group for a nominal price - Mr Bill Cullen. The sale will result in an extraordinary loss of £1.5 million for Waterford. The profitable Smith Self Motoring car hire company is excluded from the sale.

£1bn turnover

Interim pretax profits at Associated British Foods rose 16 per cent to £72.2 million in the six months to September 27. Turnover rose 10 per cent to £1 billion and the interim dividend was increased by 16 per cent to 8.8p.
Tempos, page 29

Tapstock goes

The Government tapped stock 10 per cent conversion 1996 was exhausted at tender yesterday with a striking price of 84.94. The £250 million stock was the largest of four tranches announced on Friday.

Pineapple buy

Pineapple Group is to buy Golden Key Promotions for £500,000 cash plus a further payment according to profits. Golden Key sells promotional incentive schemes based on provision of free accommodation at 200 hotels.

Booker deal

Booker has acquired Nature's Way Holdings, a private chain of health food shops and restaurants, for £3.1 million cash.
Wall Street 26 Foreign Exch 29
Com News 26 Traded Opt 29
Osprey 27 Unit Traded 30
Stock Market 27 USM Prices 30
Money Mkt 28 Share Prices 31

MARKET SUMMARY

STOCK MARKETS

Table with columns for New York, Dow Jones, Nikkei Dow, Hang Seng, etc. and their respective values and changes.

INTEREST RATES

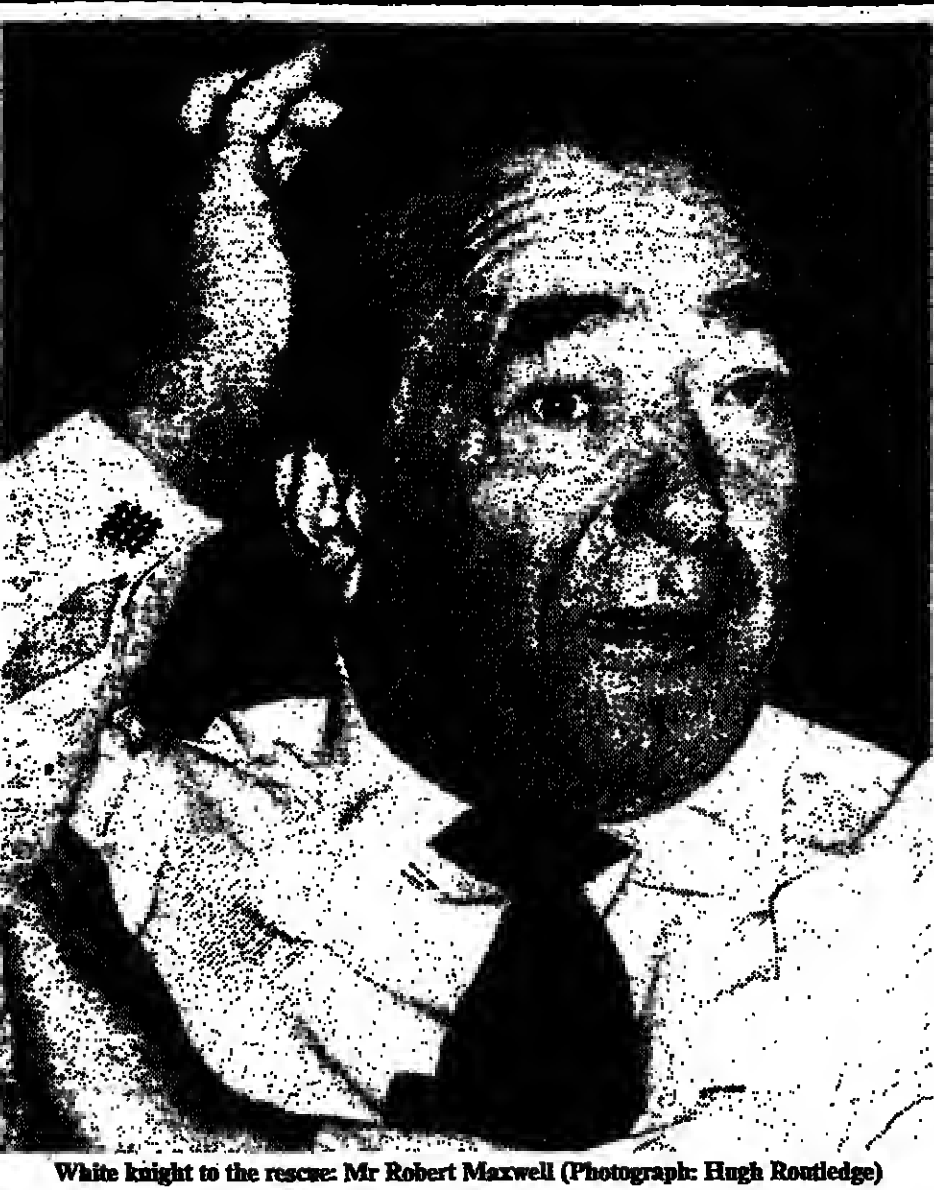
Table with columns for London, Bank Base, 3-month Interbank, etc. and their respective rates.

CURRENCIES

Table with columns for London, New York, E: \$1.4110, etc. and their respective exchange rates.

Maxwell offshoot makes surprise £287m bid for AE

Mr Robert Maxwell's Hollis group yesterday emerged as white knight to the beleaguered automotive engineering company AE in a surprise £287 million takeover bid.
The move came less than a week after the City Takeover Panel gave permission for a renewed bid from Turner & Newall, whose first hotly-contested offer failed by the narrowest of margins.
Turner & Newall said last night that it had no intention of accepting the terms of the Hollis offer, which it said seemed to be lacking in the principal areas identified by AE in their defence to T&N's first approach.
Sir Francis Tombs, T&N's chairman, added that AE's acceptance of the Hollis offer was "inexplicable and hardly in the best interests of shareholders."
"Hollis has no background in engineering or even any experience in the automotive industry," he said.
Sir Francis expressed surprise that the board of AE should be recommending an offer from Hollis which has a cash alternative of less than the 266p value of the T&N bid on the day before it lapsed.
Even though the Hollis/AE deal has the agreement of both boards, T&N still retains a near-30 per cent stake in AE and would be powerfully placed if it decided to re-enter the fray.
The move by Hollis puzzled the City for the company, a subsidiary of Mr Maxwell's master company Pergamon, is far smaller than AE. The bid is, in effect, a reverse takeover with Hollis shareholders set to receive only 17 per cent of the equity of the combined group. It leaves AE's chairman Sir John Collyer in command of the enlarged board.
Last weekend there was speculation that AE and its advisers were in pursuit of a white knight, though Hollis was not thought to be on the list of likely candidates.
Sir John, who has fiercely opposed the T&N approach, said yesterday that his board was excited at the prospect of an opportunity to continue AE's successful business strategy.
It was also pleased that it and AE's employees are to play a central role in the plans of Hollis to develop as a significant force in manufacturing engineering, he added.
The AE board was convinced that Hollis's intended strategy of encouraging high technology was consistent and compatible with its own objectives.
The idea of the merger came via an approach from Mr Maxwell to Sir John in the middle of last week.
Last month Mr Maxwell announced that Hollis had plans to increase its sales and market capitalization from £130 million and £80 million respectively by more than five times over the next five years.
The terms of the Hollis offer value AE at 287p a share with a cash alternative of 266p per AE share.
Feature, page 27



White knight to the rescue: Mr Robert Maxwell (Photograph: Hugh Routledge)

Four directors go in L&C shake-up

London and Continental Advertising Holdings, the outdoor advertising company, yesterday announced a dramatic rescue package to arrest losses and raise new capital.
The package involves the resignation of four directors, redundancies for ten per cent of the staff and a £7.4 million fund-raising exercise which will introduce a 30 per cent shareholder who will have four seats on the board.
Moreover L&C, which announced half-year losses of £36 million in September, will make a full-year loss and, according to its chief executive, Mr Christopher Perry, will do no better than break even in 1987.
Mr John Gollfar, chairman of L&C, is resigning with his two co-founders - Mr David Harris, deputy chairman, and Mr Ronald de Young, a director and former managing director. Lord Bellwin, a non-executive director, is also stepping down.
In September a controversy arose involving Mr Gollfar and Mr de Young who, between them, sold 500,000 shares in L&C shortly before announcing a downturn in profitability at the company's annual meeting.
The resignations come as part of the terms of a £7.4 million financing package provided by an Australian advertising group, which in the past two weeks has taken an 8.23 per cent stake in L&C.
The package comes in the form of a rights issue of 6.7 million new L&C shares at a 7p premium to yesterday's opening price of 103 pence. L&C fell 4p on the announcement to 99 p.
Piccadilly House, an associate of the privately-owned Griffin Group of Australia, is underwriting the rights issue and proposing to take four board seats. The intention is for Piccadilly House to take its 8.23 per cent to 29.8 per cent if, as expected, none of the rights are taken up.
Any take-up of the rights by shareholders will result in Piccadilly House purchasing shares to bring its total stake to the 29.9 per cent stake it desires. Four Piccadilly House appointees will replace the outgoing L&P directors.

Takeover talks at US bank

From Bailey Morris Washington
Directors of BankAmerica Corporation met in closed session yesterday to consider an unwelcome takeover offer from First Interstate Bancorp, as reports circulated that Citicorp, the largest US bank, had also made a firm bid.
Although neither side would comment on the Citicorp overture, it had been reported earlier that the New York banking company was interested in acquiring all or part of BankAmerica to gain a foothold in the large California market.
Analysts said, however, that an outright acquisition was unlikely because of interstate banking laws in force until 1991.
But Citicorp has found a way to circumvent the laws, according to the New York Times, which reported that the bank had notified BankAmerica it was prepared to make an offer more attractive than the \$22 a share offered by First Interstate.
A merger of Citicorp and BankAmerica, the two largest banks in the United States, would create a banking giant, larger than any in the world. Such a proposed merger would be closely scrutinized by federal regulators.
Earlier, in published interviews, BankAmerica officials indicated they did not welcome the first Interstate offer which was raised from \$18 a share. Mr A W "Tom" Chansen, the new chief executive, said he did not return to BankAmerica to preside over its sale to First Interstate.
Goodyear Tire and Rubber said it is contacting potential buyers of its Celcor Oil and Gas unit as part of a restructuring plan the company expects to unveil within the next two weeks.
Goodyear is expected to be the target of a joint takeover bid by Sir James Goldsmith and Hanson Trust.
American Hoechst will make a cash tender offer for all the shares of Celanese at \$245 a share, the companies said.
Tempos, page 29

Outlook gloomy, says ABCC survey

The Association of British Chambers of Commerce is gloomy about business prospects and has sent "disturbing" evidence from its latest survey to Mr Nigel Lawson, the Chancellor of the Exchequer.
Export prospects have stagnated and the employment outlook is bleak, the ABCC says, reporting on the findings of its Regional Business Survey for the third quarter.
Mr Roger Burman, chairman of the ABCC's Economic and Industrial Committee, said in a letter to the Chancellor: "While there has been a slight increase in the trend of orders from the home market, orders from export markets have decreased yet again."
The trend for the balance of payments was "extremely disturbing" with a current account deficit of £1.15 billion in the third quarter, Mr Burman added.
ABCC members, of which there are 50,000, welcomed the pound's decline against the European currencies, but the failure of exports to respond sufficiently was explained by uncertainties over the future course of sterling.
Such uncertainties would be removed if the pound was taken into the European Monetary System, the ABCC said.
Interest rates were again cited as the main obstacle to economic expansion, and the survey evidence was taken before the latest one-point rise. Because of high interest rates, employment prospects were bleak in the areas of already high unemployment, including Merseyside, the West Midlands and Wales, the ABCC said.
Mr Burman called on the Chancellor to limit further burdens on companies, including big increases in local authority rates and nationalized industry charges.
The strength of the housing market is reflected in a rise in the number of new homes started in the third quarter, according to official figures. Housing starts totalled 53,300 in the third quarter, up 43 per cent on the 51,000 starts of the second quarter. In the third quarter of last year, there were 49,400 housing starts. The latest quarter's figures were 7.9 per cent up on a year ago.
In September alone, housing starts totalled 19,300, compared with 16,600 in September last year.
The rise in housebuilding activity is entirely within the private sector.
This year's total for housing starts is likely to be the largest since the early 1970s.

LET bid for 1928 is agreed

From London & Edinburgh Trust, the fast growing and highly rated property company, is making a negotiated offer for the Nineteen Twenty-Eight Investment Trust. LET is using its expensive paper to make what is the equivalent of a rights issue to raise £80 million for the purchase.
London & Manchester Assurance Company, which owns 53.6 per cent of the 1928, has accepted the LET offer. LET will sell the investment trust portfolio.
To finance the purchase, LET is to offer new ordinary shares - up to a maximum of 24.2 per cent of its enlarged share capital - and up to 43.18 million 6 per cent preference shares for the whole of 1928's stock at 110 per cent of the formula asset value.
There is an underwritten cash alternative of 100 per cent of 1928's fav - the net asset value minus the costs of closing down.
LET's offer of 110 per cent of fav is unusual for an investment trust but the company says it was prepared to pay a premium for the certainty of having L & M on its side.
Related provisions in the bill which provide for cross-border exchange of information between regulators in different countries will also be brought into force early.
Insider dealing became a criminal offence in 1980. However, to date it has only resulted in seven prosecutions, of which four have been successful.
The Stock Exchange has strengthened its surveillance team and increased the number of investigations into suspicious price movements.
The Government has signed a memorandum of understanding last month with American regulatory bodies providing for mutual exchange of information.
Meanwhile, Sir Kenneth Berill promised that a new set of SIB proposals to ensure that firms have enough capital to run their businesses is likely to be "one of the most controversial so far".
The rules will divide the investment industry into four broad types of business and lay down what financial resources each type requires.
At a London conference Sir Kenneth said that "many cases of fraud and dishonesty arise from initial financial difficulties within a firm."

Strong & Fisher bid for Garnar Booth referred

Strong & Fisher's £20 million contested bid for fellow leather manufacturer, Garnar Booth, has been referred to the Monopolies and Mergers Commission. The main reason appears to be that the combined group would have more than 20 per cent of British lambskin output.
Mr Richard Strong, managing director of Strong & Fisher, said yesterday he was "amazed" by the reference.
He said if the bid did not go through more British lambskins would be exported.
The Office of Fair Trading, which recommended the reference, had missed the point on the international nature of the market, he added. Exports of lambskins have risen from 30 per cent of British output in 1970 to more than 60 per cent at present.
Sir Kenneth Newton, chairman of Garnar Booth, said he was pleased by the Secretary of State for Trade and Industry's decision. He contended that the combined group would secure less of the lambskin supply.
He said there were worries among the smaller British tanners about losing raw material supply, if the two largest companies in the industry merged.
There was also anxiety among Garnar employees not involved in the clothing leather business about job security.
Strong & Fisher had won control of 19.23 per cent of Garnar, including its 14.9 per cent stake.

New imagers by Oxford

Oxford Instruments, the world market leader in magnetic body scanning equipment, is to launch two new diagnostic imaging products. They are a low cost compact magnet and an actively self-shielding magnet and will be shown at the meeting of the Radiological Society of North America in Chicago next month.
Oxford Instruments yesterday announced results for the six months to the end of September, 1986. Pre-tax profits rose from £5.6 million to £8.5 million. Turnover increased from £33.8 million to £47.8 million.
Tempos, page 29

DEBENHAMS ESTATE AGENTS

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Mercury cuts prices in fight to win telephone customers

Mercury Communications, the sole competitor to British Telecom, yesterday moved to restore its price advantage over the former state monopoly with reductions of about 12 per cent for long-distance calls.
For customers connected directly to the Mercury network, prime time long-distance calls are reduced by up to 12.5 per cent and standard and economy rates by about 13 per cent.
For smaller customers connected to Mercury's digital trunk network through the local British Telecom lines, long-distance tariffs are down by up to 12.2 per cent during prime time, by as much as 12.5 per cent for standard rate, and 10 per cent for economy.
Rental charges are also reduced for the "Smart Box" telephone, which permits access to the Mercury system.
Charges for local calls and trunk calls up to 36 kilometres are unchanged, as are installation charges, and leased line services.
The changes, effective from yesterday, have restored Mercury's previous competitive edge and mean that large users are offered an average saving of between 17 and 24 per cent on trunk routes.
The next step in the battle for customers will be the planned introduction by British Telecom of its Optional Calling Plan, which will offer large business users a discount in return for an annual fee.
The Office of Telecommunications, the government watchdog of the industry, is expected to pronounce soon on the acceptability of the proposals.
Mercury also welcomed OfTel's judgement that British Telecom's "rebalancing" of charges is largely complete.
Over the past two years British Telecom has been removing the subsidy of local calls by long-distance calls, to help meet the challenge from Mercury.

MAIN PRICE CHANGES

Table with columns for RISES, FALLS, GOLD, and NORTH SEA OIL, listing various commodities and their price changes.

Big league player who is no longer in it for the money

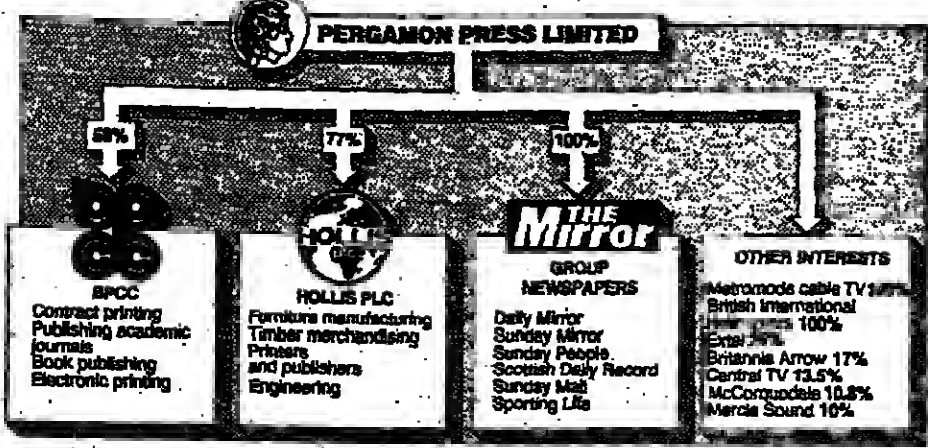
Only 15 years ago the business career of Mr Robert Maxwell lay in ruins. Today he runs companies worth considerably more than £1 billion and publicly declares an ambition to triple the size of his empire. Yesterday's £287 million bid for the automotive engineering group AE is the biggest and most spectacular step in that direction.

The rise and rise of Robert Maxwell is a remarkable chapter in the history of post-war British business; the fact that he has shrugged off so much personal criticism of his abrasive style and aggressive methods makes him a man to reckon with.

Mr Maxwell has never been one to take no for an answer. Even when his fortunes were at their lowest ebb, after the failure of his bitter struggle for control of the *News of the World* and after harsh criticism by the Department of Trade, he talked always as though he would become top dog in the end.

"When I have control of a national newspaper group..." he would say to friends during the 1970s when it appeared the most unlikely thing in the world.

"I am the only man who can deal with the Fleet Street print unions," he asserted when they were at the height of their powers and when it seemed



With a £287m bid in the arena, the Maxwell style comes under scrutiny

an establishment figure — not even an MP, tub-thumping on behalf of an "I'm backing Britain" campaign in support of domestic manufacturing industry.

But if there is one thing that the 63-year-old former Czech refugee has demonstrated repeatedly, it is a skill for getting out from under.

The web of interests under his direct control now includes a national newspaper company, Mirror Group Newspapers — and he did indeed show consummate skill in dealing with the print unions. Far from being crushed by the DTI verdict that he could not always be trusted to exercise proper stewardship of a public company, he controls a couple and has share stakes in several more.

His rescue of the near-bankrupt British Printing Corporation was a Maxwell classic. It required a gambler's belief that the company could be rationalized in the face of furious opposition from the unions and that an immensely profitable core would emerge against all the odds.

He snapped up almost 30

per cent of BPC and when trading continued to deteriorate, he put in a further £8 million in a make-or-break investment. It was a move that could be fairly described as going for broke, giving Maxwell almost 80 per cent of the equity and with no-one else to blame if the rescue

(now re-named British Printing and Communication Corporation) paper in an investment trust bid — effectively a disguised rights issue — the rehabilitation was well under way.

A similar but much bigger deal last September underlined the fact that Mr Maxwell has come in from the cold.

He bought the Philip Hill Investment Trust for more than £350 million and liquidated the portfolio smoothly. Lots of the City's big investment names were happy to accept BPC paper. Along the way Mr Maxwell has picked up top drawer friends such as Morgan Grenfell and Mr David Stevens, chairman of United Newspapers.

As his financial clout increased so he has shifted to overdrive his involvement in a string of deals. So far this year he has acquired a US publisher for \$117 million (£83.6 million), paid £13.5 million for British Airways' helicopter interests, spent \$153 million (£109.3 million) on an American printing house, rescued the ailing crane-maker Stothert & Pitt

and acquired the Grosvenor engineering group.

He has designs on Exel, the financial and sporting information group, and has become deeply involved as a major stakeholder in the bid battle for McCorquodale, the banknote printer.

Yesterday's bid for the beleaguered AE group showed Mr Maxwell putting his money where his mouth is in pursuit of an aim to build the Hollis group (which he bought for £4 million in 1982) into a major engineering group with a high technology bias.

The ambition of Mr Maxwell could scarcely have come at a better time for AE, which managed to fend off an attack from Turner & Newall by a whisker only to have the Takeover Panel cry "four" and, last week, allow a renewed bid.

To outsiders, it has all the hallmarks of another Maxwell trait, impetuosity, which in the past has led him to step in as saviour, sometimes welcome sometimes not, for a string of companies and football clubs like Oxford United. In this role, Mr Maxwell has cast himself as white knight to the Edinburgh Commonwealth Games and even as a fund raiser for famine relief in Africa.

In business terms he has to

be seen these days as a big league player with the resources and the bravado to walk where angels fear to tread. There remains though the mystery of what drives the man, who still inspires fear and apprehension more frequently than respect. He refuses to disclose who controls his master company Pergamon through an unbreakable Liechtenstein trust.

What is certain is that he has long since passed the point where he is in it for the money.

John Bell
City Editor

Former refugee with a talent for struggling out from under

that any management which took them on was on a hiding to nothing.

Mr Maxwell never made any secret of his enormous ambition to build a publishing empire, even when he was *persona non grata* in the City whose support was essential. A millionaire many times over, who declares his commitment to socialism and maintains extensive links with Eastern Europe, he thrives on eyeball to eyeball confrontation.

He has never at any time looked in danger of becoming

City figures were persuaded that he was worth backing after all

failed after all.

Largely thanks to a personal ability to outface the unions and win agreement on swingeing closures and job losses together with a dealer's eye for the value of the surplus property which resulted, he transformed BPC into one of the largest and most successful printing conglomerates in Europe.

The BPC deal was pivotal, for it persuaded many City figures that Maxwell was worth backing after all, despite the strictures of the DTI. When the Pru accepted BPC

The offer for AE shows him putting his money where his mouth is

been these days as a big league player with the resources and the bravado to walk where angels fear to tread. There remains though the mystery of what drives the man, who still inspires fear and apprehension more frequently than respect. He refuses to disclose who controls his master company Pergamon through an unbreakable Liechtenstein trust.

What is certain is that he has long since passed the point where he is in it for the money.

John Bell
City Editor

COMMENT Dr Lawson's pound is convalescing

The pound, even if it is no longer the wimp of the currency world, hardly represents a picture of strength and vigour. But its painful climb from the depths has at least given the London markets something to latch on to.

Yesterday, both gilts and equities gained ground, if a little cautiously, as money market rates eased in response to the pound's rise. Gilts rose by up to half a point, and the FT 30-share index almost made it to 1,300. Three-month interbank rate now straddles 11 per cent.

The sterling index ended 0.3 up at 68.7, having touched 69 in the morning. Against the mark, the pound closed another 1.5 pennings up at 2.9132.

Majority opinion is now that base rates can be held at 11 per cent, thanks to the Japanese and the new Saudi oil minister. The Big Bang may even have helped by giving market participants something to worry about other than the direction of interest rates. And the optimism in the gilt market yesterday, according to John Sheppard of Warburg Securities, arose from the fact that the fringes are now occupied by those who believe that the next move in rates will be downwards.

Such talk is premature. Market opinion can change very rapidly — for example with a bad set of figures for the official reserves today — but the pressure, most decidedly, has eased.

And this is rather important for Mr Lawson in the run-up to the election. In January, the crisis passed with a single one-point rise in base rates. Should the same thing happen again, the markets will begin to think that this is the norm. And that will be invaluable when political factors grip the pound.

The Japanese discount rate cut, whether followed by a US move, has at least reminded the markets in London that interest rates can go down as well as up. A cut in rates in Britain probably requires a reduction

by the Bundesbank — and this was swiftly ruled out last week. A month ago, the Bank of Japan was just as firm in its rejection of lower rates.

The prospect of oil prices at \$18 or \$20 a barrel has emerged with the replacement of Sheikh Yamani as Saudi Oil Minister by Sheikh Nazer. It may not come about but the possibilities help Mr Lawson out in two ways.

The first is the direct impact upon sterling which is already showing itself. The second is the effect on the Government's finances, which will come under close scrutiny with the Treasury's autumn statement, perhaps on Thursday next week.

The public spending numbers are widely expected to be rather dodgy. The Chancellor has to present an unchanged public spending plan of £144 billion for 1987-88 and there is a limit, probably £2.5 billion, on how small the reserve can be.

The markets will be on the look out for creative accounting and helpful assumptions, even if autumn statements these days are stripped of much useful information.

When this is lined up against the near certainty of pre-election tax cuts in the Budget next March, the computers of brokers' economists, like most other computers in the City just now, start to go haywire.

But if oil prices are rising and if non-oil revenues continue strong, the sums start to look a little tidier. Pre-election spending and tax cuts might be achieved without the sort of post-election consequences which characterized the Howe-Lawson changeover in 1983.

We are not yet out of the woods on base rates. It has been a while since we have had a winter without a sterling crisis. But perhaps the Chancellor has a vested interest in not letting complacency settle in too quickly.

After all, the mere avoidance of another rise in rates could be sufficient carrot for the equity market readying itself for British Gas.

Sweetness and fight

The stakes in the battle between Ferruzzi and Tate & Lyle for control of British Sugar have been raised over the past few months.

Tate's £480 million offer last May for the whole of S & W Berisford, owner of British Sugar, is now well below the going rate. Ferruzzi is offering about £400 million for 70 per cent of BS, putting a value of £570 million on 100 per cent.

S & W Berisford, including its commodity trading interests, is valued at only £246 million on the stock market. Ferruzzi is clearly prepared to pay a generous price for its entry into the British sugar market.

Tate & Lyle may think Ferruzzi's price a bit steep but it is not giving up the fight. Neil Shaw, chairman of Tate, pointed out yesterday that Ferruzzi's impending deal is still subject to approval by the Monopolies and Mergers Commission and then to approval by Berisford's shareholders. Certainly Tate will still be there with an alternative when and if MMC clearance comes.

It has been encouraged by a recent Gallup poll it commissioned among 500 British sugar beet farmers. Given

the choice of Ferruzzi or Tate, those with a view voted 85 per cent for Tate and only 5 per cent for Ferruzzi.

The battle for the hearts and minds of the farmers has been waged by both sides in the fields of East Anglia and the Midlands for the past two months. Whether the farmers' opinion will have any effect on the MMC is a moot point.

Tate is clearly at a disadvantage, compared with Ferruzzi, when it comes to financial muscle. It has an outside chance that the MMC will accept its argument that the British sugar industry should speak with one national voice and that its potential 90 per cent monopoly of the British market pales into insignificance compared with Ferruzzi's dominance in the European Economic Community market.

However, the betting is that either both will be allowed to bid or both will be disallowed. If the MMC waves both on, there is still much to play for. Ephraim Margalies, Berisford's chairman, is nothing if not a trader. A deal with Ferruzzi this week is not necessarily a deal forever.

Boom in gilts turns on Pöehl

The authorities have been rapping with the gilts market in the most unambiguous way imaginable during the past week. Something is afoot.

First, the market was offered stock which could hardly fail to evoke sweet memories. Treasury 10 per cent Convertible 1991, which went on sale by tender last Wednesday, was crafted in much the same way as Exchequer 10 1/4 per cent 1989, the wonder stock of early 1985, which led the global bonds boom at the beginning of the year.

After a uncertain start, retail demand developed for Treasury 10 per cent towards the end of last week and the stock traded up to a very reasonable premium. At one point yesterday, it was well over one point ahead of the nominal par price of £40 per cent.

Traders who tended successfully are feeling well pleased. So too are the authorities, who have succeeded in coaxing \$400 million out of the market's sticky paws.

Not content with this success, the authorities then decided to play both ends against the middle on Friday by announcing fresh tranches in the order of £400 million. This is a very much old-style funding, with the authorities selling directly into the secondary market.

But the net effect has been the same. Insatiable demand for Government stock has developed. The tapets had been sold by early yesterday morning.

Not the least reason for this may have been the coded message contained in the block of tapets. The arrangement of the coupons, taken in

items of the maturities of the stocks describes a falling sequence, a structure which in the recent past has foreshadowed a drop in base rates.

The authorities appear to be hinting that base rates may fall shortly towards 10 per cent, perhaps by some half point at the start. "What's all the trouble about, boys," the Old Lady is drawing, very Dietrich and sure-lidded. "Forget about our little gilts recently, and spend your money and enjoy yourselves. You have nothing to fear."

The authorities want the market to gloss over the ill-tempered trading of October when the Chancellor steadfastly refused to allow base rates to rise by some two points to 12 per cent. They are offering such attractive stock by way of intimating that the crisis is over. Something has pushed ahead on the exchanges.

Oil prices may well now firm, with a new Saudi Oil Minister at the helm of Opec. Over-supply of credit in the money markets is steadily pushing period rates lower.

Enter Gergil at this juncture, wagging a scaly forefinger. "Times Demons dona ferentes," he screams before vanishing back into his Underworld pit — I fear Greeks bearing gifts or, freely translated, be careful about those smooth-talking chaps round at the Bank.

There are real reasons for not heeding his warning about current British gilt yields, even though returns are currently well over 11 per cent. The authorities' principal motivation during November will be to ensure the successful flotation of British Gas. That is why the base rate talk is so

important. Even a smallest would help to promote Stock Market buoyancy, a vital ingredient for an impressive piece of privatization.

But any strong gilts rally which accompanies a base rate cut, in theory, robs holders of Government stock of the yield protection they require against rickety sterling, post British Gas.

It should be pointed out that British credit policy has not changed a lot in the course of the past few months. Rapid broad money growth is still capable of wreaking havoc on the currency.

The speech by the Governor of the Bank of England to Loughborough University effectively reopened the entire question of broad money targetry via the Governor's Delphically-expressed ambivalence about credit policy.

Yet the whole question of the interplay between Government and Central Bank can be analysed, in a far broader context, after the Summer-Baker deal announced last week. The cut in the Official Discount Rate in Japan looks like a *quid pro quo* to the US ahead of Congressional elections.

But the commitment to honouring the current exchange rate of Yen 160 to the dollar, over the longer term, to bring about a switch in US credit policy, not least because the US has now formally acknowledged that it will seek to trim its deficit via dollar devaluation. On this basis, the Fed will not seek shortly to ease. Pro firms, it may tighten.

But has an Anglo-German pact, similar to the Nippon-USA agreement, been hatched through some form of secret

Dover Treaty between the Prime Minister and Herr Pöehl, President of the Bundesbank?

Traders with long memories will recall that at the height of the latest sterling crisis, Herr Pöehl appeared in London, talked to a few people, and wrought calm in turbulent markets as if by magic. Later, the German central banker appeared to hint that he could guarantee support for sterling unconditionally and indefinitely.

Significantly, the Germans have not cut their rates in sympathy with the Japanese, treating that move purely as a feature of a localized bilateral deal involving the US and Japan.

Germany is sticking to her austere interpretation of monetary targetry as justification for not easing. This in turn leaves the British authorities in something of a quandary. They cannot continue to enjoy the support of the Bundesbank in foreign exchange markets while running an expansionist credit policy, part of which consists of expedient rate cutting.

Any gravitation by Britain into the German orbit may well be gradual. Over a period of time, a more stable relationship between broad money growth and GDP may develop. Germany may not insist on too much the soon, assuming Britain continues to seek assistance for sterling.

But the repositioning of the world which seems to be taking place leaves gilts perhaps locked into a very narrow trading range, rather than poised to enjoy an absolute drop in returns.

Christopher Dunn

Flotation of Stanhope is confirmed

Mr Stuart Lipton, joint developer of schemes such as the £500 million Broadgate development at Liverpool Street station, London and Stockley Park, the 2.5 million sq ft business park near Heathrow Airport, is to bring his private company Stanhope Securities to the market within the next few weeks.

Conservative estimates put Stanhope's value at more than £100 million.

Stanhope revealed its plans with its partner Rosehaugh, for the Spitalfields Market site on the eastern edge of the City yesterday. The developers are bidding to build 750,000 sq ft of offices on the site.

ALPHA STOCKS									
These prices are as at 6.45pm									
1986	Price	Change	1986	Price	Change	1986	Price	Change	1986
High	Low	Company	High	Low	Company	High	Low	Company	High
363	248	Alcon-Lyons	306	312	-4	13.8	4.4	14.1	798
174	126	ASDA-MFI	188	170	+18	2.5	2.5	1,000	109
327	287	BTI	282	292	-10	8.8	8.8	20.5	1,000
428	328	GAT	489	498	-10	18.4	3.9	12.2	3,000
690	628	Barclays	640	636	+4	28.7	5.7	7.1	244
840	820	Barrac	740	745	-5	21.7	2.9	15.9	227
843	818	Bechtel	825	837	-14	17.1	3.9	16.1	2,900
728	626	Blue Circle	610	612	-2	30.0	4.9	8.7	117
396	277	BOC	285	340	-11	14.1	4.2	12.9	592
188	142	British	228	224	+4	10.1	4.3	15.2	4,000
288	210	Boots	478	473	+5	23.4	4.9	10.0	...
828	821	Br Aerospace	807	890	-16	48.8	7.1	7.5	2,400
706	616	Br Petroleum	180	182	-2	10.7	5.8	11.2	8,500
280	177	Br Telecom	148	150	-2	9.3	3.0	10.3	7,000
210	98	Britton	98	98	0	8.8	8.2	4.0	7,500
355	296	British	292	292	0	6.8	2.3	23.2	2,100
355	296	Cable & Wireless	332	334	-2	8.8	8.0	18.2	3,000
369	277	Cadbury Schweppes	188	180	+8	6.7	4.8	22.1	1,600
188	142	Car	285	287	-2	17.2	8.1
396	277	Com Union	285	287	-2	17.2	8.1
706	616	Con Galdfields	628	633	-5	35.0	3.5	10.0	600
315	180	Courtauld	308	307	+1	9.3	3.0	10.3	1,700
498	218	Diageo Grp	380	382	-2	8.4	7.4	25.0	1,200
355	296	Fluoro	292	292	0	8.4	7.4	25.0	1,200
355	296	Gas & Water	332	334	-2	34.3	4.0	21.4	650
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TEMPUS Little to go for in Associated British Foods' shares

It is not every day that you can buy a food company for less than half the going rate. Yet that is all the market is willing to pay for Associated British Foods.

Stripping out cash and investments of 202p from the share price of 293p, the food companies, which are capable of earning more than £10 million for tax, are valued at only 93p a share, implying an after tax multiple of just over 5 (assuming a 35 per cent tax charge).

ABF's milling and baking side comprises roughly half its business worldwide, and this has been flat so far this year. However, the other half - the myriad of small companies involved in yeast, starch, canning, ice-cream and other activities - have all shown big improvements, the result of a heavy investment programme in the past five years.

Thus the group was able to report interim profits, before investment income, up by 22 per cent to £42.1 million on turnover up 10 per cent to £1 billion for the six months to September 27.

Ever since the 1983 disposal of Premier, which gave it its initial cash bump of £200 million, the company has been seeking a major acquisition. Since 1983, far from making an acquisition, it has made another major sale - Fine Fare.

This took its cash and investments up to a mountainous £800 million, equivalent to two-thirds of its stock market value.

Were it not for the fact that 71 per cent of the shares are controlled by the chairman, Mr Garry Weston and his family, ABF would have been taken over long ago.

The message from the market is clear. Those who want to invest in food companies will pay the going rate of around 13 times prospective earnings, and those who want something a little less risky than equities will buy gilts.

ABF is not a member of a food company and not at all an investment company and, in the absence of some strategic direction, the shares are likely to remain cheap.

UDO

When UDO Holdings - which started life in 1919 as the Universal Drawing Office - moved up from the Unlisted Securities Market to a full listing in May it was signalling a determination to step up the pace of development. Its supporters have no reason to be disappointed.

Full year results yesterday show pretax profits up from £1.5 million to £2.7 million, better than many had expected, on turnover of almost £21 million compared with £12.6 million. Not surprisingly, the shares rose 8p to 160p on the news.

UDO has cornered a niche market in supplying drawing office equipment and a copying service to draughtsmen, architects, consulting engineers and other professionals which many would find too expensive to operate on their own.

The spread of the business helps to minimize damage caused by setbacks in any one sector and, indeed, the run-down in oil activity has left UDO's operation in Scotland bruised but not battered.

There was an £800,000 contribution in the latest 12 months from Sime Malloch, the Scottish reprographics company acquired in April 1985, but there has been firm underlying organic growth from squeezing more earnings out of the existing network of 40 offices around the country. Since the year end there has been further expansion of the branches.

Mr Robert Race of brokers Chariton Seal Dimmock is looking for profits before tax of around £3.5 million.

Instruments

In its short life as a quoted company, Oxford Instruments has experienced a broad range of City moods.

Analysts shunned it when it came to the market in October 1983. But excellent results drew attention.

Now considered a glamour stock, yesterday's results, up by a mere 28 per cent, did not have the pail to prevent the shares falling by 12 per cent.

Diagnostic imaging, which accounts for just under half of the business, is growing at 25 per cent a year. Although in line with the group's estimates, this is below some forecasts.

Magnets still account for two thirds of the business. However, the group is developing products which will enlarge the market.

The low cost compact magnet and the self-shield magnet to be launched next month are just such products.

A prototype high field strength 600mHz magnet now being produced has enormous sales potential.

In the field of scientific instrumentation, the development of a compact synchrotron is progressing. This is designed for industrial application and complements the group's ion milling operations and its new acquisition, Plasma Technology.

The rating on a conservative current year estimate of £21 million is 16.2 times. Given the potential of new products and the group's track record, this is not demanding. However, the cautious should keep an eye on the Japanese venture - which is disappointingly slow - and the extent to which customers are preferring to manufacture magnets themselves.

TRADITIONAL OPTIONS

First Dealings	Last Dealings	Last Declaration	For Settlement
Oct 20	Oct 21	Jan 22	Feb 2
Nov 3	Nov 14	Feb 5	Feb 16
Nov 17	Nov 26	Feb 19	Feb 28

Call options were taken out on 2/11/86 London & Financial, Equity & General, Tozer Kennedy, Systems Development, Sear, Cowen de Groot, Richardson & West, British Car Auctions, South Asia Oil, British, Phoenix Prop., Abaco Investments, Audiotronic, Amstrad, North Katari Mines, Ty Hovens, Conducat, Salsbury, TSB, Johnson Park, Brown, South & South, GSK, CAGE Group, Marlborough, Tech, Peck Holdings, Southern Resources, Pvc, Amstrad, Riley Leisure, Put & Call: Sycamore Holdings.

LONDON FINANCIAL FUTURES

Three Month Sterling	Open	High	Low	Close	Set Val
Dec 85	95.82	95.90	95.80	95.84	2675
Mar 87	95.30	95.30	95.30	95.32	472
Jun 87	95.48	95.48	95.48	95.50	147
Sep 87	95.80	95.80	95.80	95.84	52.4
Dec 87	95.00	95.00	95.00	95.10	10
Mar 88	95.00	95.00	95.00	95.95	35

Previous day's total open interest 14199

Three Month Eurodollar	Open	High	Low	Close	Set Val
Dec 85	94.12	94.15	94.11	94.13	1008
Mar 87	94.10	94.10	94.10	94.10	871
Jun 87	93.84	93.84	93.84	93.89	35
Sep 87	93.84	93.84	93.84	93.89	32
Dec 87	93.84	93.84	93.84	93.89	32

Previous day's total open interest 12044

US Treasury Bond	Open	High	Low	Close	Set Val
Dec 85	97.28	97.28	97.28	97.28	2513
Mar 87	97.20	97.20	97.20	97.20	0
Jun 87	N/T	N/T	N/T	N/T	0

Previous day's total open interest 845

Short Gilt	Open	High	Low	Close	Set Val
Dec 85	98.45	98.45	98.44	98.44	40
Mar 87	N/T	N/T	N/T	N/T	0
Jun 87	N/T	N/T	N/T	N/T	0

Previous day's total open interest 18545

Long Gilt	Open	High	Low	Close	Set Val
Dec 85	111.18	111.18	111.18	111.14	36
Mar 87	111.15	111.15	111.14	111.14	0
Jun 87	N/T	N/T	N/T	N/T	0
Sep 87	N/T	N/T	N/T	N/T	0

Previous day's total open interest 2740

FT-SE 100	Open	High	Low	Close	Set Val
Dec 85	185.80	185.40	185.00	185.25	59
Mar 87	188.90	188.20	188.20	188.25	2

FOREIGN EXCHANGES

STERLING SPOT AND FORWARD RATES

Market rates	Market rates	Market rates	Market rates
1 month	3 months	6 months	12 months
1.4105-1.4115	1.4105-1.4115	1.4105-1.4115	1.4105-1.4115
1.4105-1.4115	1.4105-1.4115	1.4105-1.4115	1.4105-1.4115
1.4105-1.4115	1.4105-1.4115	1.4105-1.4115	1.4105-1.4115

OTHER STERLING RATES

Argentina austral	1.5912-1.5978
Australia dollar	2.2017-2.2057
Bahian dollar	0.5515-0.5525
Brazil cruzeiro	1.78-19.01
Cyprus pound	0.7300-0.7400
Finland marka	7.0500-7.1000
Hong Kong dollar	197.10-198.10
India rupee	11.0100-11.0199
Iraq dinar	16.15-16.30
Israeli sheqel	0.4145-0.4195
Japanese yen	2.7004-2.7100
Malaysian dollar	1.1500-1.2000
Mexico peso	2.7889-2.7955
New Zealand dollar	2.8285-2.8350
Saudi Arabia riyal	3.1091-3.1093
Singapore dollar	2.2528-2.2530
South Africa rand	5.1705-5.2165
U A E dirham	3.6700-3.6700
Lloyds Bank	

DOLLAR SPOT RATES

Ireland	1.3125-1.3155
Singapore	2.1985-2.1998
Switzerland	2.8220-2.8240
Canada	0.6400-0.6410
Australia	1.3913-1.3918
Denmark	7.4600-7.4650
France	6.5585-6.5595
Germany	2.0715-2.0725
Italy	1.7945-1.7955
Japan	143.00-143.15
Spain	165.25-165.50
Sweden	4.0000-4.0005
Belgium/Comm	33.00-33.05
Hong Kong	7.8000-7.8005
Portugal	136.40-136.50
Spain	165.25-165.50
Austria	14.50-14.51

MONEY MARKETS AND GOLD

Local Authority Deposits (%)	EURO MONEY DEPOSITS %	GOLD
1 week 10%-10%	1 month 11%-10%	Gold \$425.50-426.00
2 days 10%	3 month 11%-10%	3 403.00-406.00 (285.50-288.00)
3 month 11%-10%	6 month 11%-10%	Sovereign's (net)
12 month 10%	12 month 10%-10%	5 95.50-96.50 (87.50-88.50)
Discount Market Loans %	Local Authority Bonds (%)	Patagon
Overnight High 10% Low 7	1 month 11%-11	5 272.25 (245.00)
Week fixed 10%	2 month 11%-11	Excludes VAT
Treasury Bills (Discount %)	3 month 11%-11	ECGD
Buying	6 month 11%-11	Fixed Rate Starting Export Finance
2 month 10%	9 month 11%-11	Scheme 1/ Average reference rate for
3 month 10%	12 month 11%-11	interest period October 8, 1986 to
Prime Bank Bills (Discount %)	1 month 10%-10%	October 31, 1986 exclusive 11.227 per
1 month 10%-10%	2 month 10%-10%	cent.
3 month 10%-10%	3 month 10%-10%	
6 month 10%-10%	6 month 10%-10%	
12 month 10%-10%	12 month 10%-10%	
Trade Bills (Discount %)	Dollar CDs (%)	
1 month 11%	1 month 5.50-5.75	
3 month 11%	3 month 5.80-5.75	
6 month 11%	6 month 5.80-5.75	
12 month 11%	12 month 5.80-5.75	
Interbank (%)		
Overnight open 10% close 10		

RECENT ISSUES

Local Gov	255 +5
Marborough Tech (110p)	134 +2
Meca Leisure (135p)	154 +4
Muller & Sarthouse (105p)	172
Newgate Trans (75p)	83 +1
Radarline Gp (90p)	90
Romana (85p)	102 +1
Ryman (110p)	103 -1
Sandell Parkings (135p)	£19
Scott Edge 100% +25	82 1/2 +4
TSEI Group (100p)	299 +1
Thames TV (190p)	£411 +4 1/2
Treas 10% c.31 98.50	165 +1
Whitney Mackay (180p)	85
Woolsons Bemer (104p)	37
Yelverton (35p)	161 +1
Yorkshire TV (125p)	

LONDON TRADED OPTIONS

Series	Call	Put	Series	Call	Put
Alfred Lyons (314)	300 27 37 43 9 13 13	300 27 37 43 9 13 13	Alfred Lyons (314)	300 27 37 43 9 13 13	300 27 37 43 9 13 13
BP (788)	600 102 120 120 3 15 40	600 102 120 120 3 15 40	BP (788)	600 102 120 120 3 15 40	600 102 120 120 3 15 40
Corn Gold (640)	600 114 135 135 12 20 20	600 114 135 135 12 20 20	Corn Gold (640)	600 114 135 135 12 20 20	600 114 135 135 12 20 20
Countdown (308)	300 21 30 41 4 7 10 10	300 21 30 41 4 7 10 10	Countdown (308)	300 21 30 41 4 7 10 10	300 21 30 41 4 7 10 10
Com Union (788)	300 24 34 44 4 7 10 10	300 24 34 44 4 7 10 10	Com Union (788)	300 24 34 44 4 7 10 10	300 24 34 44 4 7 10 10
Cable & Wire (338)	300 46 60 72 0 15 16 16	300 46 60 72 0 15 16 16	Cable & Wire (338)	300 46 60 72 0 15 16 16	300 46 60 72 0 15 16 16
CEC (178)	150 19 28 35 4 0 3 21	150 19 28 35 4 0 3 21	CEC (178)	150 19 28 35 4 0 3 21	150 19 28 35 4 0 3 21
Grand Met (441)	300 25 35 45 1 3 3 1	300 25 35 45 1 3 3 1	Grand Met (441)	300 25 35 45 1 3 3 1	300 25 35 45 1 3 3 1
ICI (108)	100 122 145 145 3 20 40 40	100 122 145 145 3 20 40 40	ICI (108)	100 122 145 145 3 20 40 40	100 122 145 145 3 20 40 40
Land Sec (332)	300 7 12 22 28 28 27	300 7 12 22 28 28 27	Land Sec (332)	300 7 12 22 28 28 27	300 7 12 22 28 28 27
Martin & Spier (197)	100 24 32 40 3 0 0 0	100 24 32 40 3 0 0 0	Martin & Spier (197)	100 24 32 40 3 0 0 0	100 24 32 40 3 0 0 0
Shell Trans (232)	100 108 127 147 3 22 30	100 108 127 147 3 22 30	Shell Trans (232)	100 108 127 147 3 22 30	100 108 127 147 3 22 30

RECENT ISSUES (continued)

Local Gov	255 +5
Marborough Tech (110p)	134 +2
Meca Leisure (135p)	154 +4
Muller & Sarthouse (105p)	172
Newgate Trans (75p)	83 +1
Radarline Gp (90p)	90
Romana (85p)	102 +1
Ryman (110p)	103 -1
Sandell Parkings (135p)	£19
Scott Edge 100% +25	82 1/2 +4
TSEI Group (100p)	299 +1
Thames TV (190p)	£411 +4 1/2
Treas 10% c.31 98.50	165 +1
Whitney Mackay (180p)	85
Woolsons Bemer (104p)	37
Yelverton (35p)	161 +1
Yorkshire TV (125p)	

November 3, 1986. Total contracts 32200. Calls 26761. Puts 5489. Underlying security prices.

GREEN SHIELD Stamps

We are here with a whole NEW DEAL

Detailed brochure on application

NO SALESMAN OR REPRESENTATIVE WILL CALL UNLESS REQUESTED

Green Shield Trading Stamp Co. Ltd.

CENTRAL LONDON OFFICE
21 Knightsbridge, London S.W.1

NAME _____

ADDRESS _____

POSTCODE _____

POSITION _____

1986				1985				1984				1983				1982				1981				1980							
Code	Company	Price	Change	Code	Company	Price	Change	Code	Company	Price	Change	Code	Company	Price	Change	Code	Company	Price	Change	Code	Company	Price	Change	Code	Company	Price	Change	Code	Company	Price	Change
ABN AMRO BANKING UNIT TRUST	ABN AMRO BANKING UNIT TRUST	100.00	+0.10	ABN AMRO BANKING UNIT TRUST	ABN AMRO BANKING UNIT TRUST	100.00	+0.10	ABN AMRO BANKING UNIT TRUST	ABN AMRO BANKING UNIT TRUST	100.00	+0.10	ABN AMRO BANKING UNIT TRUST	ABN AMRO BANKING UNIT TRUST	100.00	+0.10	ABN AMRO BANKING UNIT TRUST	ABN AMRO BANKING UNIT TRUST	100.00	+0.10	ABN AMRO BANKING UNIT TRUST	ABN AMRO BANKING UNIT TRUST	100.00	+0.10	ABN AMRO BANKING UNIT TRUST	ABN AMRO BANKING UNIT TRUST	100.00	+0.10	ABN AMRO BANKING UNIT TRUST	ABN AMRO BANKING UNIT TRUST	100.00	+0.10

The prices in this section refer to Friday's trading

1986				1985				1984				1983				1982				1981				1980							
Code	Company	Price	Change	Code	Company	Price	Change	Code	Company	Price	Change	Code	Company	Price	Change	Code	Company	Price	Change	Code	Company	Price	Change	Code	Company	Price	Change	Code	Company	Price	Change
ABN AMRO BANKING UNIT TRUST	ABN AMRO BANKING UNIT TRUST	100.00	+0.10	ABN AMRO BANKING UNIT TRUST	ABN AMRO BANKING UNIT TRUST	100.00	+0.10	ABN AMRO BANKING UNIT TRUST	ABN AMRO BANKING UNIT TRUST	100.00	+0.10	ABN AMRO BANKING UNIT TRUST	ABN AMRO BANKING UNIT TRUST	100.00	+0.10	ABN AMRO BANKING UNIT TRUST	ABN AMRO BANKING UNIT TRUST	100.00	+0.10	ABN AMRO BANKING UNIT TRUST	ABN AMRO BANKING UNIT TRUST	100.00	+0.10	ABN AMRO BANKING UNIT TRUST	ABN AMRO BANKING UNIT TRUST	100.00	+0.10	ABN AMRO BANKING UNIT TRUST	ABN AMRO BANKING UNIT TRUST	100.00	+0.10

Where stocks have only one price quoted, these are middle prices, taken at noon. Yield, change and P/E are calculated on the middle price

Japan 150

24th Oct 1980

Portfolio Gold

From your portfolio card check your eight share price movements. Add them up to give you your overall total. Check this against the daily dividend figure published on this page. If it matches you have won outright or a share of the total daily prize money stated. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming.

No.	Company	Group	Code	Rate
1	Helena	Industrials E-K		
2	Sidway	Industrials E-K		
3	Warrington (T)	Building Roads		
4	Electrocomponents	Electronics		
5	Tarmac	Building Roads		
6	Norden & Peacock	Foods		
7	Blue Arrow	Industrials A-D		
8	Hay (Norman)	Industrials E-K		
9	Peel	Industrials L-R		
10	Permal	Electronics		
11	Adion Films	Electronics		
12	Black	Electronics		
13	British Foods	Foods		
14	House Foods	Foods		
15	Mander	Building Roads		
16	BOC	Industrials A-D		
17	Low & Bonar	Industrials L-R		
18	Bank Of Scotland	Bank/Discount		
19	Manchester Ship	Industrials L-R		
20	Pills	Electronics		
21	Bechtel	Industrials A-D		
22	Crown Home	Industrials A-D		
23	Greene King	Breweries		
24	Heater	Industrials E-K		
25	Scorston	Industrials E-K		
26	Amec	Building Roads		
27	Wentworth	Bank/Discount		
28	Transnational	Industrials E-K		
29	Aurora	Industrials A-D		
30	Brooks Tool	Industrials A-D		
31	Avon Rubber	Industrials A-D		
32	Emas Lighting	Electronics		
33	Trafalgar House	Industrials E-K		
34	Kwik Save	Foods		
35	American	Chemicals		
36	Hawley	Industrials E-K		
37	Aberdeen Constr	Building Roads		
38	Security Serv	Industrials E-K		
39	Allied Colloids	Chemicals/F		
40	Metal Box	Industrials L-R		
41	Forminax	Drapery/Stores		
42	Amtronic	Building Roads		
43	Adams	Industrials E-K		
44	Yeh	Building Roads		

Please be sure to take account of any share signs

Weekly Dividend

Please make a note of your daily total for the weekly dividend of £16,000 in Saturday's newspaper.

MON	TUE	WED	THU	FRI	SAT	Total

BRITISH FUNDS

High	Low	Stock	Price	Change

SHORTS (Under Five Years)

Company	Rate
...	...

FIVE TO FIFTEEN YEARS

Company	Rate
...	...

OVER FIFTEEN YEARS

Company	Rate
...	...

UNDATED

Company	Rate
...	...

INDEX-LINKED

Company	Rate
...	...

BANKS DISCOUNT HP

Company	Rate
...	...

ELECTRICALS

Company	Rate
...	...

CINEMAS AND TV

Company	Rate
...	...

DRAPERY AND STORES

Company	Rate
...	...

HOTELS AND CATERERS

Company	Rate
...	...

INDUSTRIALS A-D

Company	Rate
...	...

INDUSTRIALS E-K

Company	Rate
...	...

INDUSTRIALS L-R

Company	Rate
...	...

INDUSTRIALS S-Z

Company	Rate
...	...

INSURANCE

Company	Rate
...	...

LEISURE

Company	Rate
...	...

MINING

Company	Rate
...	...

MOTORS AND AIRCRAFT

Company	Rate
...	...

BREWERIES

Company	Rate
...	...

BUILDING AND ROADS

Company	Rate
...	...

FINANCE AND LAND

Company	Rate
...	...

FOODS

Company	Rate
...	...

CHEMICALS, PLASTICS

Company	Rate
...	...

OVERSEAS TRADERS

Company	Rate
...	...

PAPER, PRINTING, ADVERT'G

Company	Rate
...	...

PROPERTY

Company	Rate
...	...

SHIPPING

Company	Rate
...	...

SHOES AND LEATHER

Company	Rate
...	...

TEXTILES

Company	Rate
...	...

NEWSPAPERS AND PUBLISHERS

Company	Rate
...	...

OIL

Company	Rate
...	...

TOBACCO

Company	Rate
...	...

STOCK EXCHANGE PRICES

Firm undertone

ACCOUNT DAYS: Dealings began on October 27. Dealings end on Friday. Contango day next Monday. Settlement day November 17.
Forward bargains are permitted on two previous business days.

Where stocks have only one price quoted, these are middle prices, taken at 5pm. Yield, change and P/E are calculated on the middle price

FINANCE AND LAND

Company	Rate
...	...

FOODS

Company	Rate
...	...

CHEMICALS, PLASTICS

Company	Rate
...	...

OVERSEAS TRADERS

Company	Rate
...	...

PAPER, PRINTING, ADVERT'G

Company	Rate
...	...

PROPERTY

Company	Rate
...	...

SHIPPING

Company	Rate
...	...

SHOES AND LEATHER

Company	Rate
...	...

TEXTILES

Company	Rate
...	...

NEWSPAPERS AND PUBLISHERS

Company	Rate
...	...

OIL

Company	Rate
...	...

TOBACCO

Company	Rate
...	...

FINANCE AND LAND

Company	Rate
...	...

FOODS

Company	Rate
...	...

CHEMICALS, PLASTICS

Company	Rate
...	...

OVERSEAS TRADERS

Company	Rate
...	...

PAPER, PRINTING, ADVERT'G

Company	Rate
...	...

PROPERTY

Company	Rate
...	...

SHIPPING

Company	Rate
...	...

SHOES AND LEATHER

Company	Rate
...	...

TEXTILES

Company	Rate
...	...

NEWSPAPERS AND PUBLISHERS

Company	Rate
...	...

OIL

Company	Rate
...	...

TOBACCO

Company	Rate
...	...

Portfolio Gold
DAILY DIVIDEND £4,000
Claims required for +34 points
Claimants should ring 0254-53272

OVERSEAS TRADERS

Company	Rate
...	...

PAPER, PRINTING, ADVERT'G

Company	Rate
...	...

PROPERTY

Company	Rate
...	...

SHIPPING

Company	Rate
...	...

SHOES AND LEATHER

Company	Rate
...	...

TEXTILES

Company	Rate
...	...

NEWSPAPERS AND PUBLISHERS

Company	Rate
...	...

OIL

Company	Rate
...	...

TOBACCO

Company	Rate
...	...

FINANCE AND LAND

Company	Rate
...	...

FOODS

Company	Rate
...	...

CHEMICALS, PLASTICS

Company	Rate
...	...

back states g and offer ty de- state ms ar
the Ul admin mad as fo risk o rough at ha those least limits extra labsh
in e rt hi zom amen to M g an
Sues dap way rity: Adel kim of fr. an used n

FINANCIAL TRUST

The industry standard' is a ghastly little bit of jargon, we admit.

But since it is crucial to the choosing of a new computer, we thought we had better explain what it means.

(If you already know, please >GOTO the section headed 'pies and napkins'.)

THE COMING OF THE STANDARD

Apple (let's give them their due) launched the first personal computer back in 1977.

It was four years before IBM responded, with their honest, if rather bovine, PC.

Of course, the IBM machine would not run Apple programs, and vice versa.

War broke out, with the customer caught in the middle.

Soon, vast numbers of programs had been written for the IBM PC, covering everything from accountancy to zoo husbandry.

Other manufacturers, seeing which way the wind was blowing, rushed to bring out machines 'compatible' with IBM's. Computers that, in other words, could run IBM programs.

Thus, as with VHS in video, an 'industry standard' quickly became established.

Today, anything outside it is frankly out on a limb.

PIES AND NAPKINS

Unfortunately the 'compatibles', like the IBM computers they aped, were not (oh dear, how can we put this?) very remarkable machines.

They ruminated over programs like cows chewing cud.

Then one day in 1981, a group of computer experts met for lunch at a pie shop in Houston, Texas.

Over their coffee and pie, the talk turned to the excruciating dullness of personal computers.

What was needed, they agreed, was a 'compatible' computer that went far



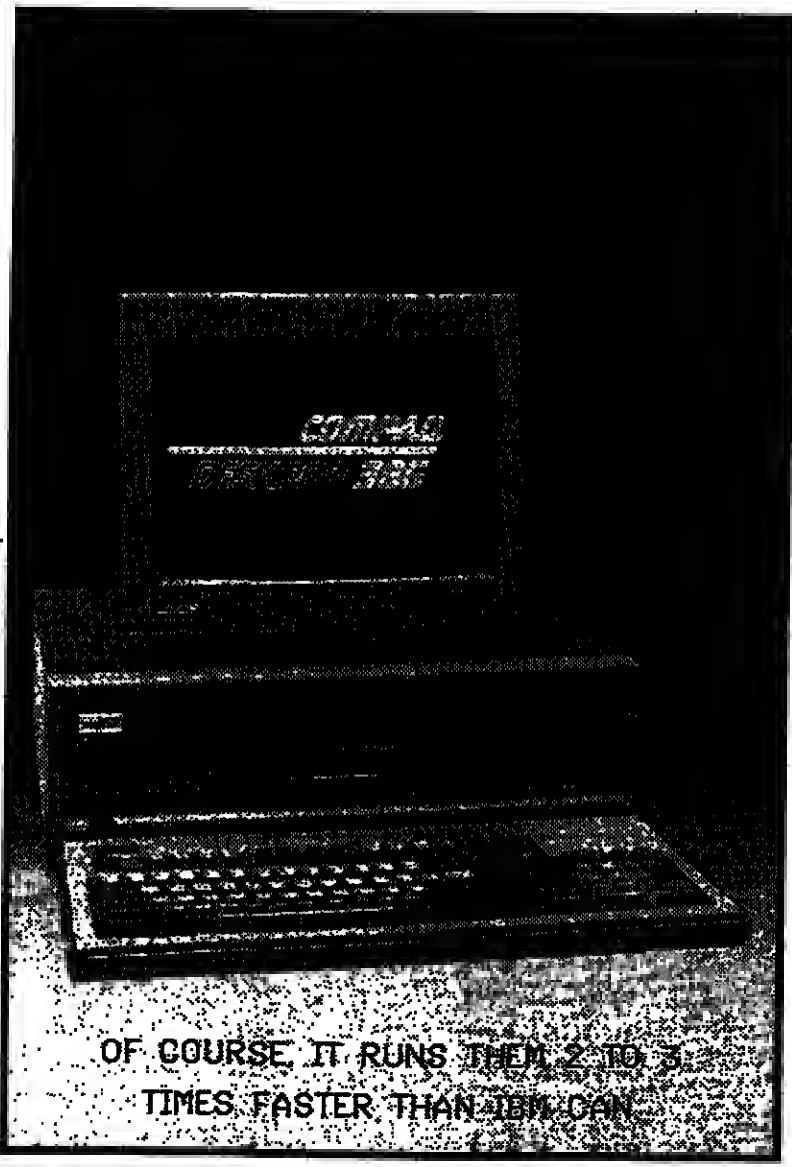
WE SHARE THE INDUSTRY STANDARD.

beyond what anyone had dreamed of offering.

Being engineers, and therefore uncouth, the tablecloth was soon covered in circuit diagrams.

Luckily, by the time the bill arrived, the design for a new computer was safely sketched on a place mat.

'It's a great idea,' said one of the assembled pundits, 'but who'll



THE INDUSTRY DOESN'T SHARE OURS.

build it?' There was a short silence, and this COMPAQ Computer was born.

THE BEST, NOT SWANKING

The first COMPAQ PC was a portable that offered the same power (power = working memory) as machines twice its size. It sold out.

We followed it with a series of desktop and portable computers, each of which met with rapturous acclaim. (This is not your usual addy bragging.

It is all true, as you can easily check by talking to any computer expert, or reading the trade press.)

Our computers were faster and more powerful than the machines they were targetted against.

They had features no-one else had thought of, like safety back-up systems and monitors that worked equally well with text and graphics.

Softwarewise (very Houston, that) they ran all IBM's most popular programs, plus programs written specially for us.

Such was the demand for them that we currently hold the record for the fastest ever entry into the Fortune 500.

THE COMPAQ DESKPRO 386

The object of this advertisement is not simply to verse you in the lore and legend of COMPAQ Computer.

We want to sell you something. To wit, the most powerful personal computer ever built.

It is based on Intel's astonishing new 386 microprocessor, and called the COMPAQ DESKPRO 386.

Our new machine has 6,250 times more working memory than today's average personal computer.

It runs current 'industry standard' programs 2 to 3 times faster than most other machines on the market.

For networking, multi-tasking and multi-user systems, there is nothing to touch it. That's just for starters.

Soon, as more and more software is written for the 386 chip, it will be able to do things previously considered to be impossible for a personal computer.

Things like computer aided design, and running 'expert systems' (artificial intelligence, no less).

Best of all - oh shucks, we've run out of space. Ah well, you'll just have to continue this discussion with your nearest COMPAQ dealer.

COMPAQ DESKPRO 386 WE'LL NEVER CEASE TO AMAZE YOU.

150

Edited by Matthew May

COMPUTER HORIZONS/1

The trials and tribulations of embracing Big Bang

If the Stock Exchange is looking to the computer industry for sympathy over its technical problems on the SEAO (Stock Exchange Automated Quotations) system and the Topic viewdata broadcast arrangement, it is unlikely to find much.

It is clear that the City had to implement the system far too quickly — without a specific idea what it wanted — and that it didn't have any realistic estimates about the kind of volume it would be required to take.

The problems with SEAO and Topic come as little surprise to keen observers of the computer industry. What the City has seen over the past week are the trials and tribulations which nearly always plague the start-up of any large-scale computer system — especially those designed in a hurry.

The only difference for the City is that it's all being played out on a far greater scale and embarrassing in the public gaze.

Like most of the other high-powered uses of computers over the last few decades — whether it's sending rockets into space or running

airline ticketing systems — no amount of trials or simulations can replace the kind of information learned from actually running the system live.

Since there is only one London Stock Exchange in the world, there was no accurate model on which to base the system. "Rehearsals are rehearsals and they're staged," said Doug Gimmel, managing director of Information Technology which makes some of the fault-tolerant computer systems used by market makers. "All the users couldn't predict their own behavior until they got to work on the first morning of Big Bang."

A lot of the problems can also be blamed on the City having no yardstick by which to measure itself.

The fact, for example, that the six-year-old Topic viewdata system — which broadcasts the quotes offered by market makers through SEAO — would not be able to handle more than 200 enquiries per second, might not have seemed immediately alarming to those who have never tried to access large-scale viewdata services

such as Prestel on a regular basis.

Even on the latter's low-volume service, it can sometimes take two or three calls to make a connection — a factor which must surely be of some concern.

While it may not be too much of a problem when you have to wait a few minutes to look up train times on the British Rail section of Prestel, it's

THE WEEK

By Geoff Wheelwright

crucial when several hundred thousand pounds hang in the balance.

To be fair, however, the stock exchange has attempted to minimize the impact that the breakdowns had on competition in trading.

One unfair advantage would be gained by one market maker over another just by virtue of one being unable to get through to SEAO and the other being successful. To prevent this, SEAO closed down when Topic lines became overloaded last week.

Explaining the technical problems

which caused this state of affairs is fairly easy. Imagine a company offering a "hotline" service about its products to prospective customers. The actual centre which answers the telephones and provides information to customers accomplishes much the same thing as SEAO — and it will continue running independently of how many people actually get through to them.

The telephone exchange which routes the calls to the hotline performs the same duty as Topic, the ageing Viewdata system blamed for many of last week's problems.

But unless both work effectively together, the hotline service is useless. The City's hotline has thus undergone some dramatic tweaking and re-tweaking in the past week that should keep the systems online.

This has been accomplished by sometimes cutting off information from NASDAQ (the US automated trading system) and by looking at this, SEAO closed down when Topic lines became overloaded last week.



Off to a gilt-edged start: The new Charles Fulton (IDB) dealing room and twin Concurrent Computer Corporation 3230 installation takes on Big Bang

Britain's £40m bill for hi-tech fraud

CRIME

By Matthew May

Computer fraud is costing British businesses £40 million a year, according to insurance brokers Hogg Robinson which have just published the results of an audit into the security measures in use at 50 companies.

That figure covers only fraud known to the computer security industry. Undetected computer crimes and, probably a larger figure, crimes that are detected but covered up by the company concerned because of fear of that publicity could harm its business are an unknown quantity.

The most popular guess among the experts is that detected crime is only the tip of an iceberg and represents less than 10 per cent of the total figure for computer fraud.

And for today's computer criminal, the chances of punishment seem remote. Dr Frank Taylor, chairman of the security committee for the British Computer Society, believes that in half the detected cases of computer fraud, the culprit is found, but that only 5 per cent end up with a conviction.

Computer crime is a world of logic bombs, computer viruses and worms — all techniques used in attempts to

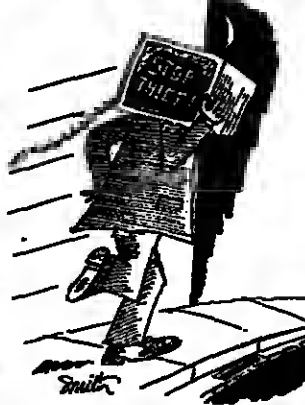
particular criticism, describing it as one of the main causes of industrial computer fraud. Easily remembered passwords were frequently used making it equally simple for unauthorized users to guess them.

The most popular passwords in Britain are pass and Fred while the Americans focused on love and sex to gain entry to their computer systems. Hackers guessing at such simple passwords can expect a success rate of 20 per cent.

More sophisticated hackers however, says the report, now use computers programmed to try out all the possible combinations of passwords automatically, at up to 200 calls a minute. Few installations were found to have protection against this sort of attack.

Three out of the 50 companies looked at, reported interference with their computers from outside hackers, while a further five believed there was unauthorized use from within the building.

Personal use of systems by computer staff ranged from writing a thesis, recording Stock Exchange movements for personal investment to pirating software for sale.



No flinching over Amstrad price hike

Amstrad is to raise the price of its IBM compatible computer, the PC 1512, by 12.5 per cent. The increase, which adds £50 to the price of the basic model will take it up to £516, and will come into effect on January 1. Launched only two months ago, it comes before the computers have arrived in any quantity with Amstrad putting the rise down to huge demand and the strength of the Japanese yen — the machines being largely manufactured in the Far East.

At the moment Amstrad can certainly sell more than they can manufacture with long waiting lists at most suppliers and the hard disc versions very few and far between.

With demand clearly exceeding supply, Amstrad says 300,000 orders for the range have been received so far, the price rise is unlikely to deter many buyers.

It also has the useful effect of increasing the gap between the IBM compatible and Amstrad's word processing orientated PCW series which, with the same price of £459 for a basic model though including a printer, is thought to have lost sales to the PC 1512.

Elsewhere, Amstrad is busy denying rumours that the machines can overheat when certain add-on cards are plugged in.

Unlike many PCs there is no fan to provide cooling to the system unit and though the Amstrad's power supply is in the monitor not the system, unit add-on cards which take a lot of power tend to warm up. Amstrad chairman Alan Sugar puts the

PRICING

By Matthew May

rumours down to a smear campaign by competitors.

IBM, for example, has confirmed it is investigating reports in a trade magazine that some of its sales staff were telling computer dealers the Amstrad machine had overheating problems.

So far there are relatively few machines delivered and no-one has been able to produce any examples of a melted Amstrad. And, computer magazine reviewers doing long term tests on the PC1512 have yet to report any serious problems.

The speedy Pick up that cuts down cost and time

After years of low-profile existence, Pick operating system software is being promoted in Britain by a newly-formed trade association called the Pick Forum.

The new organization has been set up by 18 companies — hardware manufacturers and systems and software firms — to try and create a greater awareness of this business-orientated software.

In addition the group intends to keep a watching brief on Pick developments and standards to ensure that the system's portability — which allows application programs



Chairman UK Pick Forum: Peter Westwood

modification to such an extent that development costs and timescales are greatly reduced. "It soon clears the tensions of application development projects associated with other multi-user systems," one said.

Currently there are 40,000 Pick installations worldwide, less than 4,000 of which are in Britain.

Major UK users of Pick-based systems include Government departments, the National Health Service, local authorities, and companies such as Courtauld and the Sears Group.

According to one recent survey, the Pick market has grown more than 40 per cent over the past five years, and will increase by more than 25 per cent per annum in future.

At present, there are some 25 computer manufacturers, and 150 systems and software companies selling Pick-based products in the UK, including some 2,000 applications packages.

The forum has already received the backing of the software's American developer, Dick Pick, who has agreed to be its honorary president. It has also received the blessing of the Spectrum Manufacturers' Association, the US organization representing the major manufacturers of Pick-based computers.

SOFTWARE

By Frank Brown

Developed on one Pick-based computer to be run on any other regardless of make or type — is maintained.

Another aim is to counter the extensive promotion of Unix as the operating system for business use, in recent years. "Unix was designed primarily for engineering and scientific use," says the Forum's chairman, Peter Westwood, "whereas Pick was conceived specifically for business processing applications."

Its proponents claim that its ease of use speeds application program development and

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MORSE COMPUTERS

COMPAQ 386

Brave man who went multinational on Day 1

PEOPLE

By Ann Kent

The best way to ruin your bank manager's day - as Nick Ogden discovered - is to tell him you are throwing up a fat salary and company directorship to launch your own high-technology company.

Add to that the situation that the product is a commercial computer database, and that you plan to go multinational from day one, and see if he smiles.

It takes only a moment's reflection to see the drawbacks of starting a new database.

No one will pay to go on until they are sure people are using it - no one will use it until there is lots of information on it.

In the event, Mr Ogden's bank manager went a couple of shades paler, but he provided a £10,000 overdraft just the same.

Since he formed Companyline in October 1985, Mr Ogden and his staff have worked from an extra room built on to his bungalow in Northampton, with a central processor, photocopier, and laser printer neatly stored in what was the cloakroom.

He has franchises in Hong Kong, Switzerland, and the United Arab Emirates, and offices are planned for the Far East, Europe, the Philippines,

South America, and Australia. Mr Ogden registered the name Companyline in 1981 after noticing that though there were specialized commercial data bases there seemed to be no general one.

A customer looking for a supply source tended to rely on existing sources or the Yellow Pages because there was no centralized source of information.

He worked on the idea during holidays and in the evenings, but thought it was likely that he would be pipped at the post.

After a brief period as a sales director, the urge to own his own company overwhelmed him, and he formed Motivative Marketing.

Companyline was meant to be one of its activities, but Mr Ogden soon realized that if he was able to run the database seriously, there was no hope of doing anything else.

He abandoned his plans to trade up from his four-bedroom detached house to a more upmarket residence built to his own design. Instead, he traded down to a

bungalow half the size of his previous home, and used the £15,000 equity he released as starting up capital.

He also found the £7,500 overdraft facility of his American Express Golden Card did very nicely - the interest rates were lower than a bank overdraft. Naturally, this irritated his bank manager.

In August 1985, his wife, Veronica, went back to her job as a legal executive while Mr Ogden spent a couple of months building the extension which was to house his staff, cared for their eight-month-old son, and started his company.

He coped with the chicken-and-egg dilemma by investing in what he describes as "one of the best hard-copy databases around." It consisted of yellow pages from all over Britain, catalogues, and text books.

The service was and is free to the UK inquirer, but at that stage it was also free to the supplier.

He said: "We had to educate the public to realize there was a need for our product." "We charged much too little at first - £98 for UK subscribers and £148 for companies abroad. Our clients were telling us it was too cheap.



Nick Ogden: Any rivals will have a big job catching up with me

that in theory the inquirer did not have to do anything else.

The response was extremely mixed. He said: "Some companies wait for the business to come to them but luckily there were enough of the other kind, who saw the advantage of going on to our database."

"We charged much too little at first - £98 for UK subscribers and £148 for companies abroad. Our clients were telling us it was too cheap.

Putting the rates up to £248 for UK clients and £448 for overseas clients did wonders for our sales. People seemed to take us more seriously."

By the end of next year he expects the capacity of the central processor to be eventually bought, to have grown to 14 terminals instead of the existing four.

At present he is paying a heavy personal cost, working a 90-hour week and often get-

ting up at 4 am to deal with telexes from the Far East. "I have to tie to my wife and tell her it is 6 o'clock," he said.

Naturally the bank has taken a great deal of security, including the bungalow.

"You have to put everything on the line when you decide to start a business," Mr Ogden said. "But cash flow has not been a real problem and we will have a profit in our first year."

The golden days of low overheads are about to come to an end. He needs to employ 12 people by January and 40 by the end of 1987 and is currently in a contract race to buy a 12,000 square feet office block in Northampton.

He admits to surprise at his lack of rivals. He said: "If anyone tries to start something similar, they will have a hell of a job catching up."

Olivetti in big PCs deal

By Calvin Simons

Seeking to strengthen its weak computer division the American Telephone and Telegraph (AT&T) is to give Olivetti, the Italian office equipment maker, full responsibility for developing and manufacturing its line of IBM-compatible personal computers.

Olivetti has been producing AT&T's PC 6300 computer for the last two years as part of an alliance between the two companies to develop and market new technology. Although AT&T's performance in the computer business has been poor sales of the PC 6300, which is compatible with IBM's PC-XT model, have been strong, according to computer analysts.

Analysts said both companies would benefit from the move. AT&T would have a stronger presence in computer markets overseas while Olivetti would receive financial support and become an important participant in the American market.

In 1984, Olivetti and AT&T agreed to develop new technology, including small computers and other advanced office communication equipment. At the time, AT&T bought a 23.5 per cent stake in Olivetti with an option to increase its share to 40 per cent within four years.

The chairman keeps his job

Under a revised agreement announced last week AT&T agreed not to exercise its option until 1990. The new agreement also provides that Olivetti's chairman, Carlo de Benedetti, can remain in that position for 10 years.

In addition, the two companies agreed to extend their research alliance until 1995. "The move implies that they will now focus on IBM clones or products that require telecommunications expertise," said Glenn Farnham, an analyst who follows AT&T for Dean Witter-Reynolds Inc.

Olivetti has an established record of developing and marketing computer products in Europe, but AT&T has had difficulty penetrating computer markets in the United States. Analysts attribute its weak performance to a lack of management experience in the computer marketplace.

Since the divestiture of its regional telephone companies three years ago, AT&T has introduced a number of computer products, including the PC 6300, the Unix PC and the 3B minicomputers.

New York Times

The clever-tricks brigade goes commercial

AI SYSTEMS

By Chris Naylor

Artificial intelligence (AI) has always been the department of clever tricks within the computer industry. Maybe, as yet, those working in the field have had scant success in creating Frankensteinian monsters but they've still thought up some clever ideas.

Expert systems which can to some degree replace or even outperform human experts; natural language systems which can speak or partially understand what's being said to them; computer vision systems which can see and programmes which can reason, learn and plan.

There's no doubt that it's the glamorous end of the computer business. And there's also no doubt that many of the firms working in this area report that one of their biggest problems is in

recruiting computer staff who are skilled in artificial techniques.

But there may be a snag - that there's an increasing need for AI products which are not too clever. Because sheer cleverness can be commercial bad news.

The problem is that it's possible to think of the computer world as two distinct streams - the clever AI world, and the dumb commercial world - and these two streams have traditionally remained separate.

While the AI people have occupied their minds with complex problems requiring clever solutions, the commercial world has been steadily grinding away at such mundane chores as file handling.

After all, while the commercial sector might accept that AI is clever, it can rightly point out that sheer cleverness does not provide bread and butter.

Yet times are changing and



this is due to the perceived need in the AI community to sell their bright ideas.

Some years ago it was quite common to find an AI product launched on the market which was really quite bright - an

expert system shell, for instance, which could be tailored by the user to display expertise in a wide variety of fields. Or a machine learning programme which could discover previously unknown rules from sample data.

The only snag was that few of these products really sold in any numbers.

Computer users just carried on with their normal file handling, databases, word processing and spreadsheets and did not embrace AI with the fervour that had been hoped. Yet, if these products were so clever, why didn't normal people want them?

The answer may be that cleverness isn't everything and, in business, it definitely comes second to utility. For most of these products required the user to set them up as stand alone systems, holding data in a format peculiar to that product.

As if the user was going to turn to them and use them in glorious isolation from every other computer-related activity that they'd carried out in the past.

But things are changing now with the better AI products being modified to take account of the way things hap-

pen in the commercial world.

Instead of expert systems being designed so that they can only understand data presented to them in their own AI-inspired format, these can now read and understand data held in the format of standard spreadsheets and databases.

Instead of the exotic AI-inspired programming languages pretending that a user might conceivably want to do could be done in that language, these now contain links to enable the programmer to move to a conventional language when some aspect of the problem requires a conventional solution.

In short, much of the AI world has realized that a great deal of computer life is conventional and, without throwing away their cleverness, they've compounded it by accepting the conventional with the clever.

But, in order to do this, you have to understand just what is conventional and how it works. And that is where many a good programmer can score. For you can't produce an interface to a conventional database package for your AI product unless you understand how conventional databases are organized.

Nor can you include the ability to call other language routines if the only languages you've ever used are the exotics of AI.

And, on a less technical but more fundamental level, you are not going to be able to sell vast quantities of your brilliant AI product unless it addresses a genuine need - a need which you may only know about if you have some knowledge of the commercial sector.

Obviously, any firm working in the AI field is likely to expect its staff to have a reasonable working knowledge of AI techniques and that knowledge can take some time and effort to acquire. But, when it comes to AI, the activities can be sufficiently exciting to make the learning relatively painless.

In contrast, acquiring run-of-the-mill knowledge of conventional techniques and practices in a world moving towards AI might well seem a tedious way to spend your time.

So it could well be that the most useful people to have working in the AI field are those who already have a solid grounding in conventional work. They are then mentally free to get caught up in the enthusiasm of the new techniques without carrying the risk that they might be ignorant of the old ones.



The results of the 1986 UK Computer Press Awards, sponsored jointly by The Times and Hewlett-Packard, will be announced on November 26. An awards ceremony will be held at Claridge's hotel in London, hosted by the television and radio personality William Rushton.

Prizes, worth more than £10,000, include silver trophies, an HP Vectra desktop computer and a Thinkjet printer, three portable computers and printers, £1,000 worth of photographic equipment and three crates of champagne.

The winners will be selected by a panel of judges, including Bill Ellis, president of the Computing Services Association, Derek Harding, former secretary-general of the British Computer Society, Eamonn McCabe, news photographer of the year, Jane Bird, editor of The Sunday Times Innovation Page, and Alan Furniss, marketing manager of Hewlett-Packard.

and demonstrations - 240 (01-222 7899). British Telecom Network Strategy Conference, Sedgewick Centre, London E1, November 18-19 (01-608 1161). People and Technology, Queen Elizabeth II Conference Centre, Westminster, London, November 25-27 (01-727 1929). CIMAP - Factory automation, National Exhibition Centre, Birmingham, December 1-5 (01-891 3426). Interactive Video, Metropole Hotel, Brighton, December 9-11 (01-847 1847).

High Technology in Education, Barbican, London, January 21-24 (01-608 1161). Videotex User Show, Barbican, London, January 28-30 (01-608 1161). Dexco Europe, Olympia 2, London, March 3-5 (01-486 1951). Computers in Retailing, National Exhibition Centre, Birmingham, March 11-13 (01-222 9090). NEC Birmingham, March 24-28 (01-608 1181).

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COMPUTER HORIZONS/3

Optical links can expect new savings

By Frank Brown

The world's first all-optical light regenerator for use in optical communications, has been demonstrated by British Telecom Research Laboratories at Marlesham Heath, Suffolk.

The experimental device amplifies and re-times light pulses directly, thereby avoiding the need to convert them from light to electricity and back, as occurs in conventional repeaters.

Optical regenerators promise considerable savings in the cost of optical communications links, particularly undersea links. They should be significantly cheaper and simpler to make, and will require less power.

Present day long-distance optical links, the main telecommunications "highways" between centres of population, have regenerators installed every 30 kilometres (18 miles) to

50 per cent more circuits between UK and Belgium

restore the intensity of the laser light pulses - the voice, data and video signals - travelling along the hair thin fibres of glass.

In the undersea fibre optic systems which will soon span the world's oceans, regenerators are placed every 50 kilometres.

The all-optical regenerator was developed by two British Telecom engineers, Rod Webb and John Devlin, and differs from previously demonstrated optical amplifiers in two key respects.

Its output is relatively constant over a range of input signal levels, and the signals themselves are timed by an optical clock.

The two inventors have operated the device at 140 million pulses a second, the operating rate of most present day fibre optic links. They are now concentrating on improving its performance to achieve higher rates, and therefore greater traffic handling capacity.

Ultimately, the device will be produced commercially by BT & D Technologies, the optoelectronics company jointly owned by British Telecom and Du Pont.

BT's announcement of an all-optical regenerator coincides with the opening of the world's first international optical fibre undersea cable. Called UK-Belgium 5, it runs between the two countries and was formally opened with a video conference between London and Ostend.

The new cable increases the number of telephone circuits between the UK and Belgium by 50 per cent to over 33,000. It was laid by British Telecom International and cost more than £10 million.

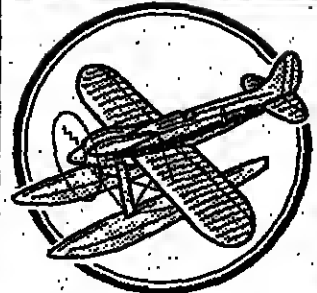


A winning flight with Concorde

The five weekly winners of The Times/DEC Schneider competition, who first met at the June Schneider Trophy race on the Isle of Wight, sponsored by Digital Equipment, met again at the weekend. They received their prizes at London Airport - seats on a Concorde champagne flight above

the Bay of Biscay. The mark of November at Heathrow vanished below as the winners and their partners were whisked into the sun-broken sunshine 55,000 feet high, where they enjoyed a caviar and salmon lunch and visited the flight deck. The overall winner, Mrs Jennifer

McParland, and her husband, of Leicester, will shortly fly to New York on Concorde. In the picture (left to right) are: Mr and Mrs Peter Matthews; Mr and Mrs Alastair Macmillan; Sandra Coventry; Claire Robertson; and (far right) Malcolm Cutting.



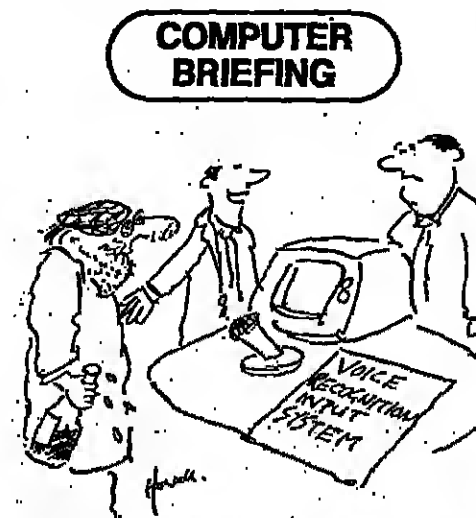
A commanding voice to tackle the task

The argument that speaking to a computer will soon replace the use of a keyboard has many critics. For many tasks, they argue, a keyboard will be quicker and voice recognition, still a fairly clumsy technology, will be limited to specialist use for many years.

Marconi disagrees and is claiming to have made a significant advance in speech recognition with the announcement of 25,000 unit that has a vocabulary of up to 800 words. Unlike most existing systems the user only has to speak the words for the initial vocabulary into the system once and any number of voices can be stored each on a separate disc. Further information from 01 954 2311

Soft money option Those who believe there are still fortunes to be made by writing a winning piece of software could do worse than read The Software Business, described as a guide on how to create, publish and sell computer software. Written by Meyer Solomon, the founding editor of Personal Computer World, the book ranges from picking the right idea to the sort of contract a software author should expect from a publisher. It is published by BBC Books at £5.50

BT business offer British Telecom has launched a service for managing the corporate communications networks of companies and organizations that have multiple locations. BT's Communications Facilities Management (CFM) division offers to design, install, commission, operate and manage private networks. The division has won its first contract - managing the corporate data network of British Aerospace. Ron Back, BT's managing director for business services said many businesses were finding that setting up and managing their communications facilities was a demanding overhead which was detracting them from their main business.



'Albert here has agreed to test it for us'

Apple resurgence show Apple held an exhibition last week in the newly opened Business Design Centre in Islington to display the wares of firms that made products for its machines. So far the company has had something of a resurgence as the facilities of the Macintosh have become more useful to a wider audience, especially in the growth field of desktop publishing. It has little time for complacency, however, as several desktop-publishing programs are swiftly becoming available for the IBM-PC and other machines. Apple's new GS was on display. Though the graphics capability is very impressive for a machine costing around £1,000, it suffers from the same problem as the Amiga in finding a large enough

market for people wanting souped-up graphics, being too expensive to stimulate much demand as a home computer.

The two Rs by video IBM has announced by the US a computer-based system for teaching illiterate adults and adolescents to read and write. The system, called Pals, for Principle of the Alphabet Literacy System, includes computers, keyboards, touch-screen video monitors, interactive laser discs, and digitized voices and sounds. Pals has been developed by Dr John Henry Martin, in conjunction with IBM Educational Systems of Atlanta. Each \$72,000 (about £50,000) Pals system can accommodate 500 adults a year. In test programs in Washington, high-school students were able to improve their reading skills by an average of almost three grade levels after 20 weeks of self-paced instruction, said Dr Martin. The first Pals system in New York City was installed last Tuesday at Jefferson High School in Brooklyn

Adults-only game For the first time, a computer game has been censored and all copies sold will have to display a "15" certificate warning that it is unsuitable for children. Dracula, from software publishers CRL was issued last week with a certificate after being watched by the British Board of Film Classification. CRL's managing director, Clement Chambers, asked for the censorship ruling, believing it may be unsuitable for children. Though both a graphics and text adventure, it was primarily the language of the text which caused the board to make this unprecedented move, said Mr Chambers. "The implication is that from now on every computer game will have to be vetted and awarded the suitable certificate," he said.

Beware of making false economies

VIEWPOINT By Anthony Lambie

To those outside, it would appear that the computer industry is peopled by yuppies. This impression is particularly strong among new graduates in "soft" subjects like history and sociology. They look with envy on contemporaries in computer science who are snapped up by employers, often at five-figure starting salaries.

While the hard-up historian is still on the remorseless round of job-hunting, the computer man is already plotting his next move for the faster buck. But these are general misconceptions held by many, and are far from reality. The cold fact is that, although the industry is young, most computer professionals don't have clearly defined career paths.

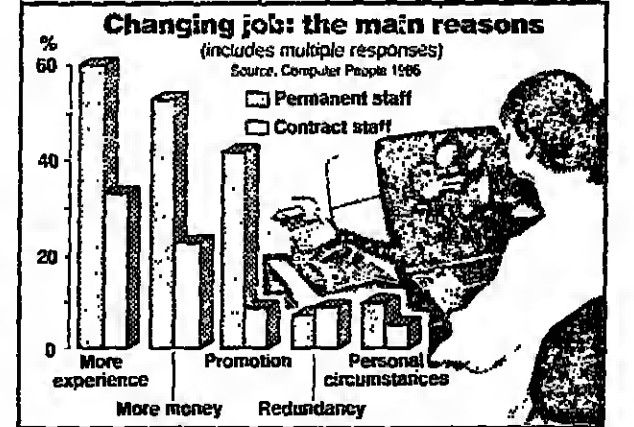
People do still see themselves staying in computing until retirement - but their loyalty is to their craft. Not to a particular organization. As the craft changes and develops so new specializations come to the fore. Professionals don't want to be left behind in a technical backwater. They are keen to acquire the latest skills and to get to grips with new technologies.

Unfortunately, in the current climate, the most effective way of keeping up with these advances is to change jobs. Although this may cause some degree of disruption, in the form of house moves, it certainly does not act as a deterrent. Broadening experience has always been a key factor in changing jobs. Programmers aim to move on to analysis, for example, and so on up the ladder. Surprisingly perhaps, increased salaries come only as a secondary objective. What is most disturbing is the fact that employers' inability to train to retrain has been evident for many years. But they have not yet learned the lesson. Generally, people don't move simply because they are dissatisfied with their current jobs. The missing element is the opportunity to keep abreast, or ideally ahead, of the game. On the whole, more money and attention is paid to

personnel recruitment than to staff development. Having made what amounts to a considerable investment in time and money in selecting the right staff, organizations seem reluctant to spend that bit more to retain them. Surely this is a false economy. To make matters worse, in the face of national staff shortages, many employers continue to attempt to find new recruits who possess the very latest skills - when those in place would welcome the opportunity to advance by acquiring these skills. The key to retaining staff, in what promises still to be a very competitive job market, lies in training. Yet the evidence is that, in what is probably our fastest developing technology, the amount of training being undertaken is grossly inadequate. Trends at the moment indicate that the greatest demand for training is in fourth generation languages, followed by database systems and experience of CICS - IBM's mainframe product. But these cannot be re-

Managers, as well as keeping their eyes on salaries and benefits, have to stay in touch with trends, and aspirations of staff

garded as the only subjects of interest. Areas like communications - in particular networking - expert systems and fault tolerance are assuming greater importance. Data processing managers, as well as keeping their eyes on the going rates in salaries and benefits, have to stay in touch with industry trends and the aspirations of their staff. But, on a five-year horizon, it would appear that computer professionals' own plans are very much under-defined. Whatever they do - broadening their experience is their paramount aim, and if they do not learn new skills with their present employer, they will change jobs to do so. Anthony Lambie is group marketing director of the Computer People Group.



Econocom pioneers new type of firm

LEASING By Frank Brown

In ten years time, virtually all computer hardware and software packages will be sold through distributors. So predicts Jean-Louis Bouchard, chairman of the Econocom Group, who has pioneered a new type of company, the computer distribution financing and services house.

An international group whose revenues have grown from \$50 million to \$500 million in the last two years, Econocom is a computer leasing company which has broadened its activities into distribution and other services.

It now employs a thousand people, has offices in 60 cities in the US, Canada, and 11 European countries, including the UK, and has recently formed a subsidiary in Japan.

Mr Bouchard attributes the growth of his company to diversifying the group's activities into related computer services. "Leasing is not enough, the customer wants full service," he says. An ex-IBM man, Jean-Louis Bouchard entered the computer leasing business in 1974, when he formed the French company ECS to deal in IBM computers and peripherals. In 1981, he launched ECS International which brought together similar companies operating in other European countries.

the world and tests them. If they are found to be superior, says the company, it will market them worldwide. So far it distributes a variety of personal computers, medium size computers, peripherals and software packages.

Currently the split in business is around 70 per cent leasing and 30 per cent services in most of the countries in which the Group operates. "The market is so big that the problem is growth," says Mr Bouchard. Problems associated with rapid growth have afflicted the group's UK company, in addition to IBM equipment, supplies products from other manufacturers, including ICL, Data General and Hewlett-Packard.

Based at Richmond, Surrey, it has over 400 customers and a turnover of £25 million. Its equity capital was only £250,000 however. This has recently been increased to around £2 million. In addition, Bertrand Bouchard, Jean-Louis's brother, and former Pegg Marwick consultant, has been appointed managing director to reorganize it. The extra capital will be used to expand services through acquisition of software assets, companies and people, Bouchard says.

Earlier this month share participations in the various Econocom companies were consolidated into a holding company, Econocom International BV, based in Amsterdam, with an initial equity of \$75 million. Shareholders include the French Total group, Compagnie Financiere (Edmond de Rothschild), and Banque Paribas. Econocom's management expect to increase the equity of the holding company to \$100 million by the end of the year.

Advertisement for Econocom featuring the headline 'SOME OUTSTANDING JOBS IN DP' and listing various job opportunities such as 'MOVE INTO CONSULTANCY', 'ANALYST-PROGRAMMERS/COMPUTER AUDITOR', and 'SALES SUPPORT IBM PC'.

Advertisement for Econocom featuring the large stylized 'ECON' logo and contact information: 'Evening numbers 01-748 9694 01-850 1866'.

The fat salaries awaiting the new computer engineers

Despite the current financial fever fuelled by Big Bang, the laments about foreign imports and fears about the demise of Britain's manufacturing base — we are still an industrial nation at heart.

While it may have escaped the notice of many people in conventional areas of the computer industry, hundreds of companies are going all-out to apply computer technology to manufacturing processes to boost industrial productivity.

Here it is the engineers, not the computer departments, who are calling the industrial revolution tune, often without consulting their data processing colleagues.

JOBSCENE

By Eddie Coulter

As a result, data processing department salaries which are very sluggish in the engineering sector in comparison to, say, finance, have not been reflecting what is really happening in manufacturing.

The people who take the lead in such skills will be in great demand. That means well paid. Already, according to a recent survey by international high-tech recruitment consultants Kramer Westfield, salaries for people involved in CAD/CAM are outpacing other sectors like communications.

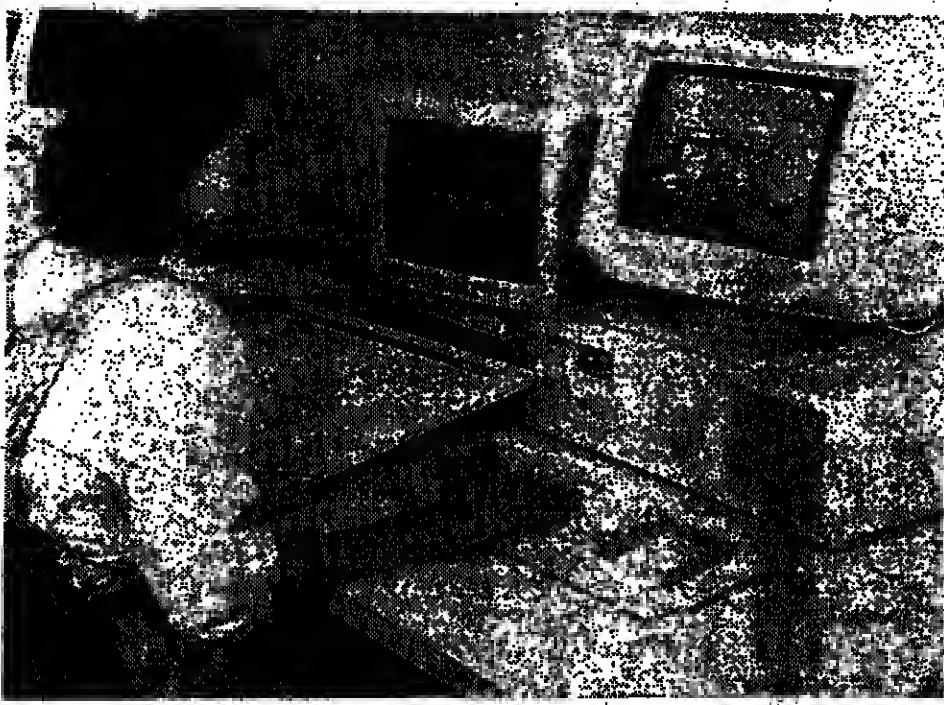
In electronics, where Britain is strong in the development of CAD systems for integrated circuits, senior CAD software writers are already earning £30,000 or more a year.

The computerization approach in industry starts with computer-aided design (CAD) and computer-aided manufacturing (CAM), leading to advanced manufacturing technology (AMT), robotics and eventually complete integration of all computer systems involved in the business processes of manufacturing.

This latter stage, which companies are moving towards, is known as CIM (Computer Integrated Manufacturing). One of the keys of CIM will be the ability to respond quickly to requirements to mass produce smaller quantities of variable products designed to customer needs.

Without doubt CIM does, and increasingly will, demand knowledgeable people with both engineering and computer experience. As the final advance stages of CIM come together, it will mean integration of conventional commercial data processing activities with design, manufacturing, marketing, stock control, finance and production.

Expenditure on applications of CIM — from mainframes to robots — are forecast



Interior design student Mary Ryan at Teesside Polytechnics is one of the arts graduates getting to grips with the Tandon PCA 40 IBM-PC-compatible microcomputers in the CAD/CAM laboratories

to reach some £8,000 million in Europe this year. By 1990 that figure will be more than £20,000 million.

Management services strategists will be essential to plot firms' overall requirements. Data communications specialists will have to match com-

pany commercial networking needs with factory floor communications using an open system inter-connection approach and MAP (Manufacturing Automation Protocol).

MAP is the General Motors proposed standard to link

different suppliers' factory systems to each other.

Database skills will also be needed as central corporate databases will interact with design application, engineering, manufacturing and commercial databases.

"At the moment there are

only a handful of top people who can thoroughly understand the micro-electronics design methodology," says John Wright, manager of CAD/CAM recruitment at Kramer Westfield.

"Mostly they are electronics engineers, probably with two degrees, five years or more in design engineering and another five years in a large company using state of the art computer languages such as C or Pascal, and defining software tools. Directorships and £50,000 salaries are being offered to such people."

The leading US-dominated sellers of CAD/CAM systems have recruited many an engineer into sales and sales support roles in the UK, with salaries up to £40,000. Now they are looking for wider areas of expertise from both the engineering and computer sectors.

"While much of the original development work on CAE (Computer Aided Engineering) systems has been carried out in the US, recognition of Britain's strengths and ability to understand technology, is encouraging firms to extend development work to the UK."

Computer Vision, one major US seller, has for example based its worldwide CAD software applications development centre in England. The

company's Medusa system was developed here.

With CAD/CAM and CAE systems, much of the decision-making appears to be in the hands of engineers. Certainly it is they who specify the software applications, although data processing managers are increasingly becoming involved in hardware selection.

The different departments in manufacturing companies must learn to understand each other more, says McDonnell Douglas Information Systems, the company who, according to the US Anderson Report on CAD/CAM and CIM, will be

Managers must learn technology

the leader in the CIM area, integrating systems on IBM, DEC and Data General computers.

"Until now, computer people have been separate from engineering and design people," says David Hughes, UK head of manufacturing, engineering and architectural systems for McDonnell Douglas. "They don't understand each other, but the need for integration is pulling them together."

"CIM will require people with good inter-personal and communications skills, depth engineering industry knowledge, and computing awareness. However," says David Hughes, "is in top industry management. They have to educate themselves and their management in CIM technology."

CIM will involve every aspect of manufacturing industry, but importantly, it seems, that the new breed of manufacturing technology specialist will require both engineering and computer training.

This fact is already being recognized by the educational establishments. Cranfield Institute of Technology, for example, runs a wide range of courses from introductory courses for designers and engineers to intensive courses for managers and planners.

Many polytechnics from London to Coventry and Paisley in Scotland are running courses on CAD/CAM, CIM and robotics, while a number of universities such as Warwick and Brunel are gaining a reputation for turning out engineers with a thorough understanding of manufacturing technology.

US calls for strong corrective action

From Clyde Farnsworth in Washington

The early experience under the three month old agreement between the US and Japan to protect American semiconductor manufacturers has been one of "outright violations" by Japanese companies, the Semiconductor Industry Association said last week.

It says that if corrective action was not taken by November 15, the trade group would recommend "additional action" by the US government. A spokesman for the association said this would include the imposition of punitive duties against specific Japanese chip suppliers to the US.

The industry's political clout and position as the leading edge of American high technology give the warning a special impact. It was the association's petition in 1985 that spurred the negotiations that led to the agreement.

The thrust of the industry association's complaint was that the Japanese companies

CHIPS

were selling in markets outside the United States at below agreed pricing levels.

A spokesman for the association said these sales were taking place in Europe and the rest of the world. "It appears that the Japanese do not regard themselves bound by the agreement," he said.

The accord has already come under attack from the EEC and from certain chip users, including computer and electronics companies, in the US.

Initially, fair market values were set so high that the American Electronics Association, representing one of the principal groups of users, complained to American trade officials.

In addition, the EEC said last month that it had requested consultations under the General Agreement on Tariffs and Trade to protest about the accord.

The Europeans said they feared that the arrangement would arbitrarily raise chip prices and give American companies privileged access to the Japanese market.

Tandon's 'A' levels.

How many have you got?

When it comes to A level exams, Tandon passes with flying colours.

We have four computers in our class of IBM AT compatible systems — that's twice as many as most of our competitors.

And as you would expect from Tandon, all models offer you a choice of green or amber monochrome screens or the option of a crisp colour display.

That's the kind of attention to detail you would expect from one of the world's longest established computer companies.

We've been in the computer manufacturing business for over ten years. In fact, it may surprise you to learn that the vast majority of installed IBM PCs are fitted with Tandon disk drives.

And its because we manufacture more of the components for our computers that we can offer such value for money prices.

Typically, Tandon PCs are priced around 40% below the equivalent offering from IBM.

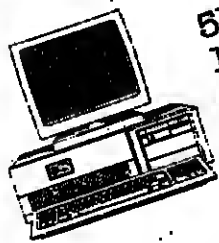
And whether its our 4 A level computers that interest you or our 3 PCX systems, all are IBM compatible.

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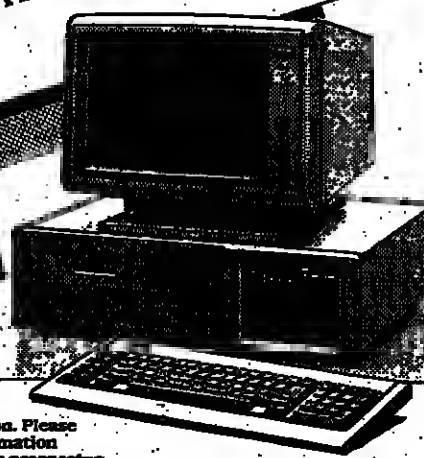


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Desktop smile that reaches for miles

Datapoint has announced a video conferencing computer — a pioneering effort made in the hope that it will lead many companies towards the integration of voice, data and video communication via a machine on the desktop.

It is essentially a desktop computer based around the same 80286 microprocessor as used in IBM's AT personal computer, with the addition of a built-in video camera, small video monitor, and specialist networking hardware and software that allows it to "broadcast" pictures, sound and information.

Using this system, you should be able to conduct a face to face meeting with someone in another city — with the internal video camera in your machine trained on you — while reviewing figures from a financial spreadsheet model and then use the system to send a confirming telex.

The video conferencing portion of the system can be used

along a local area network, via a long-range link or via a satellite hook-up. It is a full motion system which eliminates the jerky frame-by-frame movement used in some systems to try and get the price down in an area that is still expensive.

Datapoint says that the ability to switch between video-conference mode and computer mode at the flick of a switch, will pave the way for conferences which refer to large volumes of common data being held entirely online.

Another version of the system — known as multipoint conferencing — will allow a number of participants in a conference to see and hear one another via automatic video switching — the camera immediately switches to who ever is speaking.

Datapoint has also announced that it is to sell workstations using the advanced Intel 80386 computer processing chip by next year.

Compaq: Portable £1250!

Compaq Portable 256k RAM, 2 360k drives, dual-mode display, £1250. Special offer on the new smaller Portable II model 3, 80286 processor (8mb), 640k RAM, 10mb hard disk, 360k floppy disk drive, combined graphics and text display. Please phone for more prices on the Portable Plus, Desktop and Desktop 286 products. Desktop 386 prices & information available now. 78 High Holborn, London WC1N 3PU. Telephone 01-831 0644. Telex 2522.

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C/WP COMPUTERS

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HORIZONS

A guide to job opportunities

Watching idealism at work

Asked what the British Council does, many people will remember: "Oh, didn't it sponsor the Treasure Houses of Britain exhibition in Washington last year?"

The scope of British Council activities is vast and of considerable importance to the creation of mutual understanding.

They are recruited not for a specific job, but as general administrators, and this ability has to be demonstrated during selection tests.

For the overseas career service, candidates should have a good first degree followed by a postgraduate qualification and three years' working experience in a field relevant to the Council's activities.

Complete mobility is essential. Members of the OCS usually spend about 60 per cent of their careers overseas.

This was a new office, in an area where there is no telephone, no postal service, and almost civil war between the Northerners and the Southern Sudanese.

Complete mobility is an important prerequisite

agencies, but the climate was so hot that they wouldn't stand upright. Imported Chinese hurricane lamps were the solution.

From there he returned temporarily to Bombay. In his absence, India had advanced and the Council's work changed with it.

For the foreseeable future, the Council hopes to recruit annually between 20 and 30 to each of the home and overseas services.

"I work with the Council," says William Wood, "because I think it is valuable to create mutual understanding, forge links and build bridges between countries."

A booklet on recruitment may be obtained from Personnel Division, (Staff Recruitment), British Council, 65 Davies Street, London, W1Y 2AA.

An agreement with China Resources Holdings (the Hong Kong commercial arm of the Chinese Ministry of Trade) to provide language teaching in Hong Kong for 26 of their managers, who would be posted later throughout the South-East Asian and Pacific region.

Training arranged is not solely in English language teaching. During the year, the Council won ten new education contracts worth nearly £7 million, including a training package for China's Karanyi oil project.

A specialist team from Inverness College of Technical and Further Education will design and produce materials for advanced courses, and teachers from the Karanyi training centre will visit Inverness before the new courses are introduced.

To organise all these activities, the Council employs 4,000 staff, of whom 2,500 work overseas, in 82 countries, from Algeria to Zimbabwe.

Headquarters staff provide consultancy and resource services, administering programmes of training or study for people who come to this country from overseas; providing personnel and other services to support the work in Britain and abroad; and managing the Council's financial resources.

It is they who recruit teachers for overseas and arrange visas for British-educated children to join their parents in Saudi Arabia for the Christmas holidays.

And when the London Festival Ballet tours the Soviet Union or a Turner exhibition is mounted in Japan, they do the groundwork.

Exporting Britain's culture is only one part of the job

and helping to develop links between institutions of teaching and research and twinning between towns and regions.

One can only give a few illustrations of the scope of the Council's work. At home, one member of staff may be recruiting staff for a university in Saudi Arabia while, Council representatives overseas are engaged in providing advice to people of other nationalities who want to study in Britain.

This has been done on an ad hoc basis for many years, but recently the Council has set up educational counselling services in Kuala Lumpur, Hong Kong and Singapore. These are very popular.

In Kuala Lumpur, for instance, between 40 and 60 people a day complete the forms which will start them on the counselling service.

The Council's earnings have reached nearly £50 million a year and one of its most profitable activities is English language teaching. In 33 countries, thousands of people make their way to the Council's 50 Direct Teaching of English Centres. These are staffed mainly by UK contracted teachers.

The Council also acts on behalf of Overseas Development Administration in the recruitment of senior staff for the Key English Language Teaching Scheme (KELTS) a programme in support of English language teaching in the developing countries.

Requests for help come from all over the world. Recently, the Council signed

PUBLIC APPOINTMENTS



COMMISSION FOR THE NEW TOWNS

SENIOR LEGAL OFFICER

VICTORIA, LONDON

NT GRADE VIII

SALARY: £13,116 - £14,121 p.a.

(Including £1,362 London Weighting)

To assist the Deputy Director of Finance, Admin and Legal Services & Solicitor and Principal Solicitor in discharging the department's functions which include planning, conveyancing, litigation and advising other departments on legal matters.

The post is permanent and superannuable and conditions of service include Luncheon Vouchers to the value of £30 monthly, Accident and Life Assurance and relocation expenses where appropriate.

Further details and applications forms available from and to be returned to: Director of Finance, Admin & Legal Services (Ref L10), Commission for the New Towns, Glen House, Stag Place, Victoria, London SW1E 5AJ. Tel: 01-828 7722 Ext: 319. Closing date: 17th November 1986.

SENIOR ACCOUNTANT

£12,555 - £13,653

A recently qualified accountant is required for a demanding role as a key member of a multi-functional Accountancy Section.

The Council makes extensive use of data processing (ICL 2958) and a major upgrade of financial management systems at mainframe and PC levels is presently underway.

Excellent conditions include flexible working hours, casual user car allowance, generous relocation expenses and temporary housing in appropriate cases. Starting salary is negotiable.

Application form and job description from the Personnel Adviser, Salisbury District Council, Bourne Hill, Salisbury, Wilt, SP1 3DZ. Telephone (0722) 336272 extension 225. Closing Date: 12 November 1986. Please quote reference T6.

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Finance Services Department

ACCOUNTANCY ASSISTANT (F.16)

Grade 6 - £9,738-£10,389 inclusive p.a.

The successful applicant will join a small team within the Finance Directorate dealing mainly with cash management and insurance.

The position offers the opportunity to gain valuable experience in loans, insurance and other interesting work areas. Much of the work is undertaken on a main-frame computer and each office is equipped with a micro-computer.

Facilities will be offered for studying and existing arrangements leading to an accountancy qualification will be honoured.

Housing accommodation may be available.

National Joint Council Conditions of Service apply and the post is superannuable.

Applications are welcome from anyone irrespective of their sex, marital status, race, religion or colour.

Job Description and Application Forms available from the Personnel Division, 32 Hatfield Road, St. Albans to whom they should be returned by 14 November 1986.



Sunderland Health Authority

Chief Nursing Officer

Salary £20,495 - £25,955

This is a key post in the Authority's revised management structure. The post holder will exercise professional leadership and advisory roles in the development of nursing standards, planning and monitoring the use of nursing resources.

Sunderland is already extensively involved in innovative developments in the field of nurse education and research. The successful applicant will demonstrate a strong commitment and a record of achievement in this field, together with wide experience of nursing management at a senior level and appropriate professional and managerial qualifications.

For Information Pack and Application Form, please contact the District Personnel Division, The Briers, Sunderland General Hospital, Kayll Road, Sunderland, SR4 7TP. Tel. (0783) 656256 Ext. 2369.

Intending applicants are welcome to discuss the post with Mr. P.L. Chubb, District General Manager. Ext. 2125/2404. Closing Date: 17th November 1986.

UNIVERSITY OF LEICESTER

TEMPORARY COMPUTER PROGRAMMER

Applications are invited from candidates with suitable qualifications and experience for a post of Temporary Computer Programmer in the University's Central Administration. The appointment is for a fixed term of five years from 1 January 1987, or as soon as possible thereafter.

The post offers an opportunity to make a significant contribution to the development and maintenance of computerised procedures in all the principal areas of the University's administration, including finance and academic records, and would be suitable for someone seeking to establish a firm base for a career in computing or someone wishing to broaden experience of on-line integrated data processing systems with interactive computing.

The successful applicant will be appointed, according to qualifications and experience, on the scale £7,055 - £10,865 (under review). For detailed information about the vacancy and an application form, please write to the Registrar (Appointments), University of Leicester, Leicester, LE1 7RH. Completed applications should be returned as soon as possible and not later than 1 December 1986.

THE MAIDSTONE BOROUGH COUNCIL BOROUGH PLANNING OFFICER

Circa £24,000 + Essential User Lump Sum Car Allowance £1,963 p.a.

Maidstone is the County Town of Kent and in common with other towns in Kent and M25 area is planning to adopt a period of change brought about by various factors of which the Channel Tunnel project is perhaps the most significant.

We seek to appoint a Chief Officer, who has proven managerial experience and extensive professional skills, to be the Council's principal advisor on all planning matters. The person appointed will be an innovator who can effectively manage change whilst ensuring implementation of policy and a high standard of service delivery.

The Department has recently been reviewed and changes are envisaged to improve the effectiveness of the planning function. These developments require a person of considerable ability who will ensure the Department is geared towards meeting the significant challenges which face it in the next decade and beyond.

The Department is responsible for Development Control, Building Control and Forward Planning and new technology will increasingly be used to improve efficiency. The Department employs 56 people.

The Chief Officer post will serve on the Management Team and will take a full role in the corporate management of the Council's affairs.

Applicants, who should hold full membership of RTPI and preferably an additional management qualification, are expected to be in the age range of 35-45. The job is located in an area with excellent facilities and both the South Coast and rural Kent are within easy reach. A generous relocation scheme operates.

Further information is available from the Personnel Officer. Applicants are invited to make a submission in their own style and return it to Paul Williamson, Personnel Officer, 13 Tostbridge Road, Maidstone, by 19 November 1986.

MAIDSTONE

NEWCASTLE HEALTH AUTHORITY MENTAL HEALTH UNIT GENERAL MANAGER (ACUTE SECTOR SERVICES)

A & C Scale 23 / N & M Senior Nurse 2

This post reflects the new policy of individual accountability for a specific area of management and the post holder will be directly and personally responsible for the management of staff and budgets within the above sector. He/she will discharge this responsibility in conjunction with a multi-disciplinary management team by coordinating the corporate functioning of the services ensuring that planning and operational management are conducted efficiently and effectively. He/she will implement clinical policy determined by the consultants and clinical staff and where necessary utilise resources to bring about changes in clinical practice.

Applicants should be professionally qualified and have had a wide experience at senior level in a health/public service environment, and be able to demonstrate effective personal achievements in health care or associated services.

Interviews for this appointment will take place on 27th and 28th November 1986. Candidates wishing to discuss details of this post should contact Linda Lister, 13 Grosvenor Gardens, St. Nicholas Hospital, Newcastle upon Tyne, NE3 3XT. Tel: (091) 263 0151, Ext. 202. Application forms and job descriptions available from:

Mr. D. Coleman, Personnel Department, St. Nicholas Hospital, Newcastle upon Tyne, NE3 3XT. Completed application forms to be returned by 12 noon on 11th November 1986.

NEWHAM EMPLOYMENT AND DISABILITY GROUP

PROJECT CO-ORDINATOR/MARKETING DIRECTOR

The postholder will be expected to research, plan and implement a production centre for people with disabilities. Experience in market research, marketing, financial management, and sound organisational skills essential. People with disabilities are encouraged to apply. Salary scale: SO2 Pt 32.

Application forms and job descriptions available from: Newham Employment and Disability Group, Hall 7, Regent Building, Royal Victoria Dock, Commercial Road, London E16 2AB.

For further information telephone Sue Craig: 07-511 7405. Closing date for applications: 12th November 1986.

NEWHAM EMPLOYMENT AND DISABILITY GROUP IS AN EQUAL OPPORTUNITIES EMPLOYER

DEVELOPMENT DEPARTMENT FINANCIAL MANAGEMENT IN A SERVICE ENVIRONMENT

£11,307-£12,009 per Incl London Weighting

The post is in the newly-created Director's support unit and responsibilities include: tracking budget preparation, budget monitoring, financial administration and related projects in a major service department. It will provide an opportunity to develop a rewarding career in financial management.

If you feel you can rise to this challenge, please us on 07-545 3152/3153 for an application form and further details, quoting Ref: 001. Or write to: Director of Development, Crown House, Lord Dor Road, Merton, Surrey SM4 6DX. Closing date for applications: 14th November 1986.

LONDON BOROUGH OF merton

Merton is an Equal Opportunities Employer. All applications will be considered on their merits.

Finance Officer

£17,406 - £18,555 p.a. inc

This is a key position in the Social Services, Administration Division's management structure.

The Job - As Finance Officer you will manage a large section providing a full financial service to the department including both the traditional financial housekeeping role and more recently the development of new initiatives in management accountancy. Particular emphasis is placed on long term financial planning, cash flow forecasting, unit budgeting and the provision of advice to the Directorate on budgetary control and value for money initiatives. The department is also committed to the development of new technology applications.

The Person - We feel that to undertake this role successfully you must hold the CIPFA qualification, be a lateral thinker and have a strong interest in the operational side of local authority work.

If you would like to know more please contact Colin Keenan on 01-871 6237. Application form and job description from Director of Social Services, Town Hall, London SW1B 2PU. Tel. 01-871 6238. Quoting ref. T/480. Closes 14 November.

Wandsworth

An equal opportunity employer. All applicants are considered on the basis of their suitability for the job irrespective of age, sex, race, religion or marital status.

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Salary package up to £15,279

- Lump sum car allowance
Group life insurance
Temporary accommodation considered
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Entrepreneurial flair, creativity and personal commitment are the key elements in taking on this challenging role of Promotions Manager for a highly motivated Leisure Division.

As a key member of a progressive team committed to developing new ideas and achieving results, your responsibilities will include: artistic planning for two theatres and cinemas; organising special events, a cultural festival, concerts and a major outdoor show; also overseeing the marketing and publicity function of the Leisure Division. In addition, the development of a full sponsorship programme.

Applicants must disclose if related to any member or senior official of the Council.

Please send cv with full career details and experience, together with the names of two referees to Brian Westinghouse, Chief Leisure Officer, Welwyn Hatfield District Council, Welwyn Garden City, Herts AL8 9JW. Tel (0707) 331212 ext 370. Closing date for applications: 21st November 1986.

WELWYN HATFIELD LEISURE

ST. HILDA'S COLLEGE OXFORD Domestic Bursar

Capable, energetic man or woman wanted to take charge of the domestic management of the College. Including supervision of building and catering staff, financial management, cash flow forecasting, unit budgeting and the provision of advice to the Directorate on budgetary control and value for money initiatives.

The Domestic Bursar will be a member of the Senior Common Room. Remuneration based on agreed scale with a current maximum £16,045 (Under review).

St. Hilda's College for Women, is a College of the University of Oxford. It has approximately 400 students, about 300 of whom live in College accommodation.

Further particulars from the Principal, St. Hilda's College, Oxford OX4 1DY. To whom applications (in sealed envelopes) should be sent by November 21.

Director

The National Radiological Protection Board invites applications from experienced scientists for the post of Director, which becomes available in July 1987.

The Board is a statutory body whose functions include applied research and assessments in the field of radiological protection, the provision of advice and services to Government and others with responsibilities for radiation protection and information for the public. The responsibilities cover both ionising and non-ionising electromagnetic radiations.

The Board has a staff of some 300 persons based at its headquarters at Chilton in Oxfordshire and its laboratories in Leeds and Glasgow.

The Director is expected to provide the scientific leadership of the staff and to maintain the Board's reputation as an authoritative point of reference, both at home and abroad.

Candidates should already have a considerable personal reputation in one of the fields involved in radiological protection, with a demonstrated capacity to manage both the scientific and commercial aspects of a medium-sized institution. The appropriate qualifications and professional experience are likely to have been gained in the fields of physical, biological or medical sciences.

The salary will depend on the qualifications and experience of the successful candidate, but will not be less than the Board's equivalent of the minimum of Civil Service Grade 3.

Applications, with a cv which brings out appropriate relevant experience together with the names of two referees, should be addressed to the Chairman, National Radiological Protection Board, Chilton, Didcot, Oxon. OX11 0RQ, to arrive by the 3rd December 1986.

National Radiological Protection Board

Senior Legal Assistant

ASHFORD BOROUGH COUNCIL

Salary up to £12,297 p.a.

Applications are invited from suitably qualified and/or experienced persons to assist in the authority's conveyancing and contractual workload. There may also be an opportunity to take on other general legal work.

Applicants should be capable of working under pressure with the minimum of supervision and should ideally be members of the Institute of Legal Executives. Excellent conditions of service include, in appropriate cases: 300% removal costs

£300 sitting-in allowance

£2,000 or 2% whichever is the lesser, of professional expenses incurred when buying and selling

Government Car Lease Scheme

Post-time

Temporary Council Housing will be considered. Application forms and job descriptions are available from the Personnel Department, Civic Centre, Quarry Lane, Ashford, Kent. Tel: (0233) 373711 extension 407. Closing date: 7th November 1986.

ASHFORD KENT'S GROWTH AREA

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PUBLIC APPOINTMENTS

THE LONDON BOROUGH OF MERTON IS LOOKING FOR A

DIRECTOR OF FINANCE



The job of Director of Finance with a London Local Authority is a big challenge. Merton can offer you that challenge.

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A SALARY RANGE OF £28,539 - £36,889 including Performance Related Pay A CAR UP TO THE VALUE OF £14,500 + RUNNING COSTS THE POSSIBILITY OF A NEGOTIABLE FIXED TERM CONTRACT WITH A TERMINATION PACKAGE RELOCATION EXPENSES

WE COULD HAVE A LOT TO TALK ABOUT...

For an informal discussion, please telephone the Chief Executive Mr. William McKee on 01-545 3332.

For an information pack and application form, please telephone 01-545 3369 or write to: The Chief Executive, London Borough of Merton, Crown House, London Road, Morden, Surrey, SM4 5DX.

(Please mark envelope 'Private - Appointment of Director of Finance'). Completed application forms must be returned to the Chief Executive by 24th November, 1986.

merton

Merton is an Equal Opportunities Employer. All applications will be considered on their merits.

National Health Service Sheffield Family Practitioner Committee Appointment of Administrator

(Scale 29 £16,354 rising to £20,652 currently the subject of negotiations in Whitley Council)

Applications are invited for the post of Administrator Family Practitioner Services which becomes vacant on February 1st 1987 on the retirement of the present holder.

The Administrator is responsible for the control and direction of all the functions of the Family Practitioner Committee including co-operation with the Medical, Dental, Pharmaceutical and Ophthalmic professions for which the Committee is responsible and for the planning of future services. The Committee is responsible directly to the Secretary of State.

The area administered by the Sheffield F.P.C. coincides with that of the Sheffield Metropolitan District Council and it is a one district Health Authority with a population of about 550,000. Requests for application forms should be sent as soon as possible in an envelope marked Personal and Confidential to:

The Chairman, Sheffield Family Practitioner Committee, Brincliffe House, 90 Osborne Road, SHEFFIELD, S11 9BD

Closing date for applications will be first post Monday November 17th 1986. It is intended to interview short listed applicants on 24th & 25th November, 1986. Re-location expenses will be paid to the successful applicant as appropriate.

HAMPSHIRE

COUNTY SECRETARY'S DEPARTMENT

Senior Assistant Solicitor

Salary - £16,776-£17,916

A new post of Senior Assistant Solicitor has been created as part of a recent review of the Senior Management Structure of the Department. The job includes working closely with the County Secretary on Policy and Resources Committee and Central Administration, and is therefore a rare opportunity for an ambitious young Solicitor with suitable experience to further his/her career at the highest levels in a major local Authority.

Winchester is attractively located with:

- Excellent sporting and cultural amenities.
- Ready access to coast and countryside.
- Relocation expenses up to £3,000 plus removal and disturbance allowances payable.

The County Council pursues a policy of equality of opportunity. Applications particularly welcome from people with disabilities.

Further details and application forms from The County Secretary, The Castle, Winchester, Hampshire SO23 3UJ or telephone Winchester (0962) 54411, Extension 225. Closing date: 21st November, 1986.

DIRECTOR OF ADMINISTRATION

£23454 to £25806
(Pay Award pending)

A Chief Officer and member of the Management Team, the Director has a wide variety of responsibilities including all aspects of:-

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- MANAGEMENT SERVICES including O&M and work study.
- COMMON SERVICES supplies, printing, graphics & typing.
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Director of Administration

SWANSEA CITY COUNCIL

The Guildhall, Swansea SA1 4PN
Tel: 0792 50821 Ext. 2210

THE INSTITUTE OF HEALTH SERVICES MANAGEMENT

is the professional body for people involved in management of health services. Key roles are the setting and maintenance of standards, programmes for professional qualification, management education and development, discussion and implementation of health care policy. Planned expansion of the Institute's activities requires four new senior Managers, accountable to the Director, for developing the range and quality of services.

Management Education and Development	External Relations	Business & Membership Services	Project Development
responsible for creating a career-long range of education and development programmes for health service managers. Review of the Institute's professional qualifications and innovations in continuing education are high priorities. Achievements in management development are essential; knowledge of health services would be valuable.	in the form of media relations, publishing and marketing, are crucial to the Institute's expanding role. The Manager must bring a professional, businesslike, approach to existing activities and set up links between the Institute and other organisations. A background in Journalism, publishing, press or public relations and an interest in the public sector valuable.	includes administrative and secretarial services to the Council and its major committees, and internal finance and personnel services. Creating a wider range and higher level of membership services is the most important new initiative. Organizational, financial and administrative skills are crucial, as well as an imaginative approach to customer relations.	will be an increasingly important part of the Institute. The post-holder will identify policy initiatives and create opportunities for testing out new models in health services planning and management, often through joint work with other organisations. Experience of health and social services will be helpful, as will be demonstrated skills in policy analysis and project development.

The posts will be based at the Institute's headquarters but will require frequent travel in the U.K. Salaries will not be less than £18,000 pa. Applications, with a curriculum vitae, and the names and addresses of two referees, should be marked Personal and Confidential and sent to Dr Maureen Dixon, Director, The Institute of Health Services Management, 75 Portland Place, London W1N 4AN, by 24 November, quoting Ref. RS20. Further information (please indicate which post(s) are of interest) from the Director who also welcomes informal discussions 01-580 5041.

CYNGOR SIR GWYNEDD COUNTY COUNCIL

EDUCATION DEPARTMENT
RESPONSIVE COLLEGE PROGRAMME

FURTHER EDUCATION DEVELOPMENT OFFICERS

(TWO YEAR APPOINTMENTS)
£15,456 to £17,253

Applications invited from individuals with further education, industrial, marketing or research experience for the above two posts which will be based at Coleg Pencair, Llangefni. Ability to communicate in Welsh and English essential and Welsh desirable for the other. The broad general aim of the programme is to help colleges evolve ways of meeting employer/employee training needs more fully, precisely and efficiently. The programme sets out to foster greater customisation in the delivery of training packages by involving clients evaluating their delivery. The appointments, which are to commence as soon as possible, will be for a period of two years. Secondment arrangements would be particularly welcome. Car ownership essential (the posts carry a car allowance). APT & C conditions of service apply.

Informal enquiries to: Dr. K. L. Jones, Assistant Director of Education. Tel: Caernarfon 4121, ext. 2186. Closing date: 10th November, 1986.

Application forms and further particulars available from The County Personnel Officer, County Offices, Caernarfon, LL55 1SH. Tel: (0286) 4121, ext. 2078.

CAMPBELL COLLEGE APPOINTMENT OF HEAD

The Governors of Campbell College invite applications for the post of Head from 1st September, 1987 following the retirement of Mr. E.M.J.E. Wilson. Details of the appointment may be obtained from the Bursar, Campbell College, Belfast BT4 2ND. Candidates will be interviewed on a standard form of application and interviews together with a prospectus. Information about the College may be obtained from the Independent Schools' Yearbook.

BOLDRESS BOROUGH COUNCIL

BOROUGH SOLICITOR

Salary: 75% of Chief Officers Scale (£13,535 x 4 incs. - £15,338) pay award pending

The appointment: Borough Solicitor. The duties: The legal work of the Council, Administration, Committee Work. The Council Offices are situated in pleasant rural surroundings and the vacancy offers an opportunity to join an independent Authority with a variety of duties and responsibilities.

An application form and further particulars may be obtained from Mr. K. Harber, Boldress Borough Council, Station, Road, H11 5HL. Tel: (041) 62333 extension 222. Closing date: 14th November, 1986.

UCCA/USR UNIVERSITIES STATISTICAL RECORD RECORDS OFFICER

Applications are invited for a post of Records Officer in the Universities Statistical Record. The post carries responsibility for collection, checking and correction of data, held in large computer-based records, on the staff and students of U.K. universities and for liaison with the administrators responsible for the records in each institution. Candidates should have good personal skills in communication and proven administrative experience, preferably in a university background. Some experience with computer-based systems would be advantageous. Appointment will be initially within the IA range for university administrative staff (salary £2,065 to £22,760, under review). The post is associated with the Universities Superannuation Scheme (USS). An application form and further particulars may be obtained from Mrs. S.M. Dorson, Personnel Officer, UCCA, P.O. Box 115, Cheltenham, Glos, GL50 1BY. Closing date for applications: 25 November 1986.

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Together with the salary we offer removal expenses plus other allowances up to £2,000, temporary accommodation if required, flexible working hours and car at a low cost.

For an informal discussion about the post please telephone Mr. Chalmers, the Borough Solicitor, Ext. 319.

Application forms from Personnel Section, Swale House, East Street, Sittingbourne, Kent, ME10 3HT. Telephone 0795 24341 Ext. 383. Please quote Post 3L. Closing date 21st November. Interviews to be held during week commencing 8th December.

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CANDIDATES will be solicitors or barristers with a minimum of 2 years post qualification experience in a Bank or other financial institution, or the Company Secretary's department of a large corporate.

In the first instance please contact David Grove, Consultant to the Bank, by telephone on 01-374 8838, or in writing, enclosing an up-to-date curriculum vitae, to: March Consulting Group, 12 Sheet Street, Windsor, Berkshire SL4 1BG.

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We have an interesting, challenging and, at times, exciting position for a barrister or solicitor, late-20's to mid-30's, preferably with some experience in commerce. He or she will be hard working, willing to travel and with the ability and initiative to investigate and advise upon a wide variety of maritime and other problems, to handle commercial negotiations, and to submit claims to arbitration. Apply with CV to: Transport Councilors Ltd, 26 Skouze, Piraeus 185 36, Greece.

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To join a team which has responsibility for the handling of personal injury claims and the investigations surrounding disciplinary proceedings involving medical staff.

Applicants should have considerable experience of interviewing witnesses, taking statements, preparing affidavits and could be members of the Institute of Legal Executives but other suitably qualified or experienced candidates will be considered. A considerable amount of travelling throughout this large Region will be necessary.

Application form and further details available from Regional Personnel Division, Fulwood House, Old Fulwood Road, Sheffield S11 3JA or telephone (0742) 306511 Ext. 319 quoting reference AGD 128. Closing date 19th November 1986.

ASSISTANT SOLICITORS

Black, Graf & Co. Swiss Cottage, NW3

We are a medium sized friendly firm seeking two Solicitors, one for Conveyancing and one for Litigation. Post-qualification experience would be preferred but newly admitted persons would be considered.

Both positions will be as Assistants to Partners and the appointees will gain first class experience, undertaking good quality work and being involved directly with clients.

Negotiable Salary with excellent career prospects.

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Black, Graf & Co
14/15 College Crescent
London, NW3 5LL
Telephone 01 586 1141

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London based US Law Firm requires barrister or solicitor for busy practice. One or 2 years experience in Trademark and Copyright law preferred but not essential. Must be computer literate and able to type.

Write with CV and sample of recent legal writing to: Louis Stevenson, Stevenson & Schulman, Rugby Chambers, 2 Rugby Street, London, WC1N 3QU. Tel: 01-404 0456.

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We are looking for a solicitor or legal executive to join our probate department. Applicants should have at least two years experience in this field and be prepared to tackle an interesting and wide variety of work with determination and enthusiasm.

The salary will be by arrangement and forms part of an attractive remuneration package. The firm practices in modern offices in the central district.

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Strand
WC2R 3JQ

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Cornwall TR14 8SG, or telephone
0209 712454.

Handwritten note: 150

LEGAL APPOINTMENTS

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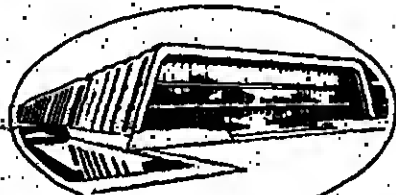
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Closing date for receipt of completed application forms is Friday, November 21st, 1986.

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Applications for this post will be invited in confidence and should be made to Peter Williams, Director, Reader Strain Limited, 35-39 Bedford Row, London WC1R 4HE. Tel: 01-405-6852, Fax: 01-405-3477. Please quote reference PW/C225.

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Candidates should send full CV particulars, including current earnings and describing the relevance of their experience to the address below to reach the Recruitment Manager no later than 18th November 1986.

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Nationwide Building Society
New Oxford House
High Holborn
London WC1V 6PW



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Barristers or solicitors without experience as Court Clerk will be considered for appointment at a salary of not less than £8,664.

Removal and re-location expenses will be payable in appropriate cases.

Prospective applicants who wish to discuss the post should telephone Mr Norman Dwyer or Mr Richard Stock on 051 647 2345.

Applications stating age, qualifications and relevant experience together with the names of two referees should reach us not later than Friday 14 November 1986. Interviews will be held on Friday 21 November 1986.

C.J. Aroel LL.B.,
Clerk to the Magistrates' Courts Committee,
Wirral Borough Magistrates' Court,
Sessions Court, Chester Street,
BIRKENHEAD,
Wirral L41 5HW.

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SOLICITORS & BARRISTERS

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The Government Legal Service offers some interesting career alternatives for talented and ambitious lawyers who value variety in their work and are keen to meet the wider challenges of national and international issues in modern law. Structured career development programmes and promotion based entirely on merit can take you through to some of the most senior legal positions in the country, but you will also enjoy a level of security and support impossible to find in the private sector.

ADVISORY

Department of the Environment: 3 posts, at least 1 at Grade 6. Advice on complex legislation relating to local government finance; advice on commercial building matters (1 post); also parliamentary bill work and extensive statutory instrument drafting. Home Office: Legal Adviser's Branch: 1 post.

A wide variety of important Government business for which you will provide legal advice to Ministers and senior civil servants; assisting in the preparation of bills and drafting subordinate legislation; an international dimension with proceedings in Brussels and Strasbourg.

ADVISORY AND LITIGATION

Ministry of Agriculture, Fisheries and Food: 1 post possibly at Grade 6.

Diverse legal issues arising from Government and EEC policy will make you in advisory work, civil and criminal litigation, the European Court and high level legislative activity.

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Providing a comprehensive legal service combining advisory work and litigation, civil and criminal; you will deal with a wide variety of problems in general law including international as well as statute law and specialist taxation subjects; opportunities for advocacy. Treasury Solicitor's Department: 3 posts.

The Treasury Solicitor acts as legal adviser in the Treasury, Cabinet Office, Ministry of Defence, Department of Energy, Department of Transport, Department of Education & Science and many other Government offices.

Lawyers deal with an immense variety of issues including general advisory work for all the above mentioned Departments, advising on complex legislation and drafting subordinate legislation. The Treasury Solicitor conducts litigation for the Crown both in this country and before the European Court of Justice. Lawyers present evidence at major public enquiries both in this country and abroad. Charities and Trust Law: 3 posts, (2 in London and one in Liverpool).

Legal advice to trustees and promoters of charities on a wide range of legal matters, authorising transactions and changes in the trusts of charities and generally ensuring that charities are properly administered.

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This department provides conveyancing services for all Government Departments and a number of other bodies including the Forestry Commission and the Nature Conservancy Council. The work involves a very wide range of conveyancing transactions and also the provision

of advice on complex property matters. The appointment could be for a period of up to three years which may be extended but not beyond the candidate's 63rd birthday.

CRIMINAL LAW

Home Office: Criminal Injuries Compensation Board: 2 posts. The Board administers a Scheme for awarding compensation to victims of crimes of violence and, in the case of death, to the dependants of victims. As one of the Board's advocates you would prepare and present applications at hearings before the Board in cases where the applicant is dissatisfied with the decision of a single member of the Board who originally considered the matter. You should possess a sound knowledge of personal injury law and criminal law; ability for advocacy and a capacity for hard work. There is also a requirement to give general legal advice on the administration of the Scheme. The Board sits throughout Britain and regular travelling is essential.

GENERAL

Lord Chancellor's Department, HQ: 2 posts.

The duties are varied and you can expect to work either on the reform of the substantive civil law, which can involve preparing legislation and briefing ministers, or on changes to the procedure and jurisdiction of the civil courts which can involve drafting subordinate legislation. You can expect close contact from an early stage with both the Lord Chancellor and with senior officials. You will need the ability to formulate speedy and cogent advice on policy matters as well as purely legal topics.

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Initially you will conduct prosecutions of smugglers, particularly drug smugglers, and revenue fraudsters (both on national and EEC revenues); later you will conduct civil litigation or present appeals to the VAT tribunals, or advise on the wide range of legal matters affecting the Department.

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The work involves giving advice, drafting, negotiating and some advocacy on a wide range of issues connected with consumer affairs, consumer credit and competition policy embracing restrictive trading agreements, anti-competitive practices, monopolies and mergers. This is a good opportunity if you have a particular interest in consumer or competition law.

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For further details and an application form (to be returned by 21 November 1986) write to Civil Service Commission, Almonck Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). Please quote ref. C(4)576.

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We are currently recruiting on behalf of a number of clients seeking to strengthen existing property departments with quality lawyers at all levels. The work offered by a variety of practices ranges from domestic conveyancing to concentration on complex commercial property transactions. Many of these positions carry excellent partnership prospects.

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Our client, a multinational hi-tech group, currently seeks a bright young Solicitor for the post of Legal Advisor. The successful candidate will be responsible for a range of both legal and commercial matters, including contract and corporate finance work. This is an excellent opportunity for an ambitious lawyer who is looking for good career prospects and a highly competitive package.

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We have instituted a formal training programme for all lawyers, designed particularly to support the Continuing Education Scheme. This allows for the integration of recently qualified staff into the work of the department.

Working with us provides the opportunity to practice in a friendly, informal, but lively environment

If you wish to be considered for any of these appointments please apply, with a Curriculum Vitae, to

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Clifford-Turner
Blackfriars House
19 New Bridge Street
London EC4V 6BY

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The positions offered carry an above average remuneration package. The senior position also provides exceptional opportunities for advancement.

If you are interested in any of the above positions, please submit your C.V. to:

D.J. Rogers,
Recruitment Partner,
Davies Arnold & Cooper,
12 Bridewell Place,
London EC4V 6AD.

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Terms, conditions and working environment are those you expect from a progressive firm. Apply with CV to:
The Personnel Manager,
Wright Webb Syrett,
10, Soho Square,
London W1V 6EE.

TOWRY LAW GROUP PERSONAL FINANCIAL ADVISERS

The Towry Law Group provide advice in the fields of estate and tax planning, insurance, investments and pensions through offices in Windsor, Leeds, Edinburgh and Belfast. We have a rapidly expanding service to U.K. expatriates in Hong Kong, Europe and elsewhere overseas.

We wish to recruit an additional lawyer for the Tax & Legal Department at our Head Office in Windsor, with about two years post-qualification experience mainly in trust and tax law. Experience of insurance, pensions or off-shore tax practice would also be useful. Salary in line with London rates.

Please apply in writing, enclosing detailed CV to:
D.G. Ainslie Esq., Towry Law, Towry Law House, 57 High Street, Windsor, Berkshire SL4 1LX.

Army Legal Corps

The Army's legal service will be recruiting over the next few months a number of qualified lawyers, in the rank of Captain.

Applicants should, preferably, be between 24 and 30 years of age, and may be of either sex and from either branch of the legal profession. Some experience of advocacy would be an advantage.

The starting salary is £13,154. Further details of the terms and conditions of service and of the work of the Army Legal Corps both at home and overseas, may be obtained by those interested from:

Lieutenant Colonel A. P. Norris OBE, MA, Directorate of Army Legal Services, Ministry of Defence (ALS), Empress State Building, London SW6 6TR. Tel: 01-385 1244 Ext. 3182.

ALC Officer

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The Administrative Assistant will join the team which arranges training for the professional staff of the Bureau and designs and updates procedures for investigating complaints. Specific duties will include researching and drafting new documentation; forming an up to date source of information and helping arrange seminars and training programmes.

You should be a law graduate, preferably having taken The Law Society's Final Examinations, with experience of work in a solicitors office. More important are excellent communication skills, an analytical mind and the ability to organise your own work in a methodical manner.

Salary will be in the range £9,484 - £13,060 per annum depending on experience. Benefits include 28 days annual holiday, staff restaurant, and pension and season ticket loan schemes. Positions are based in London, SW1.

Apply by sending your CV to the Personnel Officer, The Law Society, 113 Chancery Lane, London WC2A 1PL. (NO AGENCIES)

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Please telephone or send personal details to Michael Chambers, Chambers & Partners, Recruitment Consultants, 74 Long Lane, London EC1. Tel: (01) 606 9371

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To apply send a detailed CV to the Personnel Officer, The Law Society, 113 Chancery Lane, London WC2A 1PL.

THE LAW SOCIETY



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Stanley Wasbrough has a congenial atmosphere and is not yet so large as to be impersonal. Its offices are attractively located within a pleasant city with excellent facilities and communications.

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A salary up to £17,000 (could be more for an exceptional candidate) will be supported by a range of benefits including profit sharing, share option and staff discount schemes after a qualifying period.

For an application form please telephone or write to Carolyn Gray, Recruitment Manager, J Sainsbury plc, Wakefield House, Stamford Street, London SE1 9LL. Tel: 01-921 7518.

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RUGBY UNION: ATHLETICS TRAINING CONTRIBUTES TO DRIVE TO GREATER FITNESS

Players praise new squad conditioning approach

By David Hands, Rugby Correspondent

The momentum achieved by England's leading players in the series of squad sessions which culminated in last week's training camp in Portugal, will be maintained on a regional basis over the next eight weeks.

Both those who organized the training camp, and those who participated in what one player described as a "knacker's weekend", were delighted with the outcome.

"What I really try to do is provide the players with models of sessions which they take back into their own situations as best they can," McNab said.

"Every division is going to go on to a track with athletics between now and the end of December, and I won't be seeing them as a group until the first match in January.

Help for Romania

Informal discussions with three of the four home unions have taken place to try to help Romanian rugby out of the low economic climate in which it exists and which affected the country's preparations for last September's game against Ireland.

Paraschiv, their experienced scrum half and former captain, is still in many eyes the best player in his position and may yet return for the World Cup.

The London holders of the Hospitals' Cup, have been drawn to play either Charing Cross/Westminster or St Bartholomew's in the second round on January 8.

Bye for holders

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GOLF

Thorpe's successful defence

Tuxson (Renter) - Jim Thorpe became the first PGA tour player in three years to defend his title successfully when he won the Tucson match-play tournament on Sunday.

ICE HOCKEY

Redskins turn the tables at last

Cleveland, and there was a tie at well-behaved Whiskey Warriors and Murrayfield Racers, who shared 25 goals.

This could be the season when British ice hockey achieves something that leagues in all sports strive for - parity.

At Seattle, Ken O'Brien passed for 431 yards and four touchdowns as the Jets again countered the Seahawks' tenacious defensive unit.

At East Rutherford, New Jersey, Joe Morris ran for 181 yards and two touchdowns, leading the Giants.



Tip top: Centre, John Carleton, was "delighted" with the results of England's squad fitness session in Portugal

Managers happy with plans for World Cup

By David Hands

The managers of the four home countries' World Cup squads returned from New Zealand at the weekend, generally happy with arrangements as they stand after a week of inspecting prospective venues, playing agreements and accommodation.

Their next step will be to report their findings to their respective unions, Michael Weston, England's manager, propping his eyelids open after making eight long flights in eight days, hopes his report will be available before the next Rugby Football Union committee meeting.

"The whole exercise was highly successful" he said yesterday. "We went right through the provisional World Cup contracts, picking out the areas of questions, particularly in relation to what happens to the players."

I spent two days in Sydney and Brisbane, inspecting our pool games which will be played in Sydney at the Concord Oval. We are the only country who do not have to move around for our pool games which could be good if the arrangements work out, but if they do not, Weston also made contact with Dick Hart, the New South Wales official who will be England's liaison officer.

The England manager was impressed with the work of the Queensland officials in Brisbane, where England will play a quarter-final if they are runners-up in group one. "The great thing about it was that the 16 team managers got on really well, making it a unique rugby occasion. We were all pitched in, not knowing who we were going to be but it proved a memorable experience."

Weston took a series of photographs to amplify his report and also enjoyed a game of tennis with Clive Woodward, the former England centre, now living in Sydney.

"The point he made was that England might as well not come unless they are twice as fit as they were last year," Weston said, "and I like to think we are ahead of the game in that respect with our appointment of Tom McNab as conditioning coach."

Warwickshire seek power

Warwickshire the holders of the Thoro EMI county championship, seek Leicestershire at Conndon Road, Coventry, tonight in the first of the Midlands divisional play-offs looking to rediscover the scintillating power which carried them to the trophy last season.

The power may return if Steve Wilkes, the Coventry right-hand prop, plays but he had stitches in a facial cut after his club's game with Ludlow Welsh at the weekend and may not be fit to take the place occupied by his club colleague Trevor Rean.

Leicestershire also have two in the pack, the experienced Angus Collingridge, returning at the weekend, and Nigel Cooper coming in at lock to make an all-Hincley second row.

The Midlands, in county terms, have reverted to their old formula of two groups from east and west to find their champions. But they have been the first, as a division, to produce a formula for next season's inaugural English club championships. The Rugby Football Union want all four divisions to produce a league system for their area by January 1 and the Midlands will meet on November 20 to finalize the top end as it relates to the national third division.

Their leading clubs, of course, will be placed in the present John Smith's merit tables A and B, leaving Birmingham, Worcester and Rugby as contenders for the third division (which will probably include several clubs from what is now merit table C).

Below that comes the North Area League, which will include Derby, Lichfield, Solihull, Sinauridge and one team from the national third division.

The Midlands division have responsibility for the intervening layers down to individual county level. Thus the Midlands first division will feed into the North Area League and will, in turn, be fed by Midlands West and Midlands East leagues.

Midlands West will be fed by the North Midlands League and the Staffordshire Warwickshire League; Midlands East by the East Midlands/Leicestershire League and the Lincs and Derbyshire League.

Inevitably there are clubs who will feel somewhat aggrieved that they have been placed lower than they feel their general merit deserves. However, in the end it is for any nationwide competition it would be impossible for the organizers to make no mistakes.

MIDLANDS FIRST DIVISION: Barbers, Buns, Hinkley, Mansfield, Paviors, Pole-sington, Stratford, Stoneywood, Park, Stoke, Walsall, Westleigh, Wolverhampton.

MIDLANDS WEST: Burton, Bromsgrove, Duncannon, Dudley, Kidderminster, Sutton, Hereford, Leamington, Newbold, Stann College, Tamworth, Worcester.

MIDLANDS EAST: Rugby, Leamington, Buzsard, Lichfield, Leighton, Minton, Newark, Stamford, Stoneyside, Syston, Vipers, Wigston.

AMERICAN FOOTBALL

New York Jets make it seven in succession

By Robert Kirley

New Yorkers are nothing if not effusive, and the success of their sports teams will do little to temper their enthusiasm.

The Giants, leaders of the NFC East, recorded a 17-14 win against their arch rivals, the Dallas Cowboys, on Sunday.

At Seattle, Ken O'Brien passed for 431 yards and four touchdowns as the Jets again countered the Seahawks' tenacious defensive unit.

At East Rutherford, New Jersey, Joe Morris ran for 181 yards and two touchdowns, leading the Giants.

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Table with 5 columns: Division, W, L, T, P, FFA. Rows include Eastern Division, Central Division, Western Division, National Conference.

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Not including last night's match between Chicago Bears and Los Angeles Rams.

ARK... THE LAWYERS... RIVER... AMBERS

HE SOLICITORS... COMPLAINTS BUREAU... MERCHANDISE... AMBERS

Dancing Brave has black eye excuse

There was almost certainly a valid excuse for the shock defeat of Dancing Brave in California at the weekend. The Arc here finished a lifeless fourth behind Manila in the Breeders' Cup Turf, but his trainer Guy Harwood revealed at Folkestone yesterday that Dancing Brave blacked his eye during the race and may have been running almost blind. Harwood, who made the transatlantic dash to the Kent course to see his daughter Amanda finish unscathed on All Intent behind Galtes in the amateurs' race, said: "We were very disappointed and sad about the defeat, but Dancing Brave blacked his eye. It was not a dirt must have been thrown up as the runner went over the crossing, and that may have affected his running."



Gay Harwood's Skean, who is chasing a treble in the Tugby Stakes at Leicester today

Henryk can pay Asteroid Field fourth in Hanbury's hope

Ben Hanbury, the Newmarket trainer, excelled earlier this year when he guided Midway Lady to win both the 1,000 Guineas and the Oaks. Now, following the runaway victory of Rashia in the Duke of Edinburgh Stakes at Ascot last month, he is entertaining hopes of at least winning the 1,000 again next year. But if his aspirations are to go into the winter with a degree of reality he must first hope to hear that Rod Simpson's colt Henryk has won the Tugby Stakes at Leicester. Henryk, who chased Rashia home at Ascot, albeit at the respectable distance of four lengths. Today, Henryk appears to have most to fear from Afternoon Winner, who started favourite at even money to win his first race at Leicester and never looked in any danger of letting her supporters down. When Rather Homey won the first race at Folkestone yesterday she took her trainer Paul Cole's tally for the season to 61. That equaled his best. And considering that he is still finding his way around the Whatcombe gallops, rather like Michael Dickinson is at Manton, that is a fine achievement. This afternoon Cole will not be without hope that Broken Hearted and Rashian can help to give him an even higher target to aim at next year by winning their races at Leicester. Otherwise, the rest of my hopes on the Midlands track are pinned on Betty Jane (4.0) and Shooting Star (12.30).

LEICESTER Selections

- By Mandarin: 11.30 Tumeric, 12.00 Betty Jane, 12.30 Shooting Star, 1.00 Broken Hearted, 1.30 Statutory, 2.00 Sleepin' Duches, 2.30 Vilmas, 3.00 Navarato, 3.30 Rushlan, 4.00 Henryk. By Our Newmarket Correspondent: 11.30 Tumeric, 12.00 Dragon's Blood, 12.30 Star North, 1.00 Sharp Eye, 1.30 Statutory, 2.00 Jubilee Jamboree, 2.30 Bayrino, 3.00 Pointed Lady, 3.30 Grand Bimps, 4.00 Laddy Appeal. By Michael Seely: 3.00 Navarato, 4.00 Juilliard.

Goings: good Draw: 51-61, low numbers best

- 11.30 FOSSE WAY CLAIMING STAKES (Div 1: 3-Y-O: £3,282: 1m 2f) (15 runners) 3 (8) 411010 CAPRICORN BLUE (P) (P) Annapolis/Jenny Fitzgerald 9-5... 5 (10) 00020 COMMON FARM (M) (M) Breeze 9-5... 5 (10) 00000 EASTERN PLAYER (M) (P) Prichard 9-5... 7 (1) 0-07200 MATELOT ROYALE (M) (B) Burton 9-5... 10 (10) 00024 FISHY WISSE (P) (P) Jenson 9-5... 12 (10) 44213 TURMERIC (C) (S) (M) Dole 9-5... 13 (14) 00046 WILLOW GORGE (S) (M) Lewis 9-5... 14 (10) 00048 LYDIA EVA (C) (B) (P) (P) Henson 9-5... 15 (10) 00024 CHEVY LADY (P) (P) (P) (P) Henson 9-5... 16 (10) 00024 CHEVY LADY (P) (P) (P) (P) Henson 9-5... 17 (10) 00024 CHEVY LADY (P) (P) (P) (P) Henson 9-5... 18 (10) 00024 CHEVY LADY (P) (P) (P) (P) Henson 9-5... 19 (10) 00024 CHEVY LADY (P) (P) (P) (P) Henson 9-5... 20 (10) 00024 CHEVY LADY (P) (P) (P) (P) Henson 9-5... 21 (10) 00024 CHEVY LADY (P) (P) (P) (P) Henson 9-5... 22 (10) 00024 CHEVY LADY (P) (P) (P) (P) Henson 9-5... 23 (10) 00024 CHEVY LADY (P) (P) (P) (P) Henson 9-5... 24 (10) 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